



**ANNUAL FINANCIAL REPORT**  
**For the year from January 1st to December 31st 2020**

**According to article 4, Law 3556/2007**

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## **A) STATEMENTS BY THE REPRESENTATIVES OF THE BOARD OF DIRECTORS ACCORDING TO ARTICLE 4, PAR. 2, LAW 3556/2007**

The members of the Board of Directors:

- 1) Panagiotis Lykos, Chairman of the Board of Directors
- 2) Panagiotis Spyropoulos, Vice Chairman & Group CEO
- 3) Ilias Karantzalis, Member of the Board of Directors

In the above capacity, especially assigned by the Board of Directors of the Société Anonyme under the title « INFORM P. LYKOS HOLDINGS S.A.», declare and certify that to the best of our knowledge:

(a) the annual, separate and consolidated, financial statements for the year 1/1/2020 - 31/12/2020, which were prepared according to the International Financial Reporting Standards, present truly and fairly the assets and liabilities, the equity and the financial results of "INFORM P. LYKOS HOLDINGS S.A.", as well as of the consolidated companies as a total.

(b) the annual management report of the Board of Directors presents in a true and fair view the development, the performance and the financial position of "INFORM P. LYKOS HOLDINGS S.A.", as well as the companies consolidated as a total, including the description of the main risks and uncertainties they face.

Koropi Attica, 31<sup>st</sup> March 2021

The designees

Chairman of the Board of Directors

Vice Chairman & Group CEO

Defined Member of the Board of  
Directors

Panagiotis Lykos  
I.D. No AB 607588

Panagiotis Spyropoulos  
I.D. No AI 579288

Ilias Karantzalis  
I.D. No AN 644777

## B) ANNUAL REPORT OF BOARD OF DIRECTORS

### ANNUAL MANAGEMENT REPORT OF THE BOARD OF DIRECTORS TO THE GENERAL MEETING OF SHAREHOLDERS AND CORPORATE GOVERNANCE STATEMENT

Dear Shareholders,

The Board of Directors of INFORM P. LYKOS HOLDINGS S.A. hereby presents its Report on the Annual Separate and Consolidated Financial Statements for the year ended as of December 31<sup>st</sup>, 2020.

The Separate and Consolidated Financial Statements have been prepared in accordance with the International Financial Reporting Standards.

#### 1. GROUP PROFILE

INFORM was founded in 1897, it has been listed on the Athens Stock Exchange since 1994 and today has a leading presence in the Central and Eastern Europe in the area of Information Management, under the brand INFORM, with production facilities in Greece, Romania and Albania. The Group is activated internationally and is leader in the area of secure document and information management, production of secured documents, and Business Process Outsourcing, offering services of printing and enveloping statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. It innovates in the digital transformation of businesses and organizations by providing highly specialized solutions.

Is a member of AUSTRIACARD HOLDINGS, an Austrian group of high-tech IT in Hardware Embedded Security, which employs 1,300 people and has an international presence in three Divisions, AUSTRIACARD, INFORM and NAUTILUS, in the fields of Digital Security, Information Management and IoT respectively with total turnover € 174 million in 2020. The Group AUSTRIACARD HOLDINGS has a very strong European business footprint, from the United Kingdom to Greece and Turkey, with six production facilities and eight personalization centers in Europe, as well as two additional personalization centers in South America and the USA, which allow to serve its customers, wherever they are, in the best possible way.

The principles of the Group are based on the commitment to personal care and support of customers. The passion for innovation and the satisfaction derived from well-served customers have been driven by the Lykos family over four generations. The company has been tried and tested through turbulent and significant times in recent Greek history and the history of Europe. It has been trusted continuously for 120 years for its high quality products, impeccable services and ethos of integrity. From traditional printing services to modern digital printing, trust, reliability and security have been the core values by which our customers have known us.

Our history demonstrates a commitment to progress and innovation, accompanied by a strong sense of responsibility towards, not only our customers, but also our employees and associates.

#### 2. GROUP BUSINESS ACTIVITY

The entities and operations in the Information Management segment report to the parent company, INFORM P. LYKOS HOLDINGS S.A., headquartered in Greece. INFORM offers its products and solutions in the Information Management segment under the brand INFORM. It has three production facilities in Athens (Greece), Bucharest (Romania) and Tirana (Albania). INFORM P. LYKOS HOLDINGS S.A has been listed on the Athens Stock Exchange since 1994 and is a market leader in Central and Eastern Europe in the area of secure document and information management in Public and Private Sector, while at the same time innovating in the digital transformation of businesses and organizations by providing highly specialized solutions.

INFORM leads the market in B2B solutions in Central and Eastern Europe by offering services to sensitive organizations such as financial institutions, government, public sector, telecommunications, as well as industry and retail too. It is highly recognized in the printing market, such as business forms, paper rolls, security forms and commercial printing (from standard ink on paper to structures of complex data, when the document is designed as a strategic information unit), and supports companies and governments across the whole document life cycle. This includes data collection and classification, verification, coding, storing as well as the physical or digital export of formatted data using Omni-channel communication solutions.

INFORM also operates in the market of Business Process Outsourcing, offering physical and digital statement and bill printing, fulfilment, electronic bill presentment, card personalization, loyalty software applications and printing management services. INFORM successfully delivers products, services and integrated solutions customized to highly sensitive and demanding requirements for major international financial institutions, companies in the telecommunications, transport and infrastructure sectors, large retail and leisure companies as well as major public sector organizations

INFORM, committed to the goal of developing digital transformation solutions, continues to dynamically create and provide technologically advanced services to support its customers in their own digital transformation by providing highly specialized solutions. An indicative example of the implementation of a digital transformation project is the Digital on Boarding (DoB) solution for the National Bank. Through this application, every citizen has the opportunity to open a savings account, issue a Debit NBG card (Debit VISA or Debit MasterCard) and obtain credentials to i-bank Internet & Mobile Banking. This new service has already attracted the interest of 30,000 customers of the National Bank and has contributed to the Group's results. The above service (DoB) is complementary to the digital solutions that have already been implemented before, such as the CCM (Customer Communication Management) service or the Enterprise Document Management and Scanning & Archiving services.

The Group, faithful to its strategy to increase the participation of new digital solutions and services, invests in new skills and functions, offering the advantage of continuous innovation by providing highly specialized and technologically advanced digitalization solutions, such as OCR / Data Capture Solutions using Machine Learning (ML), Robotic Process Automation, Natural Language Understanding and Cognitive Analytics

Solutions, to support existing and new customers in their own digital transformation by strengthening its already specialized staff with the addition of new specialized partners.

### 3. GROUP BUSINESS PERFORMANCE

#### 3.1 ECONOMIC ENVIRONMENT

In 2020 the global economy recorded a recession due to the COVID-19 pandemic, according to the World Economic Prospects report issued by the World Bank in January 2021. Global GDP growth is estimated to have dropped from 2.3% in 2019 to a recession of -4.3% in 2020. In the euro area was especially concerned about the recession as the Gross Domestic Product declined by -7.4% compared to a growth of 1.3% in 2019. After the recession in 2020, the World Bank expects the economic output in the euro area as well as globally to expand between 3% and 4%.

In 2020 the recession in Greece, according to the recent (February 2021) estimates of the European Commission, will approach -10% and the unemployment rate is estimated at 16.5%, taking into account, among other things, the support measures of the SURE program. In these circumstances, the State Budget of 2021 estimates that the growth rate of GDP in the current year will be 4.8% and tourism revenues will approach the level of 60% of revenues in 2019. The recent (February 2021) estimate of European Commission for 2021, considers that the growth rate of GDP in Greece, this year, will be 3.5%. At the same time, in a recent (February 2021) research it is predicted that in 2021 the GDP growth rate in Greece will be 3.2% (baseline scenario), 2.2% (pessimistic scenario) and 4.1% (optimistic scenario).

Despite the decline related to the COVID-19 pandemic in 2020, the security printing market continues to grow, and specifically the digital transformation solutions, as new opportunities arise in the market sectors in which the Group already operates, such as financial institutions or utility companies that lead for example outsourcing their in-house printing services. However, there is a continuous transition from paper to electronic communication due to the growing environmental awareness, but also due to the increasing penetration of the internet, thus creating new opportunities. At the same time, the digital transformation of businesses and organizations, the transition to digital communication and interactive data management has begun. The Group innovates in the digital transformation by providing highly specialized solutions, investing in strengthening its already specialized staff by joining new specialized partners and developing solutions for the implementation and support of its client organizations that will want to introduce digital solutions. In this context, it focuses on expanding the range of solutions provided, both to its existing customers and to the integration of new customers.

#### 3.2 SIGNIFICANT EVENTS OF THE FINANCIAL YEAR

In 2020 the COVID-19 pandemic hit the global market significantly. The Group operates in business sectors that were less affected by the pandemic compared to others, however it was affected in various ways and indicatevily we mention:

- The general suspension of operations in the Private Sector at regular intervals within 2020 led to significantly lower demand and in combination with the increased uncertainty led our customers to delay the implementation of projects or reduce orders due to the suspension of their activities,
- The supply of raw materials (eg paper) became more difficult as suppliers had to close factories for some time, resulting in some cases of price increases in combination with the increase in transport costs due to reduced availability of raw materials,
- Ensuring the health of employees, the observance of the rules of personal hygiene, the separation of shifts in production, the observance of distances at work, the communication by electronic means, etc. affected in particular the production-related departments,
- Dealing with changing the legislation to ensure the health of employees by introducing telework, identifying alternative ways of communicating and directing information systems to protect uninterrupted remote work against cyber threats, were the first steps to ensure the business operation.

Thanks to the effort, dedication and commitment of all employees, who were in their positions every day in extremely difficult conditions and the proper planning by the Management we collectively managed this challenge, to continue our smooth operation at every level. In addition, given that our main customers in the financial sector have mostly implemented their planned projects, the Group's performance in 2020 was better than in 2019.

During 2020, Information Management Group achieved to incorporate successfully,

- the newly acquired NEXT DOCS companies in Romania extending the services range in its portfolio, by providing document management services (including electronic archiving, workflow and business process development, scanning, internal form creation, indexing, process control and access), as well as physical archiving and certified secure document shredding, and
- the new specialized IT teams in order to further enrich the portfolio of the services provided. The services Digital Onboarding, RPA (Robotic Process Automation) and Intelligent Chatbot Journeys are proof of the Information Management strategic position and complement digital services that had already been implemented before, such as the CCM (Customer Communication Management) service or Enterprise Document Management and Scanning & Archiving services.

In December 2020, the merger of the Group companies INFORM LYKOS (HELLAS) SA and LYKOS PAPERLESS SOLUTIONS SA took place by absorbing the second from the first according to the provisions of Law 4601/2019, Law 4548/2018 and Law 4172/2013. The merger of the two companies was carried out in the context of an intercompany transformation, by consolidating the assets and liabilities of the acquired company, as they appear in the Transformation Balance Sheet of June 30, 2020, with the assets and liabilities of the Absorbing Company and their transfer as balance sheet items of the latter.

#### 3.3 BASIC FINANCIAL DATA OF GROUP

The basic financial figures of the Group are as follows:

	GROUP			
	31/12/2020	31/12/2019	DEVIATION	%
<b>Revenues</b>	<b>69.778.540</b>	<b>72.486.002</b>	<b>(2.707.462)</b>	<b>-3,7%</b>
Cost of materials	(43.668.860)	(47.558.470)	3.889.610	-8,2%
<b>Gross profit I</b>	<b>26.109.680</b>	<b>24.927.532</b>	<b>1.182.148</b>	<b>4,7%</b>
<i>Gross margin I</i>	37,4%	34,4%	3,0%	
Production cost	(13.991.818)	(13.284.695)	(707.123)	5,3%
<b>Gross profit II</b>	<b>12.117.862</b>	<b>11.642.837</b>	<b>475.026</b>	<b>4,1%</b>
<i>Gross margin II</i>	17,4%	16,1%	1,3%	
Other income	1.484.367	1.285.834	198.533	15,4%
Selling and distribution expenses	(4.941.092)	(4.521.662)	(419.430)	9,3%
Administrative expenses	(4.697.046)	(4.423.201)	(273.846)	6,2%
Research and development expenses	(764.613)	(677.741)	(86.871)	12,8%
Other expenses	(759.941)	(740.911)	(19.030)	2,6%
+ Depreciation & amortization	4.174.958	3.640.895	534.062	14,7%
<b>Adjusted EBITDA</b>	<b>6.614.495</b>	<b>6.206.052</b>	<b>408.443</b>	<b>6,6%</b>
<i>Margin of adjusted EBITDA</i>	9,5%	8,6%	-1,1%	10,7%
- Depreciation & amortization	(4.174.958)	(3.640.895)	(534.062)	14,7%
<b>Adjusted EBIT</b>	<b>2.439.537</b>	<b>2.565.156</b>	<b>(125.619)</b>	<b>-4,9%</b>
Financial income	1.522	14.743	(13.221)	-89,7%
Financial expenses	(1.520.915)	(1.456.542)	(64.374)	4,4%
<b>Net finance costs</b>	<b>(1.519.393)</b>	<b>(1.441.798)</b>	<b>(77.595)</b>	<b>5,4%</b>
<b>Adjusted EBT</b>	<b>920.144</b>	<b>1.123.358</b>	<b>(203.214)</b>	<b>-18,1%</b>
Non-recurring expenses	(508.555)	0	(508.555)	n/a
<b>EBT</b>	<b>411.589</b>	<b>1.123.358</b>	<b>(711.770)</b>	<b>-63,4%</b>
Income tax	(465.008)	(1.048.326)	583.317	-55,6%
<b>EAT</b>	<b>(53.420)</b>	<b>75.032</b>	<b>(128.452)</b>	<b>-171,2%</b>
<b>Profits / (losses) attributable to:</b>				
Owners of the Company	(358.658)	35.032	(393.690)	-1123,8%
Non-controlling interests	305.238	40.000	265.238	663,1%
	<b>(53.420)</b>	<b>75.032</b>	<b>(128.452)</b>	<b>-171,2%</b>

During the year 2020, Group sales decreased by € 2.7 million or 3.7% compared to 2019 and reached € 69.8 million. Compared to the previous year, the key important deviations in the level of sales were the following:

- revenue loss of € 6 million attributed to COVID-19 pandemic due to the suspension of business operation of our customers in sectors such as Retail and Catering which led to a decrease in customer orders both in Greece and in Romania, as well as
- one-off project of security ballots production for the presidential elections in Nigeria that took place in the first quarter of 2019 both in Greece and Romania worth of € 4.6 million.

The above negative uncontrolled deviations were largely offset by:

- full turnover incorporation in 2020 of the two acquisitions of NEXT DOCS companies in Romania contributing € 3.2 million,
- undertaking of a larger market share in the postal services both in Greece and Romania by € 3.2 million,
- renewal of bank payment cards in Greece by € 1.1 million and finally
- increased contribution by € 0.4 million in turnover of digital transformation solutions, compared to 2019.

The gross margin I improved by 3 points from 34.4% in 2019 to 37.4% in 2020 as in the sales mix are included products and services of higher profitability and specifically the services from the new acquisitions of NEXT DOCS companies in Romania. Gross profit II increased by € 0.5 million despite the sales decline and the increase in production costs mainly due to the incorporation of NEXT DOCS companies in Romania and therefore the gross margin II improved by 1.3 points from 16.1% to 17.4% in 2020.

OPERATING EXPENSES	31/12/2020	31/12/2019	DEVIATION	%
Production expenses	(13.991.818)	(13.284.695)	(707.123)	5,3%
Selling and distribution expenses	(4.941.092)	(4.521.662)	(419.430)	9,3%
Administrative expenses	(4.697.046)	(4.423.201)	(273.846)	6,2%
Research and development expenses	(764.613)	(677.741)	(86.871)	12,8%
+ Depreciation & amortization	4.174.958	3.640.895	534.062	14,7%
<b>TOTAL</b>	<b>(20.219.611)</b>	<b>(19.266.403)</b>	<b>(953.208)</b>	<b>4,9%</b>
<b>% OPERATING EXPENSES ON SALES</b>	<b>29,0%</b>	<b>26,6%</b>		

Operating expenses excluding depreciation increased by € 0.9 million or 4.9% from € 19.3 million to € 20.2 million and as a percentage on revenue from 26.6% to 29% in 2020. One of the most important factors in the increase of operating expenses is the full incorporation of the operating expenses of the two acquisitions NEXT DOCS in Romania within 2020 amounting to € 2.2 million. On a comparable basis by excluding

the impact of NEXT DOCS figures incorporation, there is a reduction in costs related to the one-off project of production of Nigeria security ballots in 2019 by € 0.6 million, and reduced costs from the impact of the pandemic on sales by € 0.7 million.

Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA) of the Group increased by 6.6% or € 0.4 million from € 6.2 million reported in 2019 to € 6.6 million in 2020 driven by improved product mix, with higher contribution in the profitability from the services provided to our clients from the NEXT DOCS companies in Romania as well as the digital transformation solutions at Group level and therefore improved our reported gross margin. And adjusted profit before tax (adjusted EBT) decreased by € 0.2 million, primarily due to higher depreciation by € 0.5 million from the new acquisitions in Romania.

NON - RECURRING EXPENSES	GROUP	
	31/12/2020	31/12/2019
Provision for fine imposed by Competition Council of Romania	508.555	0
<b>Total</b>	<b>508.555</b>	<b>0</b>

Earnings before taxes (EBT) of the Group decreased by € 0.7 million from € 1.1 million in 2019 to € 0.4 million in 2020, due to the provision formed in Romania of € 0.5 million for the fine imposed by the Competition Commission in 2016. On 2 December 2020, the Supreme Court of Romania rejected the Company's refutation with a final and binding court decision. Management is considering appealing to the European Court of Human Rights (see reference to note 31). The consolidated net profit after tax (EAT), decreased marginally by € 0.1 million as in 2019 it was burdened by € 0.7 million reversal of the recognition of deferred tax on previous years' losses.

In conclusion, despite the great challenges faced by the Group in 2020 related to the COVID-19 pandemic, we managed to maintain on a comparable basis the profitability before tax (EBT) to which it returned in 2019 after the loss-making results reported in previous years, rewarding the efforts of its management and trust of its shareholders. Regarding the result after tax, it is marginally loss by € 53 thousands due to income tax amounting to € 465 thousands.

Printing sector	Greece				Romania			
	2020	2019	DEVIATION	%	2020	2019	DEVIATION	%
Revenues	28.098.042	32.084.460	(3.986.417)	-12,4%	40.893.954	39.528.817	1.365.137	3,5%
Intersegment Revenues	724.864	1.088.131	(363.267)	-33,4%	2.006.954	2.769.990	(763.036)	-27,5%
<b>Segment Revenues</b>	<b>28.822.907</b>	<b>33.172.590</b>	<b>(4.349.684)</b>	<b>-13,1%</b>	<b>42.900.907</b>	<b>42.298.807</b>	<b>602.101</b>	<b>1,4%</b>
<b>Cost of Sales</b>	<b>(23.779.555)</b>	<b>(27.674.672)</b>	<b>3.895.117</b>	<b>-14,1%</b>	<b>(35.270.701)</b>	<b>(35.881.290)</b>	<b>610.589</b>	<b>-1,7%</b>
<b>Gross Profit</b>	<b>5.043.351</b>	<b>5.497.918</b>	<b>(454.567)</b>	<b>-8,3%</b>	<b>7.630.207</b>	<b>6.417.517</b>	<b>1.212.690</b>	<b>18,9%</b>
<b>Gross Margin</b>	<b>17,5%</b>	<b>16,6%</b>			<b>17,8%</b>	<b>15,2%</b>		
<b>Adjusted EBITDA</b>	<b>1.725.917</b>	<b>2.370.773</b>	<b>(644.856)</b>	<b>-27,2%</b>	<b>4.832.050</b>	<b>3.736.852</b>	<b>1.095.199</b>	<b>29,3%</b>

Specifically, in relation to the business performance by main geographical segment, and excluding the intercompany transactions, Sales in Greece reached € 28.1 million compared to € 32.1 million reported in 2019, decreased by € 4 million or -12.4% compared to 2019, mainly from the revenue loss of € 4 million related to the effects of the COVID-19 pandemic and the one-off project of the production of security ballots for the presidential elections in Nigeria in 2019, worth of € 2.8 million. These effects were largely compensated by the undertaking of a larger market share in the postal services amounting to € 1.5 million, the renewal of bank payment cards in Greece by € 1.1 million and the increased offering of digital transformation solutions by € 0.2 million, compared to 2019. Despite the sales decrease, the Gross Margin improved by 1 point as a result of the better mix of products, as well as the reduction of production expenses by € 0.9 million and reached 17.5% from 16.6% in 2019, also Gross Profit reduced by € 0.5 million from € 5.5 million in 2019 in euro 5 million in 2020. Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA) in 2020 reached for Greece to € 1.7 million compared to € 2.4 million in 2019, decreased by € 0.6 million or -27%, and as a result mainly of revenue loss related to COVID-19 pandemic.

In Romania, the sales increased by 3.5% compared to 2019 and reached € 40.9 million compared to € 39.5 million reported in 2019. This increase of € 1.4 million is attributed to the full turnover incorporation in 2020 of the acquisition of NEXT DOCS companies contributing € 3.2 million, the undertaking of a larger market share in the postal services adding € 1.7 million in Sales and the provision of digital transformation solutions that were increased by € 0.2 million, compared to 2019. These increases fully offset the revenue loss of € 1.8 million related to the impact in Sales of the COVID-19 pandemic and the one-off project of the production of security ballots for the presidential elections in Nigeria in 2019, worth of € 1.9 million. Gross margin improved by 2.6 points as a result of the better product mix especially services and amounted to 17.8% from 15.2% in 2019, while gross profit increased by € 1.2 million from € 6.4 million in 2019 to € 7.6 million in 2020. Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA) of 2020, amounted to € 4.8 million compared to € 3.7 million in 2019, significantly improved by € 1.1 million or +29%, as a result of higher sales with improved mix mainly driven by the turnover incorporation of NEXT DOCS companies.

Despite the current difficult situation and uncertainty related to the COVID-19 pandemic, we are moving forward steadily and working methodically to provide high technology solutions in the field of secure document and information management, constantly investing in specialized personnel to create new innovative services and address our client's needs.



**3.4. FINANCIAL POSITION**

Financial Position Statement	31/12/2020	31/12/2019	DEVIATION	%
Non-current assets	54.730.923	57.048.756	(2.317.833)	-4,1%
Current assets	24.513.546	24.687.795	(174.248)	-0,7%
<b>Total Assets</b>	<b>79.244.470</b>	<b>81.736.551</b>	<b>(2.492.081)</b>	<b>-3,0%</b>
Total Equity	37.368.811	39.410.502	(2.041.691)	-5,2%
Non-current liabilities	19.887.476	22.666.585	(2.779.109)	-12,3%
Current Liabilities	21.988.183	19.659.464	2.328.720	11,8%
<b>Total Equity and Liabilities</b>	<b>79.244.470</b>	<b>81.736.551</b>	<b>(2.492.081)</b>	<b>-3,0%</b>
<b>Capital expenditures excluding finance lease</b>	<b>1.870.041</b>	<b>2.536.466</b>	<b>(666.425)</b>	<b>-26,3%</b>

Group's assets decreased by € 2.5 million, mainly related to lower investments in comparison to the depreciations of the year. The Group implemented new investments worth of € 2 million of which € 0.7 million machinery and € 0.9 million software programs of which € 0.4 million developed internally reduced by the amortization of the year worth of € 4.2 million.

Working Capital	31/12/2020	31/12/2019	DEVIATION	%
Inventories	4.949.608	6.237.849	(1.288.241)	-20,7%
Contract assets	1.275.001	1.337.474	(62.473)	-4,7%
Current tax assets	256.491	305.282	(48.792)	-16,0%
Trade receivables	11.656.898	11.454.526	202.372	1,8%
Other receivables	800.549	982.994	(182.445)	-18,6%
	18.938.547	20.318.127	(1.379.579)	-6,8%
Current tax liabilities	(241.946)	(239.185)	(2.761)	-1,2%
Trade payables	(12.291.185)	(11.390.777)	(900.409)	-7,9%
Other payables	(1.737.622)	(2.199.435)	461.813	21,0%
Contract liabilities	(493.241)	(205.135)	(288.105)	-140,4%
	(14.763.993)	(14.034.532)	(729.461)	-5,2%
<b>Net Working Capital</b>	<b>4.174.554</b>	<b>6.283.595</b>	<b>(2.109.041)</b>	<b>-33,6%</b>

As of 31 December 2020, the Group's net working capital decreased by € 2.1 million, mainly due to lower inventories by € 1.3 million and increased trade payables by € 0.9 million related to increased sales in December compared to the last months of the year.

Statement of Cash Flows	31/12/2020	31/12/2019	DEVIATION	%
Net cash from operating activities	5.488.303	4.681.258	807.045	17,2%
Net cash from investing activities	(2.015.412)	(8.057.574)	6.042.162	75,0%
Net cash from financing activities	(2.482.576)	1.510.841	(3.993.417)	264,3%
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>990.315</b>	<b>(1.865.475)</b>	<b>2.855.790</b>	<b>-153,1%</b>

Net Debt	31/12/2020	31/12/2019	DEVIATION	%
Cash and cash equivalents	(5.039.745)	(4.066.858)	(972.887)	23,9%
Loan liabilities	23.639.352	24.074.099	(434.746)	-1,8%
<b>Net Debt</b>	<b>18.599.607</b>	<b>20.007.241</b>	<b>(1.407.634)</b>	<b>-7,0%</b>

The Group operating cash flow generated in 2020 reached € 5.5 million compared to € 4.7 million in 2019. This increase of € 0.8 million was mainly related to the reduction of working capital needs, specifically from the better management of the amount of inventory coverage. The Net Debt of the Group is reported at € 18.6 million in 2020 from € 20 million in 2019, improved by € 1.4 million. The new investments of the Group in machinery and other equipment as well as in software developments amounted to € 2 million.

**Financial performance ratios of the Group**

According to the above, the financial performance ratios of the Group formed in 2020 compared to 2019, as follows:

- Consolidated sales reached € 69.8 million compared to € 72.5 million in 2019, decreased by € 2.7 million or -3.7%,
- The gross margin reached 17.4% in 2020 from 16.1%, improved by 1.3 pts,
- The margin of adjusted EBITDA reached 9.5% in 2020 from 8.6%, increased by 0.9 pts,
- The margin of adjusted EBIT reached 3.5% in 2020 in line with 2019,



- The margin of EBT reached 0.6% in 2020 from 1.5%, decreased by 0.9 pts,
- The performance ratio of equity amounted to -0.1% in 2020 from 0.2% in 2019, decreased by 0.3 pts,
- The performance ratio of assets amounted to -0.1% in 2020 from 0.1% in 2019, decreased by 0.2 pts,
- The ratio of bank debt to equity amounted to 0.63 for 2020 from 0.61 in 2019, increased by 0.02 pts,
- The ratio of total liabilities to equity amounted to 1.12 for 2020 from 1.07 in 2019,
- The ratio of liquidity amounted to 1.11 in 2020 from 1.26 in 2019, decreased by 0.15 pts.

### 3.5. SIGNIFICANT TRANSACTIONS WITH RELATED PARTIES

In thousand euro  
31/12/2020

Parent company from / to subsidiaries	Sales of products / services	Purchases of products / services	Receivables	Liabilities	Dividends Receivables	Dividends
Inform Lykos (HELLAS) S.A. (former Inform Lykos (HELLAS) Single Member S.A.)	589	0	79	217	0	0
Inform Lykos S.A. (Romania)	551	0	62	0	0	0
Terrane Ltd	0	0	0	0	1.000	2.500
Inform Albania Sh.p.k	18	0	6	0	62	0
<b>Total</b>	<b>1.158</b>	<b>0</b>	<b>147</b>	<b>217</b>	<b>1.062</b>	<b>2.500</b>

Regarding the above we note the following:

**The sales of the parent company** to its subsidiaries relate mainly to provision of advice and services in the fields of general administration, financial management, sales, marketing, IT, research and development, and in general any kind of service that enhances the know-how of the subsidiaries and will ensure their smooth and orderly operation, as well as their development always in accordance with the specifications set by the Group.

### 3.6. DIVIDENDS POLICY

The closing price of the share of INFORM P. LYKOS HOLDINGS S.A. as at 31/12/2020 was € 1,325 compared to € 1,520 closing price as at 31/12/2019, or lower by -12.83%. The highest price of the year for the company's share was € 1,645 (29/01/2020) and the lowest € 0,696 (17/03/2020). The Volume Weighted Average Price was € 1,181.

The Board of Directors intends to propose to the 39<sup>th</sup> Annual General Meeting of Shareholders, the distribution of dividend.

### 4. L. 4548/2018 "NEW LAW ON SOCIETE ANONYME"

By decision of the Extraordinary General Meeting of the shareholders of INFORM P. LYKOS HOLDINGS S.A. that took place on May 7, 2020, the draft of Articles of Association, that was submitted by the management, was unanimously approved, for the "Adaptation / Harmonization of the company's Articles of Association in accordance with the provisions of Law 4548/2018, as applicable - Amendment, abrogation and renumbering of articles of the company's Articles of Association, rendering in the vernacular of all articles of the company's Articles of Association and its coding in a single text".

### 5. SIGNIFICANT EVENTS AFTER THE END OF THE YEAR

On 10th of February, 2021, INFORM P. LYKOS HOLDINGS S.A. signed an agreement for the majority stake acquisition of 56.5% of the share capital and as such the acquisition of control of the Cypriot company CLOUDFIN LTD, for € 1 million. With this investment, INFORM expands the range of services provided to its existing customers and the ability to reach new ones, providing management, automatic identification and registration services (Process Automation) for all document types as well as other documents (purchase documents, expenses, contracts, etc.) using Machine Learning (ML) and interface with ERP systems. In addition, through this investment, INFORM will provide Document Management services, including electronic archiving, as well as document recognition products for Know Your Customer / Business (KYC / KYB) processes, with control authentication and data extraction from identification documents (IDs, passports, driving licenses), tax, corporate and utility documents.

On 18th of February, 2021, INFORM LYKOS Romania (INFORM LYKOS S.A.), a subsidiary of INFORM P. LYKOS HOLDINGS SA, increased its majority stake in the share capital of NEXT DOCS ECM EXPERT S.R.L. and NEXT DOCS CONFIDENTIAL S.R.L., who are already members of the Group. Specifically, INFORM LYKOS Romania now owns 80.59% of NEXT DOCS ECM EXPERT S.R.L. and 80% of NEXT DOCS CONFIDENTIAL S.R.L. The acquisition price for the 15.52% and 14.55% respectively of the above-mentioned companies amounted to € 1.3 million. The activities of NEXT DOCS companies are related to the provision of document management services (including electronic archiving, workflow and business process development, scanning, internal form creation, indexing, process control and access), as well as physical archiving and certified secure document shredding.

With the exception of the above events, no other event took place after December 31, 2020, which may have a significant impact on the financial position or operation of the Group.

## 6. FUTURE DEVELOPMENT AND RISK MANAGEMENT

### 6.1. PROSPECTS FOR 2021

The Group having extensive experience and know-how in integrated solutions-services has developed long term customer relationships offering high level products and services, at competitive prices, so as to be considered a strategic supplier of banking institutions, telecommunications and other organizations either in the Private sector or in the Public sector. Provides products and services for secure document and information management, innovating in the digital transformation of companies and organizations by providing highly specialized solutions.

The Group is constantly working to create added value to its shareholders in the following areas:

- **New markets and new customers**

It will continue to focus on the increase of market share of existing markets, on the development of exports, and also will focus at exploring and evaluating new growth opportunities at the sector of secure document management and information, with main areas of interest Europe, Africa and Middle East,

- **New products and services**

It will continue to focus on developing higher value-added services, such as CCM (Customer Communication Management) services or Enterprise Document Management and Scanning & Archiving services, as well as providing highly specialized and technologically advanced digitalization solutions such as Digital Onboarding (DoB), OCR / Data Capture Solutions, Process Automation using Machine Learning (ML), Robotic Process Automation, Natural Language Understanding and Cognitive Analytics Solutions, to support existing and new customers in their own digital transformation,

- **Efficiency improvement**

It will continue to improve efficiency and continue to invest in new technologies, which will increase productivity while reducing operating costs, to enhance profitability.

- **Potential strategic co-operation opportunities**

It will continue to search potential opportunities for strategic partnerships, aiming at a further strengthening of its position in the broader region of Central and Eastern Europe.

For 2021, the Management of the Group monitors the developments and with the adaptability shown by the management of the spread of the COVID-19 pandemic in the year 2020, expects to successfully face any new conditions that will arise in the economic environment. The Group having proved its ability to adapt to rapidly changing and unpredictable European market conditions, in which operates, faces challenges and also sees opportunities from the faster transition to digital transformation of enterprises, look to the future with optimism and expects the market normalization in 2021, so to be recorded in the growth indicators the significant effort made by all the teams of the Organization.

### 6.2. RISK MANAGEMENT

The Group is exposed to risks as it strives for continuous and profitable growth, which it seeks to limit by closely monitoring the effects of this exposure. Therefore, risk management is a fundamental part of the process of designing and implementing our strategy. Risk policies, internal audit and risk management are defined by management and are evident in our monthly reports. The monthly results are closely analyzed. Appropriate risk management measures are identified and monitored at management meetings.

The Group uses financial instruments for commercial, financing and investment purposes. The use of financial instruments by the Group, substantially affects the financial position, profitability and cash flows.

The main risks arising from the financial instruments of the Group are, basically, the following:

- Market risk (exchange rate risk and interest rate risk)
- Credit risk
- Liquidity risk

#### **Market risk**

Regarding this risk, arising from the general market conditions, the Group has reduced the exposure to this risk due to the geographical dispersion of an equal allocation of sales between Greece, Romania and other countries with significant exposure to the markets of Central and Eastern Europe. A significant part of these sales is addressed to the financial sector especially in Banks. However, the products we offer to our customers in both private and public sector are considered essential for their daily operation and growth. The markets in which we operate are characterized by a high degree of competition. We face the intense pricing pressure arising from the competitive market situation with continuous measures to increase efficiency and reduce costs, while at the same time we are constantly facing new growth opportunities, through the introduction of new innovative products & services.

Regarding the risks arising from the volatility of interest rates and exchange rates:

#### **Exchange rate risk**

The main part of economic transactions of the Group companies (Greece, Romania and Albania) is denominated in the currency of the main economic environment, where each company operates in (operating currency). In Romania, part of the obligations of the company is denominated in RON and in Albania is denominated in ALL.

An exposure to exchange rate fluctuations exists regarding the value of the Group's investments in Romania, only at the time of consolidation of financial statements and their translation from the functional currency RON into the presentation currency Euro.

**Interest rate risk**

All bank debt of the Group is connected with fluctuating interest rates, maintaining however the option to convert into fixed interest rates, depending on the market conditions. With the Group's funds benchmark at 31/12/2020, in a hypothetical increase or decrease of Euribor by +/- 1% the Group's results would be affected negatively or positively, respectively, by approximately € 236 thousand.

The company does not use financial derivatives. As in the previous year, other financial assets and other financial liabilities are not affected by interest rates.

**Credit risk**

The Group has established and applied credit control procedures to minimize bad debts. Sales are directed mainly to large public and private organizations with evaluated credit rating. In any case, the Group assesses credit risk on the basis of approved policies and procedures and recognizes a provision for impairment.

The Group applies the simplified approach for the customer receivables and the contract assets for the calculation of expected credit losses. Therefore, in every reference date, the Group measures the provision for a financial instrument for an amount equal to the expected credit losses over the lifetime. For determining the expected credit losses, a chronological analysis and percentages table is applied using historical data and reasonable assumptions.

**Liquidity risk**

The Group manages its liquidity needs through careful follow-up of debts, long-term financing obligations and payments. Liquidity needs are monitoring on a daily basis and planning of payments on a weekly and monthly basis. Special attention is paid to management of stocks, receivables and liabilities in order to achieve the highest possible liquidity for the Group.

The central financial department of the company is responsible for the risk management, which operates following certain rules approved by the Board of Directors.

The Board of Directors through its executives:

- (a) Establish and apply procedures and regulations that allow identification of risks, connected to activities, procedures and systems of operation of the Company (mainly credit risk, market risk and operational risk),
- (b) Determine the acceptable level of risk,
- (c) Ensure that the Group maintains the required capital adequacy and appropriately manages the risks arising from its operation.

**7. NON-FINANCIAL INFORMATION**

INFORM has incorporated the principles of Sustainable Development into its business activities, recognizing that these principles are a prerequisite for its long-term development. INFORM's key sustainability priorities are, ensuring a healthy and safe working environment, caring for the natural environment, fulfilling of customers' needs and expectations and the harmonious co-existence with the local communities where it operates.

**Policies and Management Systems**

Based on Sustainable Development, INFORM has developed and adopted specific policies and puts into practice adequate management systems and procedures that uphold responsible operation and define the way in which the Company's goals are achieved. More specifically, the Company has established and implements, among others, the following policies and codes:

- Internal Operating Regulation
- Occupational Health and Safety Policy
- Environmental Policy
- Quality Policy

The management of Corporate Responsibility by INFORM is based on the development and implementation of certified management systems to all of its operations and facilities, while attaining high performance in all segments. Specifically, the following systems are applied:

- Quality management system in accordance with ISO 9001
- Environmental Management System in accordance with ISO 14001
- Workplace Health and Safety Management System in accordance with ISO 45001 (OHSAS 18001)
- Information Security Management System, according to the ISO 27001
- Printing and Production Management System FSC (Forest Stewardship Council), in accordance with FSC Chain of Custody (FSC-STD-40-004)
- Security Print Management Production System, according to the ISO 14298 / INTERGRAF
- Business Continuity Management System, according to the ISO 22301 standard (concerns the provision of digitization, documentation, registration, data collection and optical character recognition services)

All production units have been audited and certified according the above Management Systems. For INFORM, management systems are dynamic tools allowing the Company to secure its regular operation and achieve continuous improvement. The implementation of certified management systems plays a very important role in achieving the goals set by the Company, and secures all their operations in light of the ongoing requirements for effective risk management.

## Caring for Our People

The Company focuses on making continuous investments in human capital, by encouraging initiative taking for synergies, and on continuous development through training. INFORM keeps relations of trust with all employees, while seeking to maintain a safe and discrimination-free working environment that offers at all times training opportunities and fair rewarding.

The Company's main concern is to secure optimum working environment demonstrating fairness and equal reward, showing respect for human rights, diversity and equal opportunities to all employees. The policies and initiatives of INFORM that concern human resources aim at the effectively recruitment, development and retaining of employees. Steadily oriented to human values, the Company strives to implement responsible management practices by focusing on material issues such as:

- ensuring of the health and safety of its employees
- creating a work environment of fair reward, respecting human rights and diversity
- safeguarding of jobs
- providing equal opportunities for all employees
- ensuring ongoing training and education
- providing additional benefits

In 2020, the COVID-19 pandemic reminded everyone that health is the most important and can not be taken for granted. In order to protect our employees, we have implemented various protection measures to increase hygiene and avoid close contact in all facilities of the Group.

### Human Resources Data in Group

Group's Human Capital per gender			Employees per age group in 2020			
	2020	2019	<30	30-50	51+	
Men	263	262	25	180	58	
Women	254	260	34	159	61	
<b>Total</b>	<b>517</b>	<b>522</b>	<b>59</b>	<b>339</b>	<b>119</b>	

In total, the Group's personnel reached 517 employees at 31/12/2020 from 522 on 31/12/2019.

INFORM seeks to recruit, develop and retain the most competent individuals so as to ensure that business goals and priorities are achieved.

### Environmental Responsibility

INFORM has carried out the assessment of its environmental aspects, confirming that there is not a significant burden on the environment deriving from its operations. However, recognizing the importance of environmental protection for all of its stakeholders, the Company is stepping up its efforts to monitor and improve its environmental performance. In this context, INFORM has implemented an Environmental Management System, certified according to ISO 14001 and a Printing and Production Management System FSC (Forest Stewardship Council), in accordance with FSC Chain of Custody (FSC-STD-40-004).

The purpose of implementing an Environmental Management System, is to effectively manage any significant environmental aspects and impacts that arise from the Company's operations in order to minimize any possibility of environmental spill. In addition, the Environmental Management System ensures the harmonization of the Company's operation with the relevant environmental legislation, while achieving continuous environmental improvement.

INFORM is also FSC certified, as recorded by the FSC on the basis of certified members of the "FSC surveillance chain" as it meets the requirements to be followed by companies wishing to show respect for the environment and commit to their participation in responsible forest management. What is FSC certification? The Forest Stewardship Council (FSC) is an international non-governmental organization, which aims to support and sustain the world's forests through the proper management of their resources. The Council's mission is to ensure that forests are managed responsibly and properly, natural habitats are protected, and that the rights of nearby communities are protected. The organization has also established principles and criteria for forest management, according to which their management must meet the social, economic and cultural needs of both the current and future generations.

*Detailed information on INFORM's Corporate Responsibility programs and action plan are presented in Corporate Responsibility Report 2019, which is presented on the Company's website [www.informlykos.com](http://www.informlykos.com). The Corporate Responsibility Report is an important tool as it reflects and communicates the way in which the Company responds to important/material issues and to stakeholders' expectations.*

## 8. RESEARCH AND DEVELOPMENT ACTIVITIES

The Group's research and development strategy focuses on the following objectives:

- Innovative products and market-oriented solutions as the basis for the continuation of growth strategy
- Optimizing the use of resources and production processes.

Especially in the digital era, effective research and development is important as product cycles are short and the requirements of partners and end customers are evolving. This is particularly valid for the digital printing sector. We perceive these changes as opportunities and rely on Research & Development experts so that we can offer unique services to our customers that will help us grow in the short and long term.

INFORM innovates by developing higher value-added services, such as CCM (Customer Communication Management) services or Enterprise Document Management and Scanning & Archiving services, as well as providing highly specialized and technologically advanced digitalization solutions such as Digital Onboarding (DoB), OCR / Data Capture Solutions, Process Automation using Machine Learning (ML), Robotic Process Automation, Natural Language Understanding and Cognitive Analytics Solutions, to support existing and new customers in their own digital transformation.

## 9. BRANCHES

The Company does not maintain branches.

## 10. OWN SHARES

There are no own shares.

## 11. EXPLANATORY REPORT OF THE BOARD OF DIRECTORS ACCORDING TO ARTICLE 4 PAR. 7 AND 8, LAW 3556/2007

### (a) Share capital structure

As at December 31st 2020, the Company's share capital amounted to € 12.758.591,88 divided by 20.578.374 common nominal shares of nominal value € 0,62 each.

According to the shareholders registry as at December 31st, 2020, the share capital structure of the company was the following:

Shareholder	Number of shares	%
<b>AUSTRIACARD HOLDINGS AG</b>	14.568.053	70,793%
<b>Olga Lykos</b>	1.937.856	9,417%
Other shareholders (<5%)	4.072.465	19,79%
<b>Total</b>	<b>20.578.374</b>	<b>100,00%</b>

According to the shareholders registry as at March 31<sup>st</sup>, 2021, the share capital structure of the company was the following:

Shareholder	Number of shares	%
<b>AUSTRIACARD HOLDINGS AG</b>	14.568.053	70,793%
<b>Olga Lykos</b>	1.937.856	9,417%
Other shareholders (<5%)	4.072.465	19,79%
<b>Total</b>	<b>20.578.374</b>	<b>100,00%</b>

Mr. Nikolaos Lykos is the major shareholder of AUSTRIACARD HOLDINGS AG holding 96,185% of its shares.

All (100%) the shares of the Company are common, nominal and undivided and there are no special categories of shares. Rights and obligations related to the shares are those according to the provisions of L.4548/2018 as currently effective, in conjunction with the provisions of the Company's Articles of Association, have as follows:

Each share, offers a right to the distribution of the company's earnings and the result of liquidation of the company's assets, in case of termination by the rate of paid capital of the share divided by the total paid share capital.

2. In every case of share capital increase, not paid (a) by contribution of items or (b) by bonds issue bearing rights to convert in shares or (c) by Stock Option Plan for acquiring shares, a right of preference is offered to the total new capital or bond loan in favour of the existing shareholders at the time of share issue, proportional to their participation to the current share capital.

3. After an inquiry of any shareholder, the Board of Directors is obliged to offer to the General Meeting all the required information about the company's affairs to the extent necessary for the real evaluation of the issues raised.

4. After an inquiry of shareholders, representing one twentieth (1/20) of paid share capital (a) the Board of Directors is obliged to call for a special General Meeting, (b) the Board of Directors is obliged to include additional issues in the schedule of the General Meeting, (c) the Board of Directors provides the shareholders before the date of General Meeting, with drafts of decisions, that are submitted by shareholders, for issues have been included in daily agenda, (d) the President of the Meeting is obliged to postpone only once the decisions of the General Meeting, regular or not, for all or certain matters, (e) the Board of Directors is obliged to announce at the General Meeting of shareholders the amounts which over the last two years have been paid for any reason by the Company to the members of the Board of Directors or the managers and also every other benefit to these individuals or every existing contract of the company with them of any kind, (f) the decision on a matter in the General Meeting is taken by nominal vote. Shareholders representing one twentieth (1/20) of paid share capital have the right to ask for audit of the company by the Court in case there are indications of illegal actions or against the company's Articles of Association or decisions of the General Meeting.

5. After an inquiry of shareholders, representing one tenth (1/10) of paid share capital, the Board of Directors is obliged to provide to the General Meeting information on the company course of development and its property status. Furthermore, the shareholders of the Company,

representing one fifth (1/5) of the share capital may request from the Court to conduct audit of the Company if in the cause of the Company development it is believed that the management of the corporate affairs was not exercised as required by sound and prudent management.

6. In the above cases 3, 4 and 5, the requiring shareholders ought to prove that they own the shares offering the above (3, 4 and 5) rights.

7. Responsibility of shareholders is limited to their contribution, which is the nominal capital of their shares.

**(b) Limitation on shares transfer**

1. There are no limitations according to the Company's Articles of Association on the transfer of its shares.

2. According to article 4 of Law 3016/2002, as effective until the entry into force of the relevant provisions of L.4706 / 2020, the independent not executive members of the BoD of the Company cannot at the same time own company's shares higher than 0.5% of the share capital.

**(c) Significant direct or indirect participations according to Law 3556/2007**

As at March 31<sup>st</sup> 2021, AUSTRIACARD HOLDINGS AG and Mrs Olga Lykos owned a percentage of 70,793% and 9,417% respectively of the Company's share capital. Mr. Nikolaos Lykos holds a percentage 96,185% of the share capital of AUSTRIACARD HOLDINGS AG.

The company is not aware of any other shareholders, who own directly or indirectly a percentage higher than 5% of the share capital of INFORM P. LYKOS HOLDINGS S.A.

It is noted that, as at March 31<sup>st</sup> 2021, INFORM P. LYKOS HOLDINGS S.A. does not participate in the share capital of any other company listed in the Athens Stock Exchange.

**(d) Shareholders possessing special control rights**

There are no company shares offering special control rights.

**(e) Limitations on voting rights - Time schedule of exercising such rights**

There are no limitations on voting rights.

1. According to the Company's Articles of Association, the ownership of a share offers one voting right.

2. The responsibilities and ways of taking decisions of the General Meeting, the process of convening the General Meeting and the required majority for decision-making are provided by the provisions of L. 4548/2018 as currently effective, in conjunction with the provisions of the Company's Articles of Association.

**(f) Agreements between shareholders for limitations on transfer of shares or exercise of voting rights**

The Company is not aware of any such agreements for limitations on transfer of shares or exercise of voting rights.

**(g) Rules of placement / replacement of members of the BoD when different from those under provisions of Law 4548/2018**

Under provisions of L. 4548/2018 and the relative articles of the Company's Articles of Association:

The term of service of the Board of Directors is three (3) years, which can be extended automatically until the first after expiration General Meeting, but in any case no longer than four years.

The Board of Directors consists of five to nine (5 to 9) Members who are elected by the General Meeting of Shareholders. The term of service of the Board of Directors, after the amendment of the relevant article of the Articles of Association by the Ordinary General Meeting of shareholders of July 9, 2020, is five (5) years and which can be automatically extended until the expiration of the term, within which the next Ordinary General Meeting shall convene until the relevant decision is taken, but may not exceed six years. The term of service of the current Board of Directors expires on June 21, 2022.

The members of the Board of Directors at expiration can be elected again without any limitation and are freely recalled.

In case a member dies or resigns or loses for any reason the ability to participate in the Board of Directors, then the remaining members of the Board, provided they are at least (3), elect a substitute member until the expiry of the Board. This election of new members of the Board of Directors is announced at the first regular or Extraordinary General Meeting that follows. The Director, elected in order to replace another director, sustains his/her capacity until the expiration of the Board. The remaining members of the Board of Directors, given there are at least three (3) of them, can continue managing and representing the Company without the aforementioned replacement of the missing members of the Board of Directors on condition that their number exceeds half of the number of the members of the Board of Directors existing prior to the aforementioned replacement. In any case, the remaining members of the Board of Directors, notwithstanding their number, can proceed with the conduct of the General Meeting for the exclusive purpose of electing the new Board of Directors.

The BoD members elect the President and Vice President of the Board of Directors.

When the President is absent and cannot perform his/her duties, he/she is replaced by the Vice President. The Managing Director can be at the same time an executive member of the Board of Directors and, especially, the President of the BoD or the Vice President.

The Board gathers and consist a body right after election by the General Meeting. At this meeting the President, Vice President and Managing Director are elected.

The President, Vice President and Managing Director can be elected again without limitations.

**(h) Acquisition of own shares**

The Company is forbidden to acquire own shares, except for the cases and conditions approved by the provisions of the legislation effective.

**i) Significant agreements of the company effective / modified / terminated in case of change in the control over the company after a public offering.**

There are no significant agreements effective, modified or terminated in case of change in the control over the company.

**(j) Agreements for compensation of members of the B.o.D or employees in case of resignation / firing without reason or termination of service / employment because of public offering.**

There are no agreements of compensation of members of the BoD or employees for any reason.

Koropi, March 31<sup>st</sup>, 2021

Panagiotis Lykos  
Chairman of the Board of Directors

Panagiotis Spyropoulos  
Vice Chairman & Group CEO



## Corporate Governance Statement

### General

Corporate Governance pertains to a total of principles, on which basis there is facilitated sufficient organization, operation, management and control of an entity, at a long term objective of maximizing its value and safeguarding the legitimate interests of all those connected with it.

In Greece, the corporate governance framework has been developed mainly through adoption of binding regulations, such as Law 3016/2002, as effective until the entry into force of the respective provisions of Law 4706/2020, which requires the participation of non-executive and independent non-executive members of the BoD of Greek listed companies, establishment and operation of internal control department and adoption of internal regulations procedures. In addition, a variety of other acts were incorporated in the Greek legal framework of European company law directives, thus creating new corporate governance rules, such as the Law 3884/2010 relating to rights of shareholders and additional corporate disclosure obligations to shareholders under preparation of the General Meeting, the Law 3873/2010, which incorporated into Greek legislation EU Directive 2006/46 / EC of the European Union on annual and consolidated accounts of certain types of entities and the Law 4449/2017, which introduced new provisions for the establishment, structure, staffing, responsibilities and duties of the Audit Committee. Finally, in Greece, as in most other countries, the Law on public limited companies (L. 4548/2018) contains their basic governance regulations.

### Voluntary Compliance of the Company with the Corporate Governance Code

Our company fully complies with the requirements and provisions of the aforementioned legislative texts which constitute the minimum content of any Corporate Governance Code and constitute (the aforementioned provisions) an informal code.

The Company has adopted the Greek Corporate Governance Code (GCCG) for listed companies issued in October 2013 by the Greek Council of Corporate Governance (hereinafter "The Code"). This Code is posted on SEV website, at the following electronic address: <http://www.sev.org.gr>. Therefore, any reference to the corporate Governance Code implies the above Code.

The Company has initiated the procedures in order to fully meet the requirements of the new institutional framework of Corporate Governance in accordance with the provisions of Law 4706/2020, at the time of their entry into force, ie on July 17, 2021.

### Deviations from the Corporate Governance Code and explanations

The Company states that it faithfully and strictly implements the provisions of the Greek legislation (Law 4548/2018, Law 3016/2002, as effective until the entry into force of the respective provisions of Law 4706/2020 and Law 4449/2017) which form the minimum requirements to be met by any Corporate Governance Code applied by companies, whose shares are traded on a regulated market.

These minimum requirements are incorporated in this Corporate Governance Code (GCCG) to which the Company is subject; however, this Code contains a number of additional (beyond the minimum requirements) specific practices and principles. In connection with such additional practices and principles, there are effective, at present, some deviations (including the cases of non-implementation), which are briefly analyzed and explained. Reference to non-application of certain provisions is also made in the Corporate Governance Code (GCCG) concerning companies, not belonging to FTSE/ATHEX-20 and FTSE/ATHEX Mid-40.

On case basis, the company diverges from or does not apply as a total several provisions of the Code recorded in the current document in italics.

- Regarding the role and authority of the Board of Directors:

The Board of Directors has not proceeded to establishment of a separate committee occupied with the nominations for election to the Board and preparing proposals to the Board regarding the remuneration of executive directors and key executives since the company's policy in relation to such fees is fixed and formed. A.II (1.2)

- Regarding the size and composition of the Board of Directors:

The Board of Directors does not consist of seven (7) to fifteen (15) members, but of five (5) to nine (9) members. The specific number of members covers the company needs as to proper and effective corporate governance and the size and organization of the Company do not justify a Board with such a number of members. A.II (2.1)

- Regarding the role and profile of the Chairman of the Board of Directors:

The BoD does not appoint an independent vice-chairman from among its independent board members in order to facilitate the proper operation of the Board and the achievement of the Company objectives. Reference to non-implementation regarding the companies not belonging to FTSE/ATHEX-20 and FTSE/ATHEX Mid-40 is included in the Corporate Governance Code of GCCG. A.III (3.3)

- Regarding nomination of the Board of Directors members:

The Company does not consider it necessary to establish the BoD members' nomination committee. A.V (5.4, 5.5, 5.6, 5.7, 5.8)

Regarding the functioning of the Board of Directors:

a) there is no particular operating regulation of the BoD, since the provisions of the effective Interior Regulations of the Company are assessed

as sufficient regarding the organization and functioning of the BoD *A.VI (6.1)*

b) at the beginning of every calendar year, the BoD does not adopt a calendar of meetings and a 12-month agenda to ensure that it properly, fully and timely fulfils its responsibilities, since the Company considers that the functioning of BoD is sufficiently covered by the provisions of the effective Interior Regulations. Moreover, the BoD meetings can be easily held, due to objective reasons, when imposed by the Company needs or legislation without and programmed activities *A.VI (6.1)*

c) There are no provisions for the BoD being assisted by a competent, suitably qualified and experienced company secretary, since there is effective the required structure facilitating correct recording of the BoD meetings and the required good information flows between the board members *A.VI (6.2, 6.3)*

d) there is no obligation for ensuring that an induction programme is established for new board members and that continuing professional development programmes are available to other board members, since all the relative issues pertaining to the fees are clearly defined by the effective Interior Regulations and any potential deviation is discussed in front of all the BoD members *A.VI (6.5)*

e) there is no provision for existence of a program of regular briefings on business developments, and changes in the risk profile of the company and professional training, since there are nominated as BoD members the executives who have competence and proven experience in organisational - managerial duties. *A.VI (6.6)*

f) There is no special provision for sufficient resources to BoD committees to undertake their duties and employ outsource consultants. However, all the requests from any department regarding recruitment of external consultants are examined by the Management and approved on case basis, in compliance with the company needs *A.VI (6.9, 6.10)*

- Regarding BoD evaluation:

Apart from BoD evaluations through the Management Report, by the Annual General Meeting, the Board will monitor and review the implementation of its decisions on an annual basis. Moreover, there is already under discussion the implementation of evaluation system of the Board and its committees. *A.VII (7.1 & 7.2)*.

- Regarding the level and structure of remuneration:

The remuneration of the Chairman of the Board and CEO and members of the Board, executive and non for their participation in Board meetings and committees thereof, are approved by the General Meeting, always in compliance with the effective Interior Regulations of the Company. *C.I (1.4)*.

Executive board members' contracts do not provide that the Board may demand full or partial recovery of any bonuses awarded on the basis of restated financial statements of previous years or otherwise erroneous financial data used to calculate such bonuses. *C.I (1.3)*.

- Regarding the General Meeting of the Shareholders:

Regarding the implementation of specific practices of e-voting or voting by mail, the application is temporarily suspended, due to pending issuance of the relevant ministerial decisions.

### **Corporate Governance Practices in Addition to Those Defined in the Legislation or the Code**

Within the framework of implementing a structured and efficient system of corporate governance, the Company has implemented certain corporate governance practices some of which are those provided by the relevant laws (4548/2018, 3016/2002, as effective until the entry into force of the respective provisions of Law 4706/2020 and 4449/2017).

Specifically, the Company applies the following additional corporate governance practices:

a) The company keeps updated and approved by the Board, Operating Regulations, which include clear references to corporate governance, the role and function of the Board, the General Meeting and other matters relating to the proper management of the Company. In summary, the areas covered by the Regulations in question are as follows:

#### **1. INTRODUCTION**

##### **1.1. GENERAL**

##### **1.2. STRUCTURE AND CONTENT**

#### **2. GENERAL DATA AND INFORMATION ON "INFORM P. LYKOS HOLDINGS S.A."**

##### **2.1. GENERAL INFORMATION**

##### **2.2. COMPANY MANAGEMENT – ADMINISTRATION**

##### **2.3. COMPANY PERSONNEL**

##### **2.4. AUDIT OF FINANCIAL STATEMENTS**

#### **3. ORGANIZATIONAL CHART – STRUCTURE OF THE COMPANY**

##### **3.1. ORGANIZATIONAL STRUCTURE OF THE COMPANY**

#### **4. CORPORATE GOVERNANCE**

##### **4.1. PRINCIPLES OF CORPORATE GOVERNANCE**

##### **4.2. FUNCTIONING OF THE BOARD OF DIRECTORS**

##### **4.3. INTERNAL CONTROL SYSTEM**

#### 4.4. CORPORATE ANNOUNCEMENTS AND SHAREHOLDERS SERVICES

#### 5. OPERATION AND PROCEDURAL REGULATIONS OF THE COMPANY

##### 5.1. ETHICS CODE OF THE COMPANY

##### 5.2. ADMINISTRATIVE SERVICES

##### 5.3. INTERNAL AUDIT SERVICES

##### 5.4. FINANCIAL SERVICES

##### 5.5. IT

##### 5.6. PERSONNEL

##### 5.7. SALES SERVICES

##### 5.8. INVOICING & DISTRIBUTION

The spirit of the Operation Regulations promotes compliance with laws and internal company policies to avoid risks and other legal consequences for the Company and each member of the staff, including the members of the Management.

The main objectives of the Regulations are as follows:

1. Prevention of delinquent behaviour
2. Compliance with the policies to reduce the risks around the reputation and public image of the Group
3. On-going education of staff regarding the dangers posed by acts of corruption, fraud, misuse of personal data, deterioration of financial statements, leakage of confidential information, etc.
4. Identification of deviations relating to compliance issues, their investigation and making proposals and taking corrective actions or measures that are required.

b) Due to the nature and the objective of the Company, it has developed policies and procedures under ISO, obtaining the relative certifications.

#### **Main Characteristics of Internal Control and Risk Management System regarding the Preparation of Financial Statements and Financial Reports**

The Internal Audit and Risk Management System of the Company regarding the preparation of financial statements and financial reports includes the control procedures and mechanisms at various levels of the Organization as described below:

##### **a) Control systems at corporate level**

###### *Recognition, assessment, measurement and management of risks:*

The size and complexity of the Group's operations requires a complex system for identifying and managing risks that apply to all subsidiaries of the Group.

Recognition and assessment of risks are primarily carried out under the stage of preparation of strategic planning and annual business plan. The examined issues vary depending on market conditions and industry and include political developments in the markets (where the Group operates or which are important sources of raw materials), changes in technology, macroeconomic indices and competitive environment.

###### *Planning and monitoring / Budget:*

The company development is monitored through a detailed budget per activity sector and specific market. Given the nature of the Group's operations, the development of the financial results depends largely on external factors clearly influenced by the overall economic slowdown and uncertainty surrounding the Greek and the global market. In this context, the Group has already taken the appropriate steps to respond to new circumstances and exploit new market conditions. For all these reasons, the budget is adjusted periodically, taking these changes into account. The management monitors the development of financial sizes of the Group through regular reports, comparisons to budget and meetings of the management team.

###### *Sufficiency of Internal Audit System:*

The Management has designed and performs on-going supervisory activities, which are incorporated into the operation of the Company and which ensure that the Internal Audit System maintains its effectiveness over time. The Company carries out regular individual assessments of the adequacy of Internal Audit System, carried out primarily by the Internal Audit Department.

The Company has an independent Internal Audit Department, which among other things ensures that the identification procedures and risk management systems implemented by management are sufficient to ensure effective functioning of the Internal Audit System and the quality and reliability of the information provided by the Management to the Board of Directors regarding the Internal Audit System. The preparation of the Plan (or Manual) of Audit Department is based on the risk assessment carried out for these purposes as well as the issues identified by the Management and the Audit Committee. The Plan (or Manual) shall be submitted for approval to the Audit Committee. The risk assessment process is conducted annually and takes into account the risk assessment carried out under the responsibility of the Board within the framework of risk management of the Company.

The sufficiency of the Internal Audit System is monitored on a regular basis by the Audit Committee through quarterly reports submitted to it by the Internal Audit Department.

Reports of the Management and Internal Audit Department provide an assessment of major risks and effectiveness of Internal Audit System to manage them. Any weaknesses identified are disclosed through reports, including the impact they had or may have as well as the Management actions to correct them.

To ensure the independence of the statutory audit of financial statements of the Company, the Audit Committee recommends to the General Meeting the statutory auditors or audit firms to be appointed in accordance with Article 16 of Regulation (EU) 537/2014.

*Roles and responsibilities of the BoD:*

The role, the authority and the relative responsibilities of the BoD are described in the Internal Regulations of the Company approved by the BoD.

*Prevention and control of financial fraud:*

In the context of risk management, the areas, considered as those of high risk for financial fraud, are monitored under appropriate monitoring systems and accordingly increased control systems. Indicatively, there is mentioned the existence of detailed organizational structure, operating regulations and detailed procedures and approval limits. Also, in addition to the control mechanisms applicable by every department, all the company's operations are subject to audits by the Internal Audit Service, whose results are presented through the Audit Committee to the Board of Directors.

*Internal Operation Regulations:*

The Company, as mentioned above, has established the relevant Internal Operation Regulations, which are approved by the Board of Directors. Within the framework of the Regulations, there are also defined the authorities and the responsibilities of the key working positions, thereby promoting an adequate segregation of responsibilities within the Company.

## **b) Control systems in IT systems and the protection of personal data**

The Company has developed an adequate framework to monitor and control information systems, defined by different control mechanisms, policies and procedures, sufficiently defined by the approved Internal Operation Regulations and the Internal Audit Manual. Also, there is projected a specific procedure safeguarding against any problems in the systems through a program of the Business Continuity (including off-site storage of crucial items of the Company to recover its functionality in a direct course of time). Also, there have been set specific rights (Access Rights) to various information systems for all the employees depending on the position and the role they occupy, while also maintaining the entry log in the systems of the Company. Finally, the Company has fully complied with the European Union's General Data Protection Regulation (GDPR), which has been in force since May 2018.

## **c) Control systems regarding the preparation of financial statements and financial reports**

As part of procedures for preparation of financial statements of the Company, there are effective specific control systems, which are associated with the use of tools and methodologies based on commonly accepted international practices. The main areas in which the control systems, relating to the preparation of financial reports and financial statements of the Company, operate are as follows:

### **Organization - Allocation of Duties**

- Allocation of duties both in upper management of the company and in the middle and inferior officers ensures the strengthening of the effectiveness of internal control system, while maintaining the required segregation of duties.
- Proper staffing of financial services with the individuals who possess the requisite technical knowledge and experience regarding the responsibilities entrusted to them.

### **Accounting monitoring and preparation of financial statements procedures**

- Existence of uniform policies and the way of monitoring of accounting departments disclosed to the Group's subsidiaries, including definitions, accounting principles used by the Company and its subsidiaries, instructions for the preparation of financial statements and financial reporting, consolidation etc.
- Automated audits and verifications carried out between different information systems, when there is required specific approval of accounting treatment of non-recurring transaction.

### **Assets safeguarding procedures**

- Existence of control procedures for fixed assets, inventories, cash equivalents and other assets of the company, such as, indicatively, physical security of the cash or warehouses and inventories, and a comparison of the measured quantities with those of accounting books and records.
- Schedule of monthly physical inventories to confirm the balances of physical inventories and accounting books and records and existence of analytical manual for conduct of physical inventories.

### **Approval limits of transactions**

- Existence of Chart of Authorities, depicting the assigned authorities to various executives of the company to carry out specific transactions or transactions (e.g. payments, receipts, legal acts, etc).

## **General Meeting and Rights of the Shareholders**

The role, responsibilities, convening, participation, collective and individual minority rights, ordinary and extraordinary quorum and majority of the participants, the Bureau, the Agenda and the general operation of the General Meeting Shareholders are determined by the mandatory provisions of Law 4548/2018 as currently effective, in conjunction with the provisions of the Company's Articles of Association.

The Company, with shares listed on the Athens Exchange, is obliged to publish announcements, in compliance with Regulation (EU) No 596/2014 of the European Parliament and of the Council on Market Abuse, Greek Laws 4443/2016 and 3556/2007 regarding the relevant issues, the decisions of the Hellenic Capital Market Commission and the Athens Stock Exchange Regulation. The publication of such information is made in a way that ensures the rapid and equal access to it by the investing public.

All relevant publications / announcements are available on the Athens Stock Exchange website and the Company's website.

The Shareholders' Department is responsible for the monitoring and management of the Company's relations with its shareholders and the investing public and ensures, among other things, the valid and equitable information of investors and financial analysts in Greece and abroad.

## Composition and Functioning of the Board of Directors, Supervisory Bodies and Committees of the Company

### Board of Directors (BoD)

#### General

The elected Board of Directors on June 21, 2019 by the Regural General Meeting consists of (1) executive member, three (3) members are non-executive, and the (2) members are non-executive and independent. Their term of office is three years expiring June 21, 2022. In particular, the Board of Directors and their respective capacities at the end of 2020, are as follows:

I/N	Name - surname	Capacity	Date of undertaking duties (most recent)	End of term of office
1	Panagiotis Lykos, father's name – Nikolaos	Chairman of the BoD – Non-Executive member	21/06/2019	21/06/2022
2	Panagiotis Spyropoulos, father's name – Ioannis	Vice Chairman of the BoD & Managing Director – Executive member	21/06/2019	21/06/2022
3	Ilias Karantzalis, father's name - Georgios	Member of the BoD – Non-executive member	21/06/2019	21/06/2022
4	Georgios Triantafyllidis, father's name – Ioannis	Member of the BoD – Non-executive member	21/06/2019	21/06/2022
5	Emmanouil – Evangelos Lekakis father's name - Nikolaos	Member of the BoD – Independent Non-executive member	21/06/2019	21/06/2022
6	Ioannis Menagias, father's name - Andreas	Member of the BoD – Independent Non-executive member	21/06/2019	21/06/2022

#### BoD meetings

The Board met fourteen (14) times in 2020 and the meetings, at the legal quorum, were attended by the members in person or through proxy. The Board manages the Company as a collective body, taking decisions in accordance with the principles of Corporate Governance as outlined in the Company Operation Regulations, the legislation Inc., the securities laws, S.A. regulations provisions of A.S.E and provisions of the supervisory authorities. Members of the Board, obtain any relevant information in relation to the operation of the Company. They are to act in good faith, focusing on the interests of the Company and its Shareholders.

#### Roles and responsibilities of the Board of Directors

The Board is the supreme governing body of the Company and primarily sets the strategy and development policy, supervises and controls the management of the assets of the Company. The composition and capacities of members of the Board are established by Law and Articles of Association. The prime duty and responsibility of BoD members is the constant pursuit of enhancing long-term financial value of the Company and protection of the general corporate interests.

To achieve the corporate objectives and sound operation of the Company, the Board may delegate part of its authority, except those requiring collective action, and management, administration or management of the affairs and representation of the Company, to the Chairman of the Board, CEO, one or more members (executive and non-executive members), Directors or executives of the Company.

Members of the Board and any third party entrusted with responsibilities, must promptly disclose to the other members of the Board their own interests, which may arise from transactions within the Company, and any other conflict of interests with those of the Company or its affiliated companies, arising in the course of their duties.

#### **Election and electability of Board of Directors members**

The Board is elected by the General Meeting (regular or extraordinary).

The Board members shall be persons fully able to perform their responsibility. Inability to perform the duties leads to inability to exercise

company management and hence be a member of the Board of Directors of the company.

The Board is elected by the General Meeting (regular or extraordinary).

The Board members shall be persons fully able to perform their responsibility. Inability to perform the duties leads to inability to exercise company management and hence be a member of the Board of Directors of the company.

Board of Directors members cannot be:

- Members of Parliament
- Prosecutors, judges, assistants of judges, magistrates, secretaries of the courts
- Civil servants
- Brokers, who cannot exercise delegation of limited company whose shares are listed

#### **Withdrawal of Board of Directors Members**

Members of the Board are freely withdrawn by the General Meeting. The withdrawal, even not stated explicitly, can arise indirectly following the General Meeting appointing the new Board of Directors before the end of its term of office. The withdrawal can be made by Regular or Extraordinary General Meeting.

In case of withdrawal, a Board member is not entitled to compensation as in the capacity of the Board member.

The withdrawal of Members shall not have any consequences in respect of termination the relationship of the members with the company, which is based on separate contract or salaried service. Therefore, if the withdrawal is accompanied by contingent termination of the labour contract, the non-elected consultants may demand compensation in accordance with the provisions of labour law.

The withdrawal of the Board automatically entails the withdrawal of the member or third persons, entrusted, under the Board decision, with total or partial management or representation of the company.

#### **Resignation of Board of Directors members**

Members of the Board of Directors of the Company may freely resign. The resignation is effective as soon as it is disclosed to the company.

The disclosure to the company is made under written notification to the Chairman of the Board.

#### **Incomplete Board of Directors**

In the event of resignation, death or any other way of losing the status of Member or Members of the Board of Directors, the other members may continue to manage and represent the company without the replacement of the missing members, provided that their number exceeds half of the members, as they were before the above events. In any case, these members may not be less than three (3).

In case of election of a replacement, the decision of the election is submitted to the public of article 13 of law 4548/2018, as it is currently valid and it is announced by the Board of Directors in the next General Assembly, which can replace the elected, even if it does not have a relevant item on the daily agenda.

#### **Authority and responsibilities of the Board of Directors**

The Board manages the company as a collective body, taking decisions in accordance with the provisions of Law 4548/2018 as currently effective.

The Board of Directors is responsible for the company legal and practical representation. All members have one vote and all responsibility for decisions taken.

The responsibilities of the Board are defined by law or in the Articles of Association.

The Board is accountable to the General Meeting of the company shareholders and has the following authorities:

- Decisions on any transaction relating to the company's management, management of the company property and general pursuit of its objective.
- Making proposals for distribution of profits and keeping balances necessary for the operation and viability of the company's reserves.
- Approval of the balance sheet and income statement.
- Approval of six month and annual financial statements of the company.
- Preparation of the BoD Report for every fiscal year.
- Keeping private and confidential information concerning the company.
- Approval of the organisational chart of the company.
- Approval of Internal Operation Regulations and potential amendments.
- Appointment of internal auditor.
- Receiving periodic reports on internal audit.
- Strategic planning of the business policy of the company.
- Ensuring the long-term growth and profitability of the company.
- Enhancing the economic value and profitability of the company and shareholders.
- Keeping the Board Meetings minutes
- Authorization of the company's representation, issue, endorsement and reimbursement of the company or third person checks.
- Approval of recruitment of senior executives and approval of any fixed term contracts.
- Comprehensive understanding of the Board of Directors members of the specific provisions adopted by the Capital Market Commission.
- Approval of important agreements relating to acquisitions and mergers.

#### **Responsibilities - Duties of Board of Directors members**

The foremost obligation and duty of members is the enhancing long-term financial value of the company and protection of general corporate interests.

Due to the increased dispersion of the share capital among the investment public, there is imposed protection of minority shareholders and



making decisions that are free from any other motivation than the company interests.

The Board members must not only pursue short-term reinforcement of the market value of shares and shall not be pursuing interests contrary to those of the company.

Every Board member shall be liable to the company under managing the corporate affairs for any fault. He is also held responsible if the balance sheet contains false statements or omissions that conceal the true condition of the company.

Every Board member is obliged to strictly keep the confidential information regarding the company.

The members of the Board of Directors shall not be permitted to perform, on occasion or by profession, without the authorization of the General Meeting of shareholders of the company, either on their own behalf or on behalf of third parties, acts falling within the object of the company. When such an issue arises, an Extraordinary General Meeting shall be convened, which is authorised to provide the permission in question. In case of violation of this prohibition, the company is entitled to claim damages from the members who carried out the violation or to require the benefit be provided to it.

Members of the Board and any third party entrusted with responsibilities, must disclose to the other Board members their own interests that may arise from transactions within the company, and any other conflict of interests with those of the company or its affiliated companies which arise in the course of their duties.

The Board of Directors annually prepares reports detailing the company's transactions with affiliates.

### **Meetings of the Board of Directors**

The Board meets at regular intervals in accordance with the Articles of Association, and when required by extraordinary circumstances, at the headquarters of the company.

The Board of Directors shall meet at the headquarters of the company.

The Board is in quorum and convenes validly when there are present or represented one more than half the number of members.

A member of the Board may, following a written authorization that can be authenticated, simple or plain paper fax validly represent only one member thereof. The representative appointed may not be a person, who is not a member of the Board.

Unless otherwise provided by law, the Board of Directors shall take its decisions by absolute majority of the members present or represented.

For following procedures are effective regarding the Board meetings:

- The meeting is convened by the Chairman of the Board through notifying the members at least two days before the meeting.
- The notice shall include clearly identified items on agenda, otherwise the decision taking is permitted, only if all members of the Board of Directors are present or represented at the meeting and none of them objects to taking of decisions.
- A quorum of the Board shall be deemed to be present.
- Discussions and decisions of the Board are recorded in a special registry.
- Copies of minutes of meetings of the Board, for which there is a requirement of registration in the Companies Register such as election of new Board members, composition of the body of the Board etc., are submitted to the competent General Commercial Registry (G.E.MI.) within twenty (20) days after the meeting, in compliance with the provisions of the law.

### **Remuneration of Board of Directors members**

The fees paid to the Board of Directors members, Executive and Non-Executive, and their form are approved by the General Meeting, following a proposal by the BoD, in accordance with the provisions of Law 4548/2018 in combination with the provisions of the Articles of Association of the Company do not violate the above Law.

The Company has established a remuneration policy for the Members of the Board of Directors, which was approved by the Ordinary General Meeting of shareholders of July 9, 2020.

The remuneration of the Board of Directors members for the year 2020 is included in note 33 of the annual financial report for the year 2020.

### **Chairman of the Board**

The Chairman of the Board of Directors presides over and directs the meetings of the Board of Directors and acts in accordance with each act of his competence provided by the Law, the Articles of Association and the Internal Operation regulations.

### **CEO**

The CEO is the senior executive of the Company. The CEO presides over all the departments of the Company and directs their work. As part of operational planning, regulations and decisions of the board governing the operation of the Company, he takes all the necessary decisions, submits to the Board of Directors of the Company's proposals and recommendations needed to implement the objectives of the Company.

The brief curriculum vitae of the Board members are presented in the Appendix to this report.



Audit Committee

The Extraordinary General Meeting of Shareholders of 18 November 2019 appointed the Audit Committee as a committee of the Company's Board of Directors, which will be composed of three (3) members consisting exclusively of its members, two (2) of whom will be independent non-executive members which meet the conditions for the independence of the provisions of article 4 of Law 3016/2002, as effective until the entry into force of the relevant provisions of L.4706 / 2020, and one (1) non-executive member, authorized the Board of Directors to appoint from its members the persons who will participate in the said committee and set the term of the Audit Committee to expire at the same time as the term of the existing Board of Directors, ie on 21 June 2022.

The Board of Directors on 9 December 2019 appointed, by its members, Mr Emmanouil – Evagelo Lekaki, Mr Ioanni Menagia and Mr Ilia Karantzali as members of the Audit Committee, which was formed on the same day and at 31st of December 2020 was as follows:

I/N	Name - Surname	Capacity	Date of undertaking duties (most recent)	End of term of office
1	Emmanouil – Evagelos Lekakis father's name - Nikolaos	President of the Audit Committee, Member of the BoD - Independent Non executive member	09/12/2019	21/06/2022
2	Ioannis Menagias , father's name – Andreas	Member of the Audit Committee, Member of the BoD - Independent Non executive member	09/12/2019	21/06/2022
3	Ilias Karantzalis father's name - Georgios	Member of the Audit Committee, Member of the BoD - Non executive member	09/12/2019	21/06/2022

The Audit Committee held fourteen (10) meetings in 2020 attended by all its members.

For the responsibilities and duties of the Audit Committee, all the provisions of the Law 4449/2017 and the updated Internal Operation regulations are applied.

The Audit Committee has the following responsibilities:

- To inform the BoD of the outcome of the regular audit and explains how regular audit contributed to the integrity of financial information and which was the role of the Audit Committee in the process.
- To monitor the financial reporting process and make recommendations or suggestions to ensure its integrity.
- To monitor the effectiveness of the Company's Internal Audit systems, Quality Assurance and Risk Management, in relation to the Company's financial reporting.
- To monitor the regular audit of the annual consolidated financial statements and in particular the performance.
- To review and monitor the independence of statutory auditors or audit firms and in particular the suitability of providing non-audit services to the Company.
- It is responsible for the process of selecting auditors or audit firms and proposes the statutory auditors or auditors to be appointed.
- To inform the shareholders during the General Assembly Meeting on its activities.

**Information required by Article 10, paragraph 1 of Directive 2004/25/EC on takeover bids.**

Disclosure of information required under Article 10 paragraph 1 of Directive 2004/25/EC on takeover bids is as follows,

- Share Capital Structure

On December 31, 2020, the Company's share capital amounted to € 12.758.591,88 divided into 20.578.374 ordinary shares of nominal value of € 0,62 each.

Shareholder	Number of shares	%
<b>AUSTRIACARDHOLDINGS AG</b>	14.568.053	70,793%
<b>Olga Lykos</b>	1.937.856	9,417%
Other shareholders (<5%)	4.072.465	19,79%
<b>Total</b>	<b>20.578.374</b>	<b>100,00%</b>

The total (100%) of the Company's shares are common, nominal and undivided and there are no special categories of shares. The rights and obligations arising from the shares, are those provided by the Law 4548/2018 as currently effective, in conjunction with the provisions of the Articles of Incorporation of the Company if they do not conflict with the aforementioned Law.

- Restrictions on transfer of securities and agreements between shareholders

There are no restrictions on the right to transfer securities of the Company, is aware of.

- Significant agreements of the Company effective / amended / terminated in the event of a change in control of the Company after a takeover bid.

There are no such agreements, which are effective, amended or terminated in the event of a change in control of the Company after a takeover bid.

- Securities providing special control rights

There are no shares of the Company providing special control rights.

- Significant direct or indirect equity of the Company is as follows:

On March 31<sup>st</sup> 2021, AUSTRIACARD HOLDINGS AG and Mrs. Olga Lykos held 70,793% and 9,417% respectively of the share capital of the Company. Mr. Nikolaos Lykos held 96,185% of AUSTRIACARD HOLDINGS AG.

There are no other shareholders who hold directly or indirectly more than 5% of the share capital of INFORM P. LYKOS HOLDINGS S.A. and the Company is aware of.

It is noted that on March 31<sup>st</sup>, 2021, INFORM P. LYKOS HOLDINGS S.A. does not participate in the share capital of any company listed on the ASE.

- Restrictions on voting rights

There are no known restrictions on voting rights (such as restrictions on voting rights of holders of a given percentage or number of votes, deadlines for exercising voting rights, or systems under which, in cooperation with the company, the financial rights attached to securities are distinguished by holding securities).

- Rules regarding appointment and replacement of members of Board of Directors

There are no rules that differ from those under the provisions of the articles of Law 4548/2018.

- Specific authorities of the Board of Directors members

There are no special authorities of the Board of Directors members regarding issuance or repurchase of shares.

The issues regarding information required under Article 10 paragraph 1 c, d, f of Directive 2004/25/EC as at 21 April 2004 on takeover bids and in particular significant direct or indirect equity, the holders of any securities with special control rights and a description of these rights and restrictions on voting rights are analytically presented in the unit "EXPLANATORY STATEMENT PURSUANT TO LAW NO 4.7-8 3556/2007" of the Report of the Board of Directors.

The current Corporate Governance Statement constitutes an integral and special part of the annual Management Report of the Board of Directors of the Company.

## Appendix

### Brief biographies of members of the Board of Directors and the Audit Committee

#### Panagiotis N. Lykos

##### Chairman of the BoD – Non Executive Member

Panagiotis Lykos was born in Athens, in 1928 and is a graduate of Varvakeion School and the Merchant Marine Academy of Hydra. He started dealing in printing in 1951 and pioneered the establishment of EDP Printing in Greece. He was President and Managing Director of Inform P. Lykos SA from 1951 to 2000.

#### Panagiotis I. Spyropoulos

##### Vice Chairman of the BoD and CEO

Panagiotis Spyropoulos is a graduate of the University of Economics of Athens. He holds thirty years of experience in the fields of Management and Finance, the last twenty-five of which have been in large ASE listed companies, ten as Chief Financial Officer and the last fifteen years as General Manager or Chief Executive Officer. He has been employed with the Group since the beginning of 2002.

#### Ilias Karantzalis

##### Non-Executive Member

Ilias Karantzalis was elected a member of the Board of Directors of Inform Lykos in 2003. He holds a degree of the Law Department of University of Athens and DEA Droit des Affaires et Droit Economique and DESS Banques et Finances of the Universite Paris I Pantheon - Sorbonne. He is a lawyer and has been a Legal Consultant since 1984.

#### Georgios Triantafyllidis

##### Non-Executive Member

Georgios Triantafyllidis is a graduate of Athens University of Economics and Business. He has worked since 1977 as a sales executive in well known Greek and multinational companies in Greece and abroad in different sectors in markets B2C and B2B. He has been working in the company since 1987 and has served as CEO and Board member in subsidiaries of the Group.

#### Emmanouil - Evaggelos Lekakis

##### Independent Non-Executive Member

Emmanouil - Evaggelos Lekakis has been an independent and non-executive member of Inform Lykos since March 2016. He is a graduate of Athens University of Economics and Business. He holds extensive experience as Finance and General Manager in large listed on ASE companies.

#### Ioannis A. Menagias

##### Independent Non-Executive Member

He graduated from Glion institute of higher education. He has been working in Inform Lykos from 1984 until 2015. He holds extensive experience as Director of Sales - Exports in the field of Printed Information Systems.

## C) INDEPENDENT AUDITOR'S REPORT

### To the Shareholders of INFORM P. LYKOS HOLDINGS S.A.

#### Report on the Audit of the Separate and Consolidated Financial Statements

##### Opinion

We have audited the accompanying separate and consolidated financial statements of INFORM P. LYKOS HOLDINGS S.A. (the Company) and its subsidiaries, which comprise the separate and consolidated statements of financial position as at December 31, 2020, the separate and consolidated income statements, statements of comprehensive income, statements of changes in equity and cash flow statements for the year then ended, including a summary of significant accounting policies and selected explanatory notes to the financial statements.

In our opinion, the accompanying separate and consolidated financial statements present fairly, in all material respects, the financial position of the Company and its subsidiaries (the Group) as at December 31, 2020, the financial performance and cash flows for the year then ended, in accordance with the International Financial Reporting Standards (IFRSs) as adopted by the European Union.

##### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs), as incorporated into the Greek Law. Our responsibilities, under those standards are further described in the "Auditor's Responsibilities for the Audit of the separate and consolidated Financial Statements" section of our report. We are independent of the Company and its subsidiaries, during the whole period of our audit, in accordance with the International Ethics Standards Board for Accountants "Code of Ethics for Professional Accountants" as incorporated into the Greek Law and we have fulfilled our ethical responsibilities in accordance with current legislation requirements and the aforementioned Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

##### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the separate and consolidated Financial Statements of the current period. These matters and the relevant risks of material misstatement were addressed in the context of our audit of the separate and consolidated Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key Audit Matters	How our audit addressed the key audit matter
<b>Impairment on non-current assets (Goodwill and intangible assets)</b>	
As at December 31, 2020, the Group presented in the consolidated Statement of Financial Position Goodwill amounting to € 3,2 mil., Software amounting to € 1,9 mil., Development Costs amounting to € 608 th, and Costumers lists amounting to € 5 mil.	Our audit procedures in relation to this matter mainly include:
Goodwill arising from the business combination is allocated in cash generating units that are expected to be benefited from the synergies of the combination. At the end of each reporting period, the Group and the Company assess whether there is an indication that an asset may be impaired.	<ul style="list-style-type: none"> <li>• Evaluation of the management's assessment of whether there are indications of impairment of these assets.</li> <li>• Evaluation of the appropriateness of management's methodology for the identification of cash generating units.</li> <li>• Evaluation of reliability of management's estimations, by comparing the actual performance with the previous estimations.</li> </ul>
According to the requirements of IAS 36, goodwill and intangible assets with indefinite useful life are tested for impairment at least annually, while intangible assets with finite useful life are tested for impairment when there are indications of impairment. This assessment requires significant judgement.	<ul style="list-style-type: none"> <li>• Assessment of the reasonableness of management assumptions and estimates.</li> <li>• Examination of the accuracy in the calculation of the discounted cash flows models.</li> </ul>
An impairment loss is recognized when the carrying amount of the cash generated unit exceeds the recoverable amount.	<ul style="list-style-type: none"> <li>• For the procedures mentioned above, it was considered necessary to have the input of an internal valuation specialists in order to examine the technical adequacy of the impairment tests performed.</li> </ul>
The impairment test includes the estimation of the recoverable amount of each CGU as the greater value between the fair value less costs to sell and the value in use. This estimation requires management's judgment regarding the future cash flows of the CGUs (related to variables such as revenue growth rate, capital and operating expenditures and the requirements of the legal framework	<ul style="list-style-type: none"> <li>• Assessment of the adequacy of the attached disclosures in the financial statements.</li> </ul>

governing their operation) and the discount rates used for the projection of future cash flows.

The basic management assumptions are based mainly on the future events and parameters, as the actual operating results, future business plans, financial extensions and market data (statistical or not).

Based on the results of the impairment test, during the year ended 31 December 2020, there was no need to impair any CGU.

Due to the significance of the aforementioned non-current assets and the use of management assumptions and estimates, the determination of the recoverable amount of those non-current assets was considered as a key audit matter.

During the year ended at 31 December 2020 there was no indication for impairment of the cash generate unit.

For accounting policies, management assumptions and estimates refer to the following notes of Financial Statements: 4.i., 15., 38.A., 37.I. and 37.IE.

### Recoverability of Trade Receivables

Group Trade Receivables are approximately of amount € 13,5 mil. as at 31/12/2020 (€ 13 million as at 31/12/2019), while the cumulative allowance for doubtful accounts is of amount € 1,2 mil. (€ 1,1 mil. as at 31/12/2019), as mentioned in Financial Statements (note 17).

At the end of each reporting period, the management evaluates the recoverability of the Group's trade receivables, in order for them to be recognized in their recoverable amount, based on the requirements of IFRS 9.

Due to the significance and the level of judgement used in the key assumptions by management, it was considered as a key audit matter.

For the disclosures regarding the nature of the receivables and the estimates used for the assessment of the recoverability of doubtful accounts, that are included in Financial Statements refer to notes 4.iii, 17, 26.B and 38.IC&IE.

Our audit procedures in relation to this matter mainly include:

- Evaluation of the key assumptions and methodology used by the management regarding the definition of recoverability of doubtful receivables or their categorization as bad debt.
- Evaluated whether the policy and methodology applied by the management are appropriate and consistent with IFRS 9.
- Comprehension and assessment of Group's credit control procedures and the policies regarding the credit limit of customers.
- Examined the legal letter for existing bad debts during the year and identify if there are any indicators that further balances may not be recoverable in the future.
- Inspection of trade receivables ageing at the year end and evaluated the amount of allowance of doubtful accounts.
- Evaluation of the recoverability of amounts by comparing the closing balances with subsequent to year-end collections/settlements.
- Assessment of the adequacy of the attached disclosures in the financial statements.

### Other Information

Management is responsible for the other information. The other information included in the Annual Financial Report is the Annual Report of the Board of Directors, for which reference is made in the "Report on Other Legal and Regulatory Requirements" and the declarations of the Members of the Board of Directors, but does not include the separate and consolidated Financial Statements and our Auditors' Report thereon.

Our opinion on the Separate and Consolidated Financial Statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Separate and Consolidated Financial Statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Separate and Consolidated Financial Statements or our

knowledge obtained in the audit, or otherwise appears to be materially misstated. If, on the basis of the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report the fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Separate and Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these Separate and Consolidated Financial Statements in accordance with the International Financial Reporting Standards as adopted by the European Union and for such internal control as Management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Separate and Consolidated Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Audit Committee (article 44 L.4449/2017) is responsible for overseeing the Company's and Group's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Separate and Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the separate and consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs, as incorporated into the Greek Law, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users, taken on the basis of these separate and consolidated financial statements.

As part of an audit in accordance with ISAs, which have been incorporated in Greek Legislation, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's or Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the separate and consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company or the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate and consolidated financial statements, including the disclosures, and whether the separate and consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express audit opinion on the separate and consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to those charged with governance, we determine those matters that were of most significance in the audit of the Separate and Consolidated Financial Statements of the current period and are therefore the key audit matters.

## Report on other Legal and Regulatory Requirements

### 1. Board of Directors' Report

Taking into consideration that Management is responsible for the preparation of the Management Report of the Board of Directors and Corporate Governance Statement that is included therein, according to the provisions of paragraph 5 of article 2 of Law 4336/2015 (part B), we note the following:

- a. The Management Report of the Board of Directors includes a Corporate Governance Statement that provides the information required by Article 152 of Law 4548/2018.
- b. In our opinion, the Management Report of the Board of Directors has been prepared in accordance with the legal requirements of articles 150-151 and 153-154 and paragraph 1 (c and d) of Article 152 of the Law 4548/2018 and the content of the report is consistent with the accompanying financial statements for the year ended December 31, 2020.
- c. Based on the knowledge we obtained during our audit of the Company INFORM P. LYKOS HOLDINGS S.A. and its environment, we have not identified any material misstatements in the Management Report of the Board of Directors.

### 2. Complementary Report to the Audit Committee

Our audit opinion on the accompanying separate and consolidated financial statements is consistent with the complementary report to the Company's Audit Committee, in accordance with Article 11 of the European Union (EU) Regulation 537/2014.

### 3. Provision of non-Audit Services

We have not provided to the Company and its subsidiaries any prohibited non-audit services referred to in Article 5 of EU Regulation 537/2014. The permitted non-audit services that we have provided to the Company and its subsidiaries during the year ended December 31, 2020, are disclosed in Note 32 of the accompanying separate and consolidated financial statements.

### 4. Appointment of Auditor

We were appointed for the first time as Certified Auditors of the Company based on the decision of the Annual General Shareholders' Meeting dated at 20/06/2006. Our appointment has been renewed uninterruptedly for a total period of 15 years based on the annual decisions of the General Shareholders' Meetings.

Athens, 31<sup>st</sup> March 2021

**The certified chartered accountant**

**Nikos Garbis**

**SOEL Reg. No. 25011**



**Grant Thornton**

**An instinct for growth™**

Ορκωτοί Ελεγκτές Σύμβουλοι Επιχειρήσεων  
Ζεφύρου 56, 17564 Παλαιό Φάληρο  
Α.Μ. ΣΟΕΛ 127

## **D) ANNUAL FINANCIAL STATEMENTS FOR THE YEAR 1/1 - 31/12/2020**

The attached annual financial statements were approved by the Board of Directors of the issuer (hereinafter INFORM P. LYKOS HOLDINGS S.A. or the Company) on 31/03/2021 and have been published on the Company's website [www.informlykos.com](http://www.informlykos.com), as well as on the ASE website where they will remain at the disposal of investors for at least ten (10) years from their preparation and publication date. It is noted that the annual financial statements, audit reports of the statutory auditor and the reports of the board of directors of the subsidiaries are posted at the website [www.informlykos.com](http://www.informlykos.com).



## Consolidated statement of financial position

The statement of financial position of the Group for the year ended at 31/12/2020 and the respective comparative figures of the previous year are the following:

		GROUP	
	Notes	31/12/2020	31/12/2019
<b>Assets</b>			
Property, plant and equipment	13	43.802.419	45.602.126
Intangible assets	15	10.624.899	11.019.766
Other receivables	17	27.741	27.521
Deferred tax assets	12	275.864	399.343
<b>Non-current assets</b>		<b>54.730.923</b>	<b>57.048.756</b>
Inventories	16	4.949.608	6.237.849
Contract assets	23	1.275.001	1.337.474
Current income tax assets	12	256.491	305.282
Trade receivables	17	11.656.898	11.454.526
Other receivables	17	800.549	982.994
Receivables from related parties	17	535.254	302.810
Cash and cash equivalents	18	5.039.745	4.066.858
<b>Current assets</b>		<b>24.513.546</b>	<b>24.687.795</b>
<b>Total assets</b>		<b>79.244.470</b>	<b>81.736.551</b>
<b>Equity</b>			
Share capital	19	12.758.592	12.758.592
Share premium	19	9.436.797	9.436.797
Reserves	19	13.396.360	13.358.696
Retained profits		1.546.529	3.716.990
<b>Equity attributable to shareholders of the Parent Company</b>		<b>37.138.278</b>	<b>39.271.075</b>
Non-controlling interests		230.533	139.427
<b>Total Equity</b>		<b>37.368.811</b>	<b>39.410.502</b>
<b>Liabilities</b>			
Loans and borrowings	21	17.562.496	20.252.529
Employee benefits	10	1.193.128	1.112.245
Other payables	22	16.883	23.265
Deferred tax liabilities	12	1.114.968	1.278.546
<b>Non-current liabilities</b>		<b>19.887.476</b>	<b>22.666.585</b>
Current income tax liabilities	22	241.946	239.185
Loans and borrowings	21	6.076.856	3.821.570
Trade payables	22	12.291.185	11.390.777
Other payables	22	1.737.622	2.199.435
Contract liabilities	24	493.241	205.135
Liabilities to related parties	22	361.496	1.517.414
Provisions	25	785.838	285.948
<b>Current Liabilities</b>		<b>21.988.183</b>	<b>19.659.464</b>
<b>Total Liabilities</b>		<b>41.875.659</b>	<b>42.326.049</b>
<b>Total Equity and Liabilities</b>		<b>79.244.470</b>	<b>81.736.551</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Company's statement of financial position

The statement of financial position of the Company for the year ended at 31/12/2020 and the respective comparative figures of the previous year are the following:

COMPANY			
	Notes	31/12/2020	31/12/2019
<b>Assets</b>			
Property, plant and equipment	13	73.578	66.071
Intangible assets	15	112.538	138.338
Investments in subsidiaries	27	35.015.132	35.015.132
Deferred tax assets	12	216.041	197.532
<b>Non-current assets</b>		<b>35.417.289</b>	<b>35.417.073</b>
Current income tax assets	12	176.402	290.315
Other receivables	17	3.089	0
Receivables from related parties	17	1.208.667	1.203.512
Cash and cash equivalents	18	734.583	1.932.751
<b>Current assets</b>		<b>2.122.741</b>	<b>3.426.578</b>
<b>Total assets</b>		<b>37.540.030</b>	<b>38.843.651</b>
<b>Equity</b>			
Share capital	19	12.758.592	12.758.592
Share premium	19	9.436.797	9.436.797
Reserves	19	13.021.296	13.074.144
Retained profits		1.675.623	1.309.009
<b>Total Equity</b>		<b>36.892.307</b>	<b>36.578.542</b>
<b>Liabilities</b>			
Loans and borrowings	21	23.332	18.481
Employee benefits	10	117.012	42.002
Other payables	22	16.883	0
<b>Non-current liabilities</b>		<b>157.227</b>	<b>60.483</b>
Current income tax liabilities	22	85.746	110.357
Loans and borrowings	21	13.642	9.951
Trade payables	22	59.923	0
Other payables	22	114.654	818.332
Liabilities to related parties	22	216.530	1.265.986
<b>Current Liabilities</b>		<b>490.495</b>	<b>2.204.626</b>
<b>Total Liabilities</b>		<b>647.723</b>	<b>2.265.108</b>
<b>Total Equity and Liabilities</b>		<b>37.540.030</b>	<b>38.843.651</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Consolidated income statement

The income statement of the Group for the year 1/1 - 31/12/2020 and the respective comparative figures of the previous year are the following:

	Notes	GROUP	
		01/01 - 31/12/2020	01/01 - 31/12/2019
Revenue	6	69.778.540	72.486.002
Cost of Sales	7	(57.660.678)	(60.843.165)
<b>Gross profit</b>		<b>12.117.862</b>	<b>11.642.837</b>
Other income	7	1.484.367	1.285.834
Selling and distribution expenses	7	(4.941.092)	(4.521.662)
Administrative expenses	7	(4.697.046)	(4.423.201)
Research and development expenses	7	(764.613)	(677.741)
Other expenses	7	(759.941)	(740.911)
+ Depreciation & amortization		4.174.958	3.640.895
<b>Adjusted EBITDA</b>		<b>6.614.495</b>	<b>6.206.052</b>
Non - recurring expenses	7	(508.555)	0
<b>EBITDA</b>		<b>6.105.939</b>	<b>6.206.052</b>
- Depreciation & amortization		(4.174.958)	(3.640.895)
<b>Operating profits / (losses)</b>		<b>1.930.982</b>	<b>2.565.156</b>
Financial income	8	1.522	14.743
Financial expenses	8	(1.520.915)	(1.456.542)
<b>Net finance costs</b>		<b>(1.519.393)</b>	<b>(1.441.798)</b>
<b>Profits / (losses) before taxes</b>		<b>411.589</b>	<b>1.123.358</b>
Income tax expense	12	(465.008)	(1.048.326)
<b>Profits / (losses)</b>		<b>(53.420)</b>	<b>75.032</b>
<b>Profits / (losses) attributable to:</b>			
Owners of the Company		(358.659)	35.032
Non-controlling interests		305.239	40.000
		<b>(53.420)</b>	<b>75.032</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Company's income statement

The income statement of the Company for the year 1/1 - 31/12/2020 and the respective comparative figures of the previous year are the following:

	Notes	COMPANY	
		01/01 - 31/12/2020	01/01 - 31/12/2019
Revenue	6	1.157.984	18.991.212
Cost of sales	7	0	(15.554.591)
<b>Gross profit</b>		<b>1.157.984</b>	<b>3.436.622</b>
Other income	7	1.888	235.218
Selling and distribution expenses	7	(204)	(1.412.692)
Administrative expenses	7	(1.358.181)	(1.334.347)
Research and development expenses	7	0	(280.776)
Other expenses	7	(5.778)	(29.282)
+ Depreciation & amortization		53.221	1.171.998
<b>EBITDA</b>		<b>(151.072)</b>	<b>1.786.740</b>
- Depreciation & amortization		(53.221)	(1.171.998)
<b>Operating profits / (losses)</b>		<b>(204.293)</b>	<b>614.742</b>
Financial income	8	2.501.217	1.176.015
Financial expenses	8	(4.847)	(414.967)
<b>Net finance costs</b>		<b>2.496.370</b>	<b>761.048</b>
<b>Profits / (losses) before taxes</b>		<b>2.292.077</b>	<b>1.375.790</b>
Income tax expense	12	(73.409)	(58.503)
<b>Profits / (losses)</b>		<b>2.218.668</b>	<b>1.317.287</b>

*Note: In the previous fiscal year 2019, the spin-off of the production, processing, development and trading sector of printed information systems was concluded, with transformation date 30/06/2019, therefore the figures of the previous fiscal year 1/1-31/12/2019 are not comparable to those of the fiscal year 1/1-31/12/2020. An extensive report on the subject is presented in the Information Memorandum of the Group published at 12/11/2019 as well as in note 1 of the financial statements of the previous fiscal year 1/1-31/12/2019 ([www.informlykos.com](http://www.informlykos.com)).*

*The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.*

## Consolidated statement of comprehensive income

The statement of comprehensive income of the Group for the year 1/1 - 31/12/2020 and the respective comparative figures of previous year are the following:

	Notes	GROUP	
		01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Profits / (Losses)</b>		<b>(53.420)</b>	<b>75.032</b>
<b>Other comprehensive income</b>			
<b>Items that will never be reclassified to profit or loss</b>			
Revaluation of property, plant and equipment	13	643.401	(554.829)
Related tax		(154.013)	133.159
Remeasurement of defined benefit liability	10	(38.138)	(56.845)
Related tax		9.153	13.643
Effect of changing tax rates		0	189.213
		<b>460.404</b>	<b>(275.659)</b>
<b>Items that are or may be reclassified to profit or loss</b>			
Foreign operations - Foreign currency translation differences		(383.574)	(553.985)
<b>Other comprehensive income, net of tax</b>		<b>76.830</b>	<b>(829.644)</b>
<b>Total comprehensive income</b>		<b>23.410</b>	<b>(754.612)</b>
<b>Total comprehensive income attributable to:</b>			
Owners of the Company		(276.909)	(794.121)
Non-controlling interests		300.319	39.509
		<b>23.410</b>	<b>(754.612)</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Company's statement of comprehensive income

The statement of comprehensive income of the Company for the year 1/1 - 31/12/2020 and the respective comparative figures of previous year are the following:

	Notes	COMPANY	
		01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Profits / (Losses)</b>		<b>2.218.668</b>	<b>1.317.287</b>
<b>Other comprehensive income</b>			
<b>Items that will never be reclassified to profit or loss</b>			
Revaluation of property, plant and equipment	13	0	(554.829)
Related tax		0	138.707
Remeasurement of defined benefit liability	10	(69.538)	0
Related tax		16.689	0
<b>Other comprehensive income, net of tax</b>		<b>(52.849)</b>	<b>(416.122)</b>
<b>Total comprehensive income</b>		<b>2.165.819</b>	<b>901.165</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Consolidated statement of changes in equity

The statement of changes in equity of the Group is the following:

THE GROUP	For the year ended 31 December 2020								
	Share capital	Share premium	Translation and other reserves	Revaluation reserve	IAS 19 reserve	Retained earnings	Total	Non-controlling interest	Total equity
<b>Balance at 31 December 2019</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>(2.436.962)</b>	<b>16.001.048</b>	<b>(205.390)</b>	<b>3.716.990</b>	<b>39.271.075</b>	<b>139.427</b>	<b>39.410.502</b>
Profits / (losses)	0	0	0	0	0	(358.659)	<b>(358.659)</b>	305.239	<b>(53.420)</b>
Other comprehensive income	0	0	(378.608)	489.345	(28.987)	0	<b>81.750</b>	(4.920)	<b>76.830</b>
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>(378.608)</b>	<b>489.345</b>	<b>(28.987)</b>	<b>(358.659)</b>	<b>(276.909)</b>	<b>300.319</b>	<b>23.410</b>
Dividend distribution	0	0	0	0	0	(1.852.054)	<b>(1.852.054)</b>	(209.104)	<b>(2.061.158)</b>
Other transactions	0	0	0	(44.087)	0	40.252	<b>(3.834)</b>	(109)	<b>(3.943)</b>
<b>Balance at 31 December 2020</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>(2.815.570)</b>	<b>16.446.306</b>	<b>(234.377)</b>	<b>1.546.529</b>	<b>37.138.278</b>	<b>230.533</b>	<b>37.368.811</b>

  

THE GROUP	For the year ended 31 December 2019								
	Share capital	Share premium	Translation and other reserves	Revaluation reserve	IAS 19 reserve	Retained earnings	Total	Non-controlling interest	Total equity
<b>Balance at 31 December 2018</b>	<b>12.758.592</b>	<b>13.805.791</b>	<b>(1.883.468)</b>	<b>16.224.969</b>	<b>(153.652)</b>	<b>(867.435)</b>	<b>39.884.798</b>	<b>290.609</b>	<b>40.175.407</b>
Profits / (losses)	0	0	0	0	0	35.032	<b>35.032</b>	40.000	<b>75.032</b>
Other comprehensive income	0	0	(553.493)	(223.921)	(51.738)	0	<b>(829.153)</b>	(492)	<b>(829.644)</b>
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>(553.493)</b>	<b>(223.921)</b>	<b>(51.738)</b>	<b>35.032</b>	<b>(794.121)</b>	<b>39.509</b>	<b>(754.612)</b>
Share capital increase through capitalization of share premium	4.321.459	(4.321.459)	0	0	0	0	<b>0</b>	(24)	<b>(24)</b>
Acquisition of subsidiaries	0	0	0	0	0	0	<b>0</b>	57.395	<b>57.395</b>
Reduction of share capital by offsetting accumulated losses	(4.321.459)	0	0	0	0	4.321.459	<b>0</b>	0	<b>0</b>
Distribution of dividends	0	0	0	0	0	0	<b>0</b>	(20.128)	<b>(20.128)</b>
Other transactions	0	(47.536)	0	0	0	227.934	<b>180.398</b>	(227.935)	<b>(47.537)</b>
<b>Balance at 31 December 2019</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>(2.436.962)</b>	<b>16.001.048</b>	<b>(205.390)</b>	<b>3.716.990</b>	<b>39.271.075</b>	<b>139.427</b>	<b>39.410.502</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.



## Company's statement of changes in equity

The statement of changes in equity of the Company is the following:

### THE COMPANY

#### For the year ended 31 December 2020

	Share capital	Share premium	Revaluation reserve	IAS 19 reserve	Other reserve	Retained earnings	Total
<b>Balance at 31 December 2019</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>0</b>	<b>0</b>	<b>13.074.144</b>	<b>1.309.009</b>	<b>36.578.542</b>
Profits / (losses)	0	0	0	0	0	2.218.668	<b>2.218.668</b>
Other comprehensive income	0	0	0	(52.849)	0	0	<b>(52.849)</b>
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(52.849)</b>	<b>0</b>	<b>2.218.668</b>	<b>2.165.819</b>
Distribution of dividends	0	0	0	0	0	(1.852.054)	<b>(1.852.054)</b>
<b>Balance at 31 December 2020</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>0</b>	<b>(52.849)</b>	<b>13.074.144</b>	<b>1.675.623</b>	<b>36.892.307</b>

### THE COMPANY

#### For the year ended 31 December 2019

	Share capital	Share premium	Revaluation reserve	IAS 19 reserve	Other reserve	Retained earnings	Total
<b>Balance at 31 December 2018</b>	<b>12.758.592</b>	<b>13.805.791</b>	<b>5.813.820</b>	<b>(153.652)</b>	<b>7.707.254</b>	<b>(4.329.736)</b>	<b>35.602.069</b>
Profits / (losses)	0	0	0	0	0	1.317.287	<b>1.317.287</b>
Other comprehensive income	0	0	(416.122)	0	0	0	<b>(416.122)</b>
<b>Total comprehensive income</b>	<b>0</b>	<b>0</b>	<b>(416.122)</b>	<b>0</b>	<b>0</b>	<b>1.317.287</b>	<b>901.165</b>
Contributed reserves due to spin-off	0	0	(5.397.698)	153.652	(3.436.954)	0	<b>(8.681.001)</b>
Spin-off reserve	0	0	0	0	8.803.845	0	<b>8.803.845</b>
Share capital increase through capitalization of share premium	4.321.459	(4.321.459)	0	0	0	0	<b>0</b>
Reduction of share capital by offsetting accumulated losses	(4.321.459)	0	0	0	0	4.321.459	<b>0</b>
Other transactions	0	(47.536)	0	0	0	0	<b>(47.536)</b>
<b>Balance at 31 December 2019</b>	<b>12.758.592</b>	<b>9.436.797</b>	<b>0</b>	<b>0</b>	<b>13.074.144</b>	<b>1.309.009</b>	<b>36.578.542</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Consolidated statement of Cash Flows

Cash flows of the Group for the year 1/1 - 31/12/2020 and the respective comparative figures of the previous year are the following:

	<b>GROUP</b>	
	<b>01/01 - 31/12/2020</b>	<b>01/01 - 31/12/2019</b>
<b>Cash flows from operating activities</b>		
Profits / (Losses) before taxes	411.589	1.123.358
<b>Adjustments for:</b>		
– Depreciation & amortisation	4.174.958	3.640.895
– Net finance cost	1.519.393	1.441.798
– Gain on sale of property, plant and equipment	(8.778)	(1.057)
– Foreign exchange differences included in EBIT	(86.600)	(117.277)
– (Reversal of) impairment losses on property, plant and equipment	5.000	0
– Change in long term employee benefits (included in EBIT)	48.209	105.960
– Other	555.408	(195.472)
	<b>6.619.179</b>	<b>5.998.206</b>
<b>Changes in:</b>		
– Inventories	1.288.241	(81.995)
– Trade and other receivables	(189.898)	(1.177.519)
– Trade and other payables	(429.218)	1.414.243
<b>Changes in:</b>	<b>7.288.304</b>	<b>6.152.934</b>
– Inventories	(639.872)	(185.475)
– Trade and other receivables	(1.160.129)	(1.286.202)
<b>Cash generated from operating activities</b>	<b>5.488.303</b>	<b>4.681.258</b>
<b>Cash flows from investment activities</b>		
Interest received	1.259	14.240
Proceeds from sale of property, plant and equipment	0	32.400
Proceeds from sale of investments	0	134.873
Acquisition of subsidiaries, business, net of cash acquired	0	(5.988.605)
Cash transferred via merger and acquisition	0	237.456
Acquisition of property, plant and equipment & intangible assets	(2.016.671)	(2.487.938)
<b>Net cash from (used in) investing activities</b>	<b>(2.015.412)</b>	<b>(8.057.574)</b>
<b>Cash flows from financing activities</b>		
Tax on share capital increase	0	(47.536)
Proceeds from loans & borrowings	3.500.000	5.593.792
Payment of loans	(3.165.203)	(2.800.000)
Payment of finance lease liabilities	(876.447)	(1.235.414)
Dividends paid to non-controlling interest	(629.801)	0
Dividends paid to owners of the Company	(1.311.125)	0
<b>Net cash from (used in) financing activities</b>	<b>(2.482.576)</b>	<b>1.510.841</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>990.315</b>	<b>(1.865.475)</b>
<b>Cash and cash equivalents at 1 January</b>	<b>4.066.858</b>	<b>5.944.584</b>
Effect of movements in exchange rates on cash held	(17.428)	(12.251)
<b>Cash and cash equivalents at 31 December</b>	<b>5.039.745</b>	<b>4.066.858</b>

The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.

## Company's statement of Cash Flows

Cash flows of the Company for the year 1/1 - 31/12/2020 and the respective comparative figures of the previous year are the following:

	COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Cash flows from operating activities</b>		
Profit (Loss) before tax	2.292.077	1.375.790
<b>Adjustments for:</b>		
– Depreciation & amortisation	53.221	1.171.998
– Net finance cost	(2.496.370)	400.954
– Gain on sale of property, plant and equipment	0	(1.057)
– (Reversal of) impairment losses on property, plant and equipment	5.000	0
– Change in long term employee benefits (included in EBIT)	5.472	21.560
– Other	(14.247)	(129.130)
	(154.846)	2.840.116
<b>Changes in:</b>		
– Inventories	0	(808.270)
– Trade and other receivables	105.669	(1.476.635)
– Trade and other payables	(1.693.210)	1.493.503
<b>Cash generated from operating activities</b>	<b>(1.742.387)</b>	<b>2.048.714</b>
Taxes paid	(68.834)	0
Interest paid	(4.847)	(302.153)
<b>Net cash from (used in) operating activities</b>	<b>(1.816.069)</b>	<b>1.746.561</b>
<b>Cash flows from investment activities</b>		
Interest received	1.206	14.240
Dividend received	2.500.011	0
Proceeds from sale of property, plant and equipment	0	32.400
Acquisition of property, plant and equipment & intangible assets	(39.929)	(478.700)
<b>Net cash from (used in) investing activities</b>	<b>2.461.288</b>	<b>(432.060)</b>
<b>Cash flows from financing activities</b>		
Tax on share capital increase	0	(47.536)
Payment of loans	0	(3.700.000)
Payment of finance lease liabilities	(19.887)	(460.357)
Dividends paid to non-controlling interest	(512.376)	0
Dividends paid to owners of the Company	(1.311.125)	0
<b>Net cash from (used in) financing activities</b>	<b>(1.843.387)</b>	<b>(4.207.893)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(1.198.168)</b>	<b>(2.893.391)</b>
<b>Cash and cash equivalents at 1 January</b>	<b>1.932.751</b>	<b>5.183.007</b>
<b>Cash transferred via merger and acquisition</b>	<b>0</b>	<b>(356.865)</b>
<b>Cash and cash equivalents at 31 December</b>	<b>734.583</b>	<b>1.932.751</b>

*Note: In the previous fiscal year 2019, the spin-off of the production, processing, development and trading sector of printed information systems was concluded, with transformation date 30/06/2019, therefore the figures of the previous fiscal year 1/1-31/12/2019 are not comparable to those of the fiscal year 1/1-31/12/2020. An extensive report on the subject is presented in the Information Memorandum of the Group published at 12/11/2019 as well as in note 1 of the financial statements of the previous fiscal year 1/1-31/12/2019 ([www.informlykos.com](http://www.informlykos.com)).*

*The following explanatory notes (pages 40 to 82) constitute an integral part of these annual financial statements.*

## Notes to the Financial Statements

### Basis of preparation

#### 1. Reporting Entity

The Group INFORM is a fastgrowing Group of companies, forming the market in the business area of Information Management under the brand INFORM. Nowadays, the Group is activated internationally and is a leader in the field of secure documents and information management, in the markets of Central and Eastern Europe in the Public and Private Sector. It has three production units in Athens (Greece), Bucharest (Romania) and Tirana (Albania). The entities and activities of the Information Management sector refer to the parent company INFORM P. LYKOS HOLDINGS S.A. based in Greece.

The registered office of the parent company INFORM P. LYKOS HOLDINGS S.A. (the Company) is in Koropi Attica, 5th km. of Varis-Koropiou Avenue.

During the previous year 2019 and specifically on December 27th, the spin-off process of the production, processing, development and trading sector of printed information systems of "INFORM P. LYKOS S.A. PROCESSING & DEVELOPMENT OF PRINTED INFORMATION SYSTEMS" was completed, with its contribution to a new 100% subsidiary under the corporate name "INFORM LYKOS (HELLAS) SINGLE MEMBER S.A." in accordance with the provisions of Law 4601/2019, Law 4548/2018 and the article 54 of Law 4172/2013. After the completion of the above spin-off and the consequent modification of its name and purpose, the name of the parent company of the Group is hereinafter "INFORM P. LYKOS HOLDINGS S.A.". It is noted that this spin-off at a consolidated level did not have any substantial impact on the consolidated financial data of the Group as the new company INFORM LYKOS (HELLAS) SINGLE MEMBER S.A. is fully consolidated since INFORM P. LYKOS HOLDINGS S.A. owns its 100%. An extensive report on the subject and the financial figures is presented in the Information Memorandum of the Group published at 12/11/2019 ([www.informlykos.com](http://www.informlykos.com)).

The financial statements for the year 1/1 - 31/12/2020 were approved by the Board of Directors on 31/03/2021.

#### 2. Basis of Accounting

The accompanying separate and consolidated financial statements (hereinafter "financial statements"), have been prepared by the Management based on historic cost principal, as modified following the adjustment of certain assets and liabilities at fair values and the going concern principle and are in accordance with the International Financial Reporting Standards (hereinafter «IFRS») and the International Accounting Standards (hereinafter «IAS»), as adopted by the European Union (according to the Regulation (EC) No. 1606/ 2002 of the European Parliament and the Council of the European Union at July 19th, 2002) and published by the International Accounting Standards Board (IASB), and also their interpretations, as published by the International Financial Reporting Interpretation Committee (I.F.R.I.C.) of the IASB. The period of application of each IAS/IFRS is set by the regulations published by the competent commission of the European Union.

Details of the Group's accounting policies and methods, including changes that took place during the year 2020, are included in notes 35 - 38.

Regarding the appropriateness of using the principle of going concern during the preparation of the financial statements with the data of the Greek and global economy as formed until today due to the COVID-19 pandemic, the following are noted:

In order to limit the spread of the COVID-19 pandemic, countries around the world have implemented a series of restrictive measures, which have led the Greek and world economies into a period of recession, the economic consequences of which cannot be precisely determined in the present stage. The consequences will largely depend on the duration and intensity of the recession and the further recovery measures expected to be implemented by the European Union and local governments. Nevertheless, the Management of the Group, evaluating its financial position, the impact of the pandemic on its strategic orientation and objectives, the impact of COVID-19 in general on its operation and examining its key financial data, came to the unequivocal conclusion that the principle going concern is suitable for the preparation of the presented financial statements. Reference to the impact of the pandemic on the operation and the financial figures of the Group is made in par. 3, 6 and 7 of the Annual Report of the Board of Directors that accompanies the attached financial statements.

#### 3. Functional and presentation currency

The separate and consolidated financial statements are presented in euro, which is the functional currency of the Company. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

#### 4. Use of judgement and estimates

In preparing these consolidated financial statements, management has made judgments, estimates and assumptions that affect the application of the Group's accounting policies and the reported amounts of assets, liabilities, income and expenses, as also and the notes to the financial statements. They also affect disclosures of contingent assets and liabilities as at the financial statements preparation date as well as the publicized amounts of revenue and expenses.

Judgments, estimates and assumptions are based on the experience from previous years and other factors, included the expectations of future events that are considered reasonable under the particular conditions, while estimates and underlying assumptions are reviewed on an ongoing basis, making the best use of all the available data. Actual results may differ from these estimates.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment at amounts of assets, liabilities, income and expenses is included in the following notes:

#### **i. Testing for goodwill impairment of total participations or other assets**

Group monitors annually whether goodwill has suffered any impairment and assesses the events or the conditions may trigger impairment, such as a significant adverse change in the business environment or a decision to sell or dispose of a unit or functional area. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. The basic estimates in applying value in use, the Group relies on a number of factors, including actual operating results, future business plans, economic projections and discount rates that are used in the calculations. It should be noted that the Group, during the assessment of impairment indications and the formation of prices on which the impairment tests were based, took into account the present and any possible future financial conditions due to the impact of the Covid-19 pandemic.

If analysis indicates a need for impairment of goodwill, measuring of impairment requires a fair value estimate of each identified tangible asset. In this case, using the cash flow approach, referred above, by independent appraisers when appropriate. See note 15.

#### **ii. Useful life of depreciable assets**

The Group assesses the actual useful lives of the assets annually. At the end of the reporting period of the annual financial statements, the management of the Group estimates that the useful lives of the depreciable assets represent the expected utility of those assets. See notes 37 (I) and (J).

#### **iii. Recoverability of receivables and provisions for expected credit losses**

Doubtful accounts receivables are displayed with amounts that are likely to be recovered. Estimations for recoverable amounts of receivables are based on objective indications, the counterparty's financial condition as well as past experience. The Group applies the simplified approach for customer receivables and contract assets for the calculation of expected credit losses. Therefore, at each reporting date, the Group measures the provision for a financial instrument for an amount equal to the expected credit losses over the lifetime. For determining the expected credit losses, a chronological analysis and rates table is used with historical data and reasonable assumptions.

#### **iv. Employee benefits**

The present value of pension obligations depends on a number of factors determined using actuarial methods and assumptions. Such actuarial assumption is the discount rate used to calculate the cost of benefit. The Group determines the appropriate discount rate at each year end. This is the interest rate that should be used to determine the present value of future cash flows, which are expected to be required to meet the obligations of the pension plans. For determining the appropriate discount rate, the Group uses the interest rate of high quality corporate bonds that are converted to the currency in which the benefits will be paid, and whose expiry date is approaching that of the relevant pension liability. Other key assumptions of pension obligations are based in part on current market conditions. See notes 11 and 37 (E).

#### **v. Fair value measurement**

As part of the implementation of IFRS, the Group has an obligation or option to revalue assets and liabilities at fair value.

The fair value measurement is based on the market and not on a particular entity. For certain assets and liabilities may be available observable market transactions or market information. For other assets and liabilities may not be available observable market transactions or market information. However, the objective of measuring fair value is the same in both cases to estimate the price at which it would take place a normal transaction to sell the asset or transfer the liability between market participants at the measurement date under current market conditions (ie an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability).

Even when there is no observable market to provide pricing information on the sale of an asset or transfer a liability at the measurement date, the fair value measurement should consider that a transaction occurs on that date, considering the transaction from the perspective of a market participant that holds the asset or owes the liability. This alleged transaction constitutes the basis for valuation of the sale price of the asset or transfer the liability. Especially for liabilities if no observable market to provide pricing information on the transfer of a liability (eg when the contractual and other legal restrictions prevent the transfer of such data) may be observable market for such obligation if the other party holds as an asset (eg corporate bonds).

The assets and liabilities of the Group are measured at fair value are mainly non-financial assets.

To improve the consistency and comparability in fair value measurements and related disclosures, the Group is adopting relevant requirements of IFRS 13, which had determined the fair value hierarchy that categorizes into three levels the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives the highest priority to the official prices (unadjusted) in markets with significant volume of transactions for identical assets or liabilities (level 1 inputs) and minimum priority to unobservable inputs (Level 3 inputs).

The Level 1 inputs are the official quoted prices (unadjusted) in active markets for identical assets or liabilities to which the entity has access at the measurement date.

The Level 2 inputs are inputs other than formal quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly. If the asset or liability has a specified (contractual) term, a second input level must be observable for the full life of the asset or liability.

The Level 3 inputs are not based on observable market data (unobservable inputs) for the asset or liability.

Further information about the assumptions made in measuring fair values is included in the following notes:

- Note 13 Property, plant and equipment

- Note 14 Investment Property
- Note 26 Financial Instruments

It is noted that the Group has certain financial assets (eg cash and cash equivalents) the historical values for which, due to their short-term nature, do not differ essentially from the fair value that would be determined by using valuation techniques.

## Performance of the Year

### 5. Operating segments

#### i. Basis of segmentation

The Group maintains one strategic segment, the "Information Management" (printing segment), which is its reportable segment. Every unit of the segment offers same products and services, and requires unique technology and marketing strategies.

The activity of the printing segment mainly extends geographically in two countries Greece and Romania. This geographic allocation is the designated factor for the segmentation of printing segment.

These operating segments are monitored by the Head of Risk and Strategic decisions of the Group (Group CEO).

Information related to each reportable segment is set out below. Segment "profit before tax" is used to measure performance because management believes that this information is the most relevant in evaluating the results of the respective segments.

01/01 - 31/12/2020	Greece	Romania	Other	Eliminations	Total
Revenues	28.098.042	40.893.954	786.543	0	69.778.540
Intersegment revenues	724.864	2.006.954	0	(2.731.818)	0
<b>Segment revenues</b>	<b>28.822.907</b>	<b>42.900.907</b>	<b>786.543</b>	<b>(2.731.818)</b>	<b>69.778.540</b>
Cost of sales	(23.779.555)	(35.270.701)	(645.509)	2.035.088	(57.660.678)
<b>Gross profit</b>	<b>5.043.351</b>	<b>7.630.207</b>	<b>141.034</b>	<b>(696.729)</b>	<b>12.117.862</b>
Other income	576.831	950.735	0	(43.200)	1.484.367
Selling and distribution expenses	(2.691.906)	(2.434.665)	0	185.479	(4.941.092)
Administrative expenses	(2.612.446)	(2.518.980)	(121.869)	556.249	(4.697.046)
Research and development expenses	(764.613)	0	0	0	(764.613)
Other expenses	(189.068)	(569.193)	(1.681)	1	(759.941)
+ Depreciation & amortization	2.363.767	1.773.947	37.243	0	4.174.958
<b>Adjusted EBITDA</b>	<b>1.725.917</b>	<b>4.832.050</b>	<b>54.727</b>	<b>1.800</b>	<b>6.614.495</b>
- Depreciation & amortization	(2.363.767)	(1.773.947)	(37.243)	0	(4.174.958)
<b>Adjusted EBIT</b>	<b>(637.851)</b>	<b>3.058.104</b>	<b>17.484</b>	<b>1.800</b>	<b>2.439.537</b>
Financial income	1.271	(6.108)	46.409	(40.049)	1.522
Financial expenses	(797.508)	(708.574)	(58.386)	43.552	(1.520.915)
<b>Net finance costs</b>	<b>(796.237)</b>	<b>(714.682)</b>	<b>(11.977)</b>	<b>3.503</b>	<b>(1.519.393)</b>
<b>Adjusted EBT</b>	<b>(1.434.088)</b>	<b>2.343.421</b>	<b>5.507</b>	<b>5.303</b>	<b>920.144</b>
Non-recurring expenses	0	(508.555)	0	0	(508.555)
<b>Profit / (loss) before tax</b>	<b>(1.434.088)</b>	<b>1.834.866</b>	<b>5.507</b>	<b>5.303</b>	<b>411.589</b>
Income tax expense	90.653	(551.044)	(4.618)	0	(465.008)
<b>Profit / (loss)</b>	<b>(1.343.434)</b>	<b>1.283.822</b>	<b>890</b>	<b>5.303</b>	<b>(53.420)</b>

01/01 - 31/12/2019	Greece	Romania	Other	Eliminations	Total
Revenues	32.084.460	39.528.817	872.726	0	72.486.002
Intersegment revenues	1.088.131	2.769.990	0	(3.858.120)	0
<b>Segment revenues</b>	<b>33.172.590</b>	<b>42.298.807</b>	<b>872.726</b>	<b>(3.858.120)</b>	<b>72.486.002</b>
Cost of sales	(27.674.672)	(35.881.290)	(764.083)	3.476.880	(60.843.165)
<b>Gross profit</b>	<b>5.497.918</b>	<b>6.417.517</b>	<b>108.643</b>	<b>(381.240)</b>	<b>11.642.837</b>
Other income	551.288	885.722	7.008	(158.184)	1.285.834
Selling and distribution expenses	(2.763.700)	(1.995.565)	0	237.604	(4.521.662)
Administrative expenses	(2.417.086)	(2.183.977)	(109.187)	287.050	(4.423.201)
Research and development expenses	(677.741)	0	0	0	(677.741)
Other expenses	(189.328)	(624.561)	(3.021)	75.999	(740.911)
+ Depreciation & amortization	2.369.423	1.237.717	33.756	0	3.640.895
<b>Adjusted EBITDA</b>	<b>2.370.773</b>	<b>3.736.852</b>	<b>37.199</b>	<b>61.228</b>	<b>6.206.052</b>
- Depreciation & amortization	(2.369.423)	(1.237.717)	(33.756)	0	(3.640.895)
<b>Adjusted EBIT</b>	<b>1.350</b>	<b>2.499.135</b>	<b>3.443</b>	<b>61.228</b>	<b>2.565.156</b>
Financial income	14.264	479	0	0	14.743
Financial expenses	(840.046)	(545.582)	(3.785)	(67.129)	(1.456.542)



<b>Net finance costs</b>	<b>(825.782)</b>	<b>(545.103)</b>	<b>(3.785)</b>	<b>(67.129)</b>	<b>(1.441.798)</b>
<b>Profit / (loss) before tax</b>	<b>(824.432)</b>	<b>1.954.032</b>	<b>(341)</b>	<b>(5.901)</b>	<b>1.123.358</b>
Income tax expense	(815.417)	(228.924)	(3.985)	0	(1.048.326)
<b>Profit / (loss)</b>	<b>(1.639.848)</b>	<b>1.725.108</b>	<b>(4.327)</b>	<b>(5.901)</b>	<b>75.032</b>

The allocation of assets, liabilities, capital expenditure and depreciation to operating segments is as follows:

<b>31/12/2020</b>	<b>Greece</b>	<b>Romania</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Assets	57.644.717	40.877.505	578.555	(19.856.307)	79.244.470
Liabilities	23.374.060	18.481.377	1.242.505	(1.222.283)	41.875.659
Capital expenditures	1.122.350	893.850	472	0	2.016.672
Depreciation & amortization	2.363.767	1.773.947	37.243	0	4.174.958

<b>31/12/2019</b>	<b>Greece</b>	<b>Romania</b>	<b>Other</b>	<b>Eliminations</b>	<b>Total</b>
Assets	57.050.156	43.549.357	1.671.873	(20.534.836)	81.736.551
Liabilities	22.617.412	20.259.600	1.350.815	(1.901.778)	42.326.049
Capital expenditures	1.441.461	2.372.045	85.027	0	3.898.534
Depreciation & amortization	2.369.423	1.237.717	33.756	0	3.640.895

The following geographical information analyzes the Group's revenues in Greece and other countries:

	<b>01/01 - 31/12/2020</b>	<b>01/01 - 31/12/2019</b>
Romania	40.756.708	37.455.355
Greece	25.930.390	25.774.691
Austria	1.326.152	1.241.751
Albania	915.924	944.270
France	422.146	570.962
Morocco	317.525	716.255
Bulgaria	56.714	126.240
Cyprus	52.084	235.491
Hungary	43.092	17.734
Malta	3.600	147.063
Other countries	3.537	2.625
Spain	1.312	120.135
Germany	1.000	197.659
Nigeria	0	4.688.106
Slovenia	0	68.477
Kosovo	0	6.789
Adjustment IFRS 15	(51.642)	172.399
<b>Total</b>	<b>69.778.540</b>	<b>72.486.002</b>

Note: In the previous fiscal year 2019, the spin-off of the production, processing, development and trading sector of printed information systems was concluded, with transformation date 30/06/2019, therefore the figures of the previous fiscal year 1/1-31/12/2019 are not comparable to those of the fiscal year 1/1-31/12/2020. An extensive report on the subject is presented in the Information Memorandum of the Group published at 12/11/2019 as well as in note 1 of the financial statements of the previous fiscal year 1/1-31/12/2019 ([www.informlykos.com](http://www.informlykos.com)) and in note 1 of the presented financial statements.

## 6. Revenues

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Revenues from sales of goods	26.135.288	34.984.759	0	8.850.735
Revenues from services	34.445.923	26.910.396	1.157.984	3.572.735
Revenues from sale of merchandise	9.197.328	10.590.847	0	6.567.743
<b>Total</b>	<b>69.778.540</b>	<b>72.486.002</b>	<b>1.157.984</b>	<b>18.991.212</b>

## 7. Income and expenses

### A. Other income

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Government grants	35.340	7.478	0	0
Gain on sale of property, plant and equipment	8.778	1.057	0	1.057
Rentals from property and machinery	586.436	511.008	0	42.599
Reversal of accruals	4.262	10.256	0	337
Capitalised development expenses	432.779	448.903	0	138.141
Other income	416.773	307.133	1.888	53.084
<b>Total</b>	<b>1.484.367</b>	<b>1.285.834</b>	<b>1.888</b>	<b>235.218</b>

### B. Cost of Sales

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Employee compensation and expenses	6.034.665	5.637.939	0	1.578.655
Cost of inventories recognised as expense	13.061.242	18.944.421	0	4.678.949
Cost of mailings	23.017.627	20.306.299	0	1.591.885
Cost of merchandise	7.589.991	8.307.750	0	5.373.162
Third party fees	1.309.004	1.076.210	0	212.011
Utilities and maintenance expenses	1.621.878	1.747.895	0	596.669
Rentals from property and machinery	218.001	134.519	0	61.578
Tax and duties	118.559	93.477	0	20.242
Transportation expenses	28.209	8.521	0	2.890
Other consumable materials	1.280.196	1.453.966	0	498.387
Depreciation and amortisation	3.077.007	2.802.540	0	822.155
Other expenses	304.298	329.630	0	118.007
<b>Total</b>	<b>57.660.678</b>	<b>60.843.165</b>	<b>0</b>	<b>15.554.591</b>

### C. Selling and Distribution Expenses

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Employee compensation and expenses	2.549.045	2.299.180	0	802.927
Third party fees	254.123	192.921	0	165.589

Commissions paid	557.753	532.260	0	0
Utilities expenses	144.251	181.233	0	80.265
Rentals from property and machinery	12.069	5.599	0	5.880
Tax and duties	34.666	44.769	6	17.721
Transportation expenses	638.004	691.868	0	145.416
Other consumable materials	23.349	31.815	0	13.525
Depreciation and amortisation	540.451	293.508	0	121.581
Other expenses	187.380	248.509	198	59.788
<b>Total</b>	<b>4.941.092</b>	<b>4.521.662</b>	<b>204</b>	<b>1.412.692</b>

**D. Administrative expenses**

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Employee compensation and expenses	2.394.097	2.755.976	559.137	872.253
Third party fees	1.299.328	719.566	576.572	182.621
Utilities expenses	371.455	301.123	127.586	88.057
Rentals from property and machinery	47.427	21.601	0	1.470
Tax and duties	47.617	40.856	12.758	10.129
Transportation expenses	632	1.865	0	280
Other consumable materials	6.632	7.172	0	4.911
Depreciation and amortisation	372.179	351.863	53.221	130.234
Other expenses	157.679	223.179	28.906	44.393
<b>Total</b>	<b>4.697.046</b>	<b>4.423.201</b>	<b>1.358.181</b>	<b>1.334.347</b>

**E. Research and Development Expenses**

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Employee compensation and expenses	478.700	417.466	0	162.883
Third party fees	73.146	29.609	0	6.799
Utilities expenses	16.525	14.682	0	6.269
Tax and duties	2.822	2.384	0	455
Transportation expenses	220	0	0	0
Other consumable materials	237	191	0	283
Depreciation and amortisation	185.321	192.985	0	98.028
Other expenses	7.642	20.425	0	6.060
<b>Total</b>	<b>764.613</b>	<b>677.741</b>	<b>0</b>	<b>280.776</b>

**F. Non - recurring Expenses**

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Provision for fine imposed by Competition Council of Romania *	508.555	0	0	0
<b>Total</b>	<b>508.555</b>	<b>0</b>	<b>0</b>	<b>0</b>

\*Please refer to Note 31

**G. Other expenses**

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Foreign exchange differences	0	0	0	457
Losses on sale of equipment	0	83.980	0	0
Loss of the customer's contract term	5.382	5.500	687	100
Impairment loss on trade receivables	95.119	68.237	0	0
Losses from write - downs of inventories	75.374	43.695	0	0
Reinvoiced expenses	261.439	216.557	0	0
Bank commissions	1.681	1.786	0	0
Other expenses	320.948	321.157	5.091	28.725
<b>Total</b>	<b>759.941</b>	<b>740.911</b>	<b>5.778</b>	<b>29.282</b>

**8. Net Finance Costs**

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Interest income from loans and receivables	1.511	14.725	1.206	13.995
Dividend income	11	18	2.500.011	1.162.020
<b>Financial income</b>	<b>1.522</b>	<b>14.743</b>	<b>2.501.217</b>	<b>1.176.015</b>
Interest expense	1.185.774	1.202.648	3.551	394.034
Commissions of letters of guarantee	129.822	127.633	0	14.459
Losses from foreign exchange differences (from financing)	172.683	109.456	0	0
Other financial expenses	32.636	16.805	1.296	6.474
<b>Finance costs</b>	<b>1.520.915</b>	<b>1.456.542</b>	<b>4.847</b>	<b>414.967</b>
<b>Net finance costs recognised in profit or loss</b>	<b>(1.519.393)</b>	<b>(1.441.798)</b>	<b>2.496.370</b>	<b>761.048</b>

**9. Earnings / (losses) per share****A. Basic earnings or basis (losses) per share**

All shares of the Company are ordinary (see note 19). The calculation of earnings / (losses) per share is based on the following earnings / (losses) per share attributable to the ordinary shareholders and the weighted average number of ordinary outstanding shares.

	GROUP	
	01/01 - 31/12/2020	01/01 - 31/12/2019
Profits / (losses) attributable to the owners of the Company	(358.659)	35.032

**B. Weighted-average number of ordinary shares**

	2020	2019
Issued ordinary shares at 1 January	20.578.374	20.578.374
<b>Weighted - average number of ordinary shares at 31<sup>st</sup> December</b>	<b>20.578.374</b>	<b>20.578.374</b>

**C. Earnings per share**

	2020	2019
Profits / (losses) per share	(0,0174)	0,0017

## Employee Benefits

### 10. Employee Benefits

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Net defined benefit liability	1.193.128	1.112.245	117.012	42.002
<b>Total employee benefit liabilities</b>	<b>1.193.128</b>	<b>1.112.245</b>	<b>117.012</b>	<b>42.002</b>
Non-current	1.193.128	1.112.245	117.012	42.002
Current	0	0	0	0
<b>Total</b>	<b>1.193.128</b>	<b>1.112.245</b>	<b>117.012</b>	<b>42.002</b>

Social security contributions are included in other liabilities and are analyzed in note 22.

Salaries and personnel costs are detailed in note 11.

The balance of account employee benefits is formed from the Group's defined benefit plan that applies to employees in Greece. Obligations resulting from this program concern compensation of staff retirement arising from the provisions of Law 2112/20, as amended by Law 4093/12. According to the Greek legislation, establishing and funding is not provided in the form of contributions, specific fund (reserve) to cover the severance compensation laws 2112/20 and 3026/54, as amended by Law 4093/12, and for other related benefits. As a result, a special fund is not created, from which the settlement of the liability could be made. The compensation provided by the laws 2112/20 and 3026/54, as amended by Law 4093/12 are exclusively one-off indemnities which are given only in cases of normal retirement, redundancy and for those subject to Law 3026/54, in death and voluntary retirement under conditions.

The above program exposes the Group to actuarial risks, including the risk of longevity assumptions and discount rate assumptions.

#### A. Movement in net defined benefit liability

The following table presents the reconciliation of the opening and closing of the reporting periods of the liabilities arising from the program:

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Balance at 1 January</b>	<b>1.112.245</b>	<b>1.006.285</b>	<b>42.002</b>	<b>1.006.285</b>
<b>Included in profit or loss</b>				
Current service cost	36.889	33.653	4.842	33.653
Settlement/Curtailment/Termination loss/(gain)	16.241	3.221	0	3.221
Interest cost (income)	16.684	17.610	630	17.610
	<b>69.814</b>	<b>54.484</b>	<b>5.472</b>	<b>54.484</b>
<b>Included in OCI</b>				
- financial assumptions	18.430	43.107	1.069	43.107
- experience adjustment	19.708	13.738	68.469	(43.107)
<b>Total amount included in OCI</b>	<b>38.138</b>	<b>56.845</b>	<b>69.538</b>	<b>0</b>
	<b>107.952</b>	<b>111.329</b>	<b>75.010</b>	<b>54.484</b>
<b>Other</b>				
Contribution due to segregation	0	0	0	(1.013.398)
Benefits paid	(27.069)	(5.369)	0	(5.369)
	<b>(27.069)</b>	<b>(5.369)</b>	<b>0</b>	<b>(1.018.767)</b>
<b>Balance at 31 December</b>	<b>1.193.128</b>	<b>1.112.245</b>	<b>117.012</b>	<b>42.002</b>

#### B. Actuarial assumptions

The following were the principal actuarial assumptions at 31/12/2020 (expressed as weighted averages):

	31/12/2020	31/12/2019
Discount rate	1,4%	1,5%
Future salary growth	1,0%	1,0%
Rate of compensation increase	1,0%	1,0%

The weighted-average duration of the defined benefit obligation for the fiscal year 2020 was 16,3 years (2019: 16,1 years).

### C. Sensitivity analysis

A reasonably possible change of 1% of the discount rate used in the valuation would result the following changes to the defined benefit obligation for the staff leaving indemnity

	31/12/2020		31/12/2019	
<i>Effect in euro</i>	<b>Increase</b>	<b>Decrease</b>	<b>Increase</b>	<b>Decrease</b>
Discount rate (1% movement)	(168.939)	206.174	(160.369)	195.876
Future salary increase (1% movement)	204.834	(171.077)	194.816	(162.543)

	31/12/2020		31/12/2019	
<i>Effect in euro</i>	<b>Increase</b>	<b>Decrease</b>	<b>Increase</b>	<b>Decrease</b>
Discount rate (1% movement)	(10.048)	11.577	(5.037)	5.968
Future salary increase (1% movement)	11.504	(10.179)	5.937	(5.106)

### 11. Employee expenses

	<b>GROUP</b>		<b>COMPANY</b>	
	<b>01/01 - 31/12/2020</b>	<b>01/01 - 31/12/2019</b>	<b>01/01 - 31/12/2020</b>	<b>01/01 - 31/12/2019</b>
Wages & Salaries	9.333.438	8.705.255	441.338	2.694.612
Social security contributions	1.403.362	1.400.621	111.015	602.104
Other expenses for personnel	671.499	954.375	1.313	103.175
Expenses related to defined benefit plans & termination benefits	48.209	50.309	5.472	16.827
<b>Total</b>	<b>11.456.508</b>	<b>11.110.560</b>	<b>559.137</b>	<b>3.416.717</b>

The number of employees in the Group and the Company at 31/12/2020 amounted to 517 (31/12/2019: 522) and 6 (31/12/2019: 6) respectively.

## Income Taxes

### 12. Income Taxes

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Current tax expense</b>				
Current year income tax	(487.742)	(359.152)	(64.927)	(110.357)
Adjustment for prior years	(158.600)	0	(3.924)	0
	<b>(646.341)</b>	<b>(359.152)</b>	<b>(68.851)</b>	<b>(110.357)</b>
<b>Deferred tax expense (income)</b>				
Origination and reversal of temporary differences	181.333	(468.181)	(4.558)	30.205
Change in Tax Rate	0	(220.993)	0	21.648
	<b>181.333</b>	<b>(689.174)</b>	<b>(4.558)</b>	<b>51.853</b>
<b>Total</b>	<b>(465.008)</b>	<b>(1.048.326)</b>	<b>(73.409)</b>	<b>(58.503)</b>

#### A. Reconciliation of effective tax rate

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
<b>Profit/(loss) before tax</b>	<b>411.589</b>	<b>1.123.358</b>	<b>2.292.077</b>	<b>1.375.790</b>
Tax using the Company's domestic tax rate	24% (98.781)	24% (269.606)	24% (550.099)	24% (330.190)
Effect of tax rates in foreign jurisdictions	(104.064)	(121.518)	0	0
Reduction of Tax Rate	0	(220.994)	0	21.648
Tax effect of:				
Non - deductible expenses	(262.155)	(88.717)	(119.386)	(13.962)
Tax - exempt income	54.003	371.230	600.000	264.000
Tax incentives	14.399	0	0	0
Current - year losses for which no deferred tax asset is recognised	(125.174)	0	0	0
Recognition of the tax effect of previous unrecognized tax losses	0	(536.737)	0	0
Change in recognized deductible temporary differences	(13.067)	(181.984)	0	0
Deferred tax related to Intangible assets	20.303	0	0	0
Changes in estimates related to prior years	(158.600)	0	(3.924)	0
	<b>(465.008)</b>	<b>(1.048.326)</b>	<b>(73.409)</b>	<b>(58.503)</b>

#### B. Movement in deferred tax balances

	GROUP				COMPANY			
	31/12/2020		31/12/2019		31/12/2020		31/12/2019	
	<b>Assets</b>	<b>Liabilities</b>	<b>Assets</b>	<b>Liabilities</b>	<b>Assets</b>	<b>Liabilities</b>	<b>Assets</b>	<b>Liabilities</b>
Property, plant and equipment	471.306	710.404	495.733	765.780	193.555	(2.366)	197.738	0
Intangible assets	0	376.457	0	418.246	0	7.963	0	10.286
Investment property	0	0	0	1.801	0	0	0	0
Receivables	199.197	(19.740)	200.641	0	0	0	0	0
Other assets	59.416	493.962	52.299	412.552	0	0	0	0
Employee benefits	283.679	0	266.939	0	28.083	0	10.080	0
Other liabilities	0	526.410	0	526.410	0	0	0	0
Inventories	7.170	0	0	0	0	0	0	0
Contract assets	0	10.694	0	7.937	0	0	0	0
Tax loss carry forwards	238.315	0	237.909	0	0	0	0	0
<b>Deferred tax assets / liabilities)</b>	<b>1.259.084</b>	<b>2.098.188</b>	<b>1.253.521</b>	<b>2.132.725</b>	<b>221.638</b>	<b>5.597</b>	<b>207.818</b>	<b>10.286</b>
Set - off tax	(983.219)	(983.219)	(854.179)	(854.179)	(5.597)	(5.597)	(10.286)	(10.286)
<b>Net deferred tax assets / liabilities</b>	<b>275.864</b>	<b>1.114.968</b>	<b>399.343</b>	<b>1.278.546</b>	<b>216.041</b>	<b>0</b>	<b>197.532</b>	<b>0</b>



#### C. Unrecognised deferred tax assets

No deferred tax assets have been formed against the tax losses of some years presented because it is not certain that the company will provide sufficient future taxable profits against which the Group can utilize the benefits of these tax losses. These deferred tax assets for the Group for year 2020 amounted to € 129.319.

#### D. Current deferred tax assets

Current tax assets of the Group presented in the Financial Position amounted to € 256.491 (2019: € 305.282) mainly concern withholding taxes or prepaid income taxes, and respectively for the Company € 176.402 (2019: € 290.315).

## Assets

## 13. Property, Plant and Equipment

## A. Reconcilliation of carrying amount

	GROUP				
	Land and buildings	Plant and equipment	Fixtures and fittings	Under construction	Total
<b>Cost</b>					
<b>Balance at 1 January 2019</b>	<b>52.107.921</b>	<b>49.247.721</b>	<b>6.416.933</b>	<b>118.665</b>	<b>107.891.240</b>
Additions	204.120	1.981.515	118.288	469.482	2.773.405
Disposals	0	(88.627)	(1.220)	(96.506)	(186.353)
Revaluation	(554.829)	0	0	0	(554.829)
Reclassifications	978.845	1.281.536	(39.463)	(376.997)	1.843.921
Acquisitions through business combinations*	10.013	520.988	36.001	0	567.002
Effect of movements in exchange rates	(470.762)	(288.199)	(4.900)	(2.109)	(765.970)
<b>Balance at 31 December 2019</b>	<b>52.275.308</b>	<b>52.654.934</b>	<b>6.525.639</b>	<b>112.535</b>	<b>111.568.416</b>
<b>Balance at 1 January 2020</b>	<b>52.275.308</b>	<b>52.654.934</b>	<b>6.525.639</b>	<b>112.535</b>	<b>111.568.416</b>
Additions	102.087	729.083	92.041	207.501	1.130.712
Disposals / other transfers	0	(16.593)	(676.864)	(213.759)	(907.216)
Reclassifications	17.232	(19.081)	1.849	0	(0)
Revaluation	661.984	0	0	0	661.984
Reclassifications	0	1.849	0	(1.849)	0
Effect of movements in exchange rates	(354.076)	(268.075)	(6.636)	(1.503)	(630.290)
<b>Balance at 31 December 2020</b>	<b>52.702.534</b>	<b>53.082.117</b>	<b>5.936.029</b>	<b>102.925</b>	<b>111.823.605</b>
<b>Accumulated depreciation and impairment losses</b>					
<b>Balance at 1 January 2019</b>	<b>19.050.626</b>	<b>36.394.048</b>	<b>5.874.076</b>	<b>0</b>	<b>61.318.750</b>
Depreciation	519.109	2.178.238	179.591	0	2.876.938
Acquisitions through business combinations*	6.932	220.038	0	0	226.970
Disposals	0	(56.684)	(1.220)	0	(57.904)
Reclassifications	978.845	904.539	(39.463)	0	1.843.921
Effect of movements in exchange rates	(45.181)	(193.637)	(3.567)	0	(242.385)
<b>Balance at 31 December 2019</b>	<b>20.510.330</b>	<b>39.446.543</b>	<b>6.009.416</b>	<b>0</b>	<b>65.966.290</b>
<b>Balance at 1 January 2020</b>	<b>20.510.330</b>	<b>39.446.543</b>	<b>6.009.416</b>	<b>0</b>	<b>65.966.290</b>
Depreciation	524.164	2.282.805	144.394	0	2.951.362
Disposals / other transfers	0	(4.636)	(676.864)	0	(681.500)
Reclassifications	10.248	(10.248)	0	0	0
Effect of movements in exchange rates	(37.545)	(173.106)	(4.315)	0	(214.966)
<b>Balance at 31 December 2020</b>	<b>21.007.197</b>	<b>41.541.358</b>	<b>5.472.631</b>	<b>0</b>	<b>68.021.186</b>
<b>Carrying amounts</b>					
<b>Balance at 31 December 2019</b>	<b>31.764.977</b>	<b>13.208.391</b>	<b>516.222</b>	<b>112.535</b>	<b>45.602.126</b>
<b>Balance at 31 December 2020</b>	<b>31.695.337</b>	<b>11.540.759</b>	<b>463.398</b>	<b>102.925</b>	<b>43.802.419</b>

	COMPANY				
	Land and buildings	Plant and equipment	Fixtures and fittings	Under construction	Total
<b>Cost</b>					
<b>Balance at 1 January 2019</b>	<b>32.611.395</b>	<b>32.872.303</b>	<b>5.417.275</b>	<b>31.300</b>	<b>70.932.273</b>
Additions	104.082	510.797	98.057	0	712.936
Disposals	0	(32.400)	(1.220)	0	(33.620)
Contributed due to the spin-off process*	(32.914.297)	(34.221.971)	(5.225.034)	(31.300)	(72.392.602)
Revaluation	(554.829)	0	0	0	(554.829)
Reclassifications	978.845	904.539	(39.463)	0	1.843.921
<b>Balance at 31 December 2019</b>	<b>225.196</b>	<b>33.269</b>	<b>249.614</b>	<b>0</b>	<b>508.079</b>
<b>Balance at 1 January 2020</b>	<b>225.196</b>	<b>33.268</b>	<b>249.614</b>	<b>0</b>	<b>508.078</b>
Additions	0	28.429	0	0	28.429
Revaluation	(5.000)	0	0	0	(5.000)
<b>Balance at 31 December 2020</b>	<b>220.196</b>	<b>61.697</b>	<b>249.614</b>	<b>0</b>	<b>531.507</b>

**Accumulated depreciation and impairment losses**

<b>Balance at 1 January 2019</b>	<b>17.233.811</b>	<b>25.650.575</b>	<b>4.989.874</b>	<b>0</b>	<b>47.874.260</b>
Depreciation	167.927	625.601	86.053	0	879.582
Disposals	0	(457)	(1.220)	0	(1.677)
Contributed due to the spin-off process*	(18.197.105)	(27.170.060)	(4.786.911)	0	(50.154.076)
Reclassifications	978.845	904.538	(39.463)	0	1.843.920
<b>Balance at 31 December 2019</b>	<b>183.478</b>	<b>10.198</b>	<b>248.333</b>	<b>0</b>	<b>442.008</b>
<b>Balance at 1 January 2020</b>	<b>183.478</b>	<b>10.198</b>	<b>248.333</b>	<b>0</b>	<b>442.008</b>
Depreciation	228	15.410	282	0	15.920
<b>Balance at 31 December 2020</b>	<b>183.706</b>	<b>25.608</b>	<b>248.615</b>	<b>0</b>	<b>457.928</b>
<b>Carrying amounts</b>					
<b>Balance at 31 December 2019</b>	<b>41.718</b>	<b>23.071</b>	<b>1.281</b>	<b>0</b>	<b>66.071</b>
<b>Balance at 31 December 2020</b>	<b>36.490</b>	<b>36.089</b>	<b>999</b>	<b>0</b>	<b>73.578</b>

**B. Measurement of fair value****i. Fair value hierarchy**

The fair value of land and buildings is determined by external independent valuers, who have recognized professional qualifications and recent experience in the location and category of property assessed. The independent appraisers provide or estimate the fair value of the Group's property. The frequency of revaluations depends upon the changes in the estimated fair value of properties in relation to the accounting. When the change is material is carried further adjustment.

Based on data taken into account in the valuation technique, the measurement of fair value for these properties is at Level 2 (see note 4(v)).

For the remaining fixed assets valued at cost less accumulated depreciation and accumulated impairment losses, there was no indication of impairment.

**ii. Valuation technique and significant unobservable inputs***Land and buildings used for production in Greece*

The latest revaluation study by an independent valuer for the estimation of the fair value of these tangible assets was carried out with a reference date of 31 December 2020. The study was based on market indications on similar properties, incorporating adjustments for factors specific to the property for revaluation, such as size of land and buildings, use, location and any encumbrances. The valuation basis for calculation depends on observable transactions for similar properties. The main input factors for the valuation are the fair value of land per square meter which was appraised at € 179 on average and the replacement cost per square meter which was appraised at € 309 on average.

Based on the above, a total revaluation of land and buildings amounting to € 734.98 resulted.

*Land and buildings used for production in Romania*

For the valuation of the Group's properties in Romania the valuation technique used was the same as the one used and described for the properties in Greece. The latest revaluation study was carried out with a reference date of 31 December 2020. The main input factors for the valuation are the fair value of land per square meter which was appraised at € 145 on average and the replacement cost per square meter which was appraised at € 400 on average.

The Group considers that the values presented above have not changed substantially up to the date of publication of the presented financial statements.

Based on the above, a total revaluation of land and buildings amounting to € (72.997) resulted.

**C. Leased machinery**

The Group leases machinery in Greece and Romania with a value of € 3.201.305 (2019: € 3.827.005). The value of the leased equipment is a guarantee of the relevant leasing liabilities.

**D. Assets with rights of use**

The Group leases assets with the right of use (mainly means of transport) in Greece and Romania. Their value amounts to € 556.907 at 31/12/2020 and is a guarantee of the relevant leasing liabilities.

**E. Guarantees**

There are encumbrances on the Group's fixed assets (land and building located in Romania) for an amount of € 13,2 millions in order to cover loan liabilities at the amount of € 2,6 millions. There are no encumbrances on the Parent company's fixed assets.

**14. Investment property****A. Reconciliation of carrying amount**

	GROUP	
	31/12/2020	31/12/2019
<b>Balance at 1 January</b>	0	232.761
Disposals	0	(227.140)
Revaluation due to exchange rates	0	(5.620)
<b>Balance at 31 December</b>	<b>0</b>	<b>0</b>

Investment property of the Group was entirely related to land area and buildings of the subsidiary "Compaper Converting SA" in Romania.

**15. Intangible assets and goodwill****A. Reconciliation of carrying amount**

	GROUP				
	Goodwill	Software, Patents, licenses	Development costs	Customer Relationship	Total
<b>Cost</b>					
<b>Balance at 1 January 2019</b>	<b>6.103.881</b>	<b>12.169.418</b>	<b>2.827.128</b>	<b>0</b>	<b>21.100.427</b>
Additions	0	690.161	0	0	<b>690.161</b>
Acquisitions through business combinations	1.107.634	81.593	0	5.503.561	<b>6.692.788</b>
Acquisitions - internally developed	0	209.090	225.878	0	<b>434.968</b>
Reclassifications	0	2.543.904	(1.638.585)	0	<b>905.319</b>
Effect of movements in exchange rates	0	(40.382)	(971)	0	<b>(41.352)</b>
<b>Balance at 31 December 2019</b>	<b>7.211.515</b>	<b>15.653.784</b>	<b>1.413.450</b>	<b>5.503.561</b>	<b>29.782.310</b>
<b>Balance at 1 January 2020</b>	<b>7.211.515</b>	<b>15.653.784</b>	<b>1.413.450</b>	<b>5.503.561</b>	<b>29.782.310</b>
Additions	0	450.647	0	0	<b>450.647</b>
Acquisitions - internally developed	0	187.717	247.595	0	<b>435.312</b>
Other transfers	0	(2.306.580)	0	0	<b>(2.306.580)</b>
Effect of movements in exchange rates	(4.333)	(36.393)	(3.381)	(49.402)	<b>(93.509)</b>
<b>Balance at 31 December 2020</b>	<b>7.207.181</b>	<b>13.949.175</b>	<b>1.657.664</b>	<b>5.454.159</b>	<b>28.268.180</b>
<b>Accumulated amortisation and impairment losses</b>					
<b>Balance at 1 January 2019</b>	<b>4.017.437</b>	<b>10.759.751</b>	<b>2.283.041</b>	<b>0</b>	<b>17.060.229</b>
Depreciation	0	478.215	196.107	89.636	<b>763.958</b>
Acquisitions through business combinations*	0	73.014	0	0	<b>73.014</b>
Reclassifications	0	2.543.904	(1.638.585)	0	<b>905.319</b>
Effect of movements in exchange rates	0	(39.195)	(141)	(640)	<b>(39.975)</b>
<b>Balance at 31 December 2019</b>	<b>4.017.437</b>	<b>13.815.689</b>	<b>840.421</b>	<b>88.996</b>	<b>18.762.543</b>
<b>Balance at 1 January 2020</b>	<b>4.017.437</b>	<b>13.815.689</b>	<b>840.421</b>	<b>88.996</b>	<b>18.762.543</b>
Depreciation	0	614.783	209.816	398.995	<b>1.223.595</b>
Other transfers	0	(2.306.580)	0	0	<b>(2.306.580)</b>
Effect of movements in exchange rates	0	(32.903)	(561)	(2.813)	<b>(36.278)</b>
<b>Balance at 31 December 2020</b>	<b>4.017.437</b>	<b>12.090.989</b>	<b>1.049.677</b>	<b>485.178</b>	<b>17.643.281</b>
<b>Carrying amounts</b>					
<b>Balance at 31 December 2019</b>	<b>3.194.077</b>	<b>1.838.095</b>	<b>573.029</b>	<b>5.414.565</b>	<b>11.019.766</b>
<b>Balance at 31 December 2020</b>	<b>3.189.744</b>	<b>1.858.186</b>	<b>607.988</b>	<b>4.968.981</b>	<b>10.624.899</b>

	Software, Patents, licenses	COMPANY Development costs	Total
<b>Cost</b>			
<b>Balance at 1 January 2019</b>	<b>8.190.177</b>	<b>2.786.934</b>	<b>10.977.111</b>
Additions	437.067	0	<b>437.067</b>
Acquisitions - internally developed	209.090	82.367	<b>291.458</b>
Contributed due to the spin-off process*	(10.088.954)	(1.230.717)	<b>(11.319.671)</b>
Reclassifications	2.543.904	(1.638.585)	<b>905.319</b>
<b>Balance at 31 December 2019</b>	<b>1.291.284</b>	<b>0</b>	<b>1.291.284</b>
<b>Balance at 1 January 2020</b>	<b>1.291.284</b>	<b>0</b>	<b>1.291.284</b>
Additions	11.500	0	<b>11.500</b>
<b>Balance at 31 December 2020</b>	<b>1.302.784</b>	<b>0</b>	<b>1.302.784</b>
<b>Accumulated amortisation and impairment losses</b>			
<b>Balance at 1 January 2019</b>	<b>6.859.140</b>	<b>2.281.221</b>	<b>9.140.361</b>
Depreciation	197.746	94.670	<b>292.417</b>
Contributed due to the spin-off process*	(8.447.844)	(737.306)	<b>(9.185.150)</b>
Reclassifications	2.543.904	(1.638.585)	<b>905.319</b>
<b>Balance at 31 December 2019</b>	<b>1.152.946</b>	<b>0</b>	<b>1.152.946</b>
<b>Balance at 1 January 2020</b>	<b>1.152.946</b>	<b>0</b>	<b>1.152.946</b>
Depreciation	37.301	0	<b>37.301</b>
<b>Balance at 31 December 2020</b>	<b>1.190.247</b>	<b>0</b>	<b>1.190.247</b>
<b>Carrying amounts</b>			
<b>Balance at 31 December 2019</b>	<b>138.338</b>	<b>0</b>	<b>138.338</b>
<b>Balance at 31 December 2020</b>	<b>112.538</b>	<b>0</b>	<b>112.538</b>

## B. Amortisation

Intangible assets of the Group (excluding goodwill) have a limited useful life which is reviewed at least annually. This examination showed no significant change in the expected pattern of future economic benefits embodied in those assets.

Amortisation of software licenses charged to all functions (production, administration, distribution and research and development), while amortisation of capitalized development costs incurred in research and development function.

## C. Impairment tests

In FY 2020, there was no need to test impairment of intangible assets (software licenses, capitalized development costs and customer relationships), whose useful life is determined.

Following the relevant accounting policy, impairment tests in cash-generating units (CGU) that integrate acquisition goodwill and acquired in previous years were performed. These impairment tests did not indicate any need for impairment of these CGUs. Specifically, impairment tests were carried out for the production unit of printed information products in Inform Lykos S.A. Romania, for Next Docs and for Inform Albania Sh.p.k. and to which the following goodwill has been allocated:

### Goodwill allocation

Production unit of printed information products in Romania (Inform Lykos S.A.- Romania)	2.233.468
Production unit of printed information products in Albania (Inform Albania Sh.p.k)	89.339
Unit of document management services of Next Docs	873.457
Effect of movements in exchange rates	(6.519)
<b>Total Goodwill</b>	<b>3.189.744</b>

**Production unit of printed information products of Inform Lykos S.A. - Romania**

The goodwill allocated to this unit amounts to € 2.233.468 (2019: € 1.997.105). During the previous fiscal year 2019, the acquired business activity of the Romanian company STAR STORAGE was incorporated in this unit. It should be noted that the business activity of STAR STORAGE, after its acquisition by Inform Lykos S.A. - Romania and the integration of its staff and activities in the Group, no longer generates cash flows that are significantly independent of those generated by Inform Lykos S.A. Romania as an integrated production unit. Therefore, the impairment test associated with the acquisition of STAR STORAGE is performed at the upper level of the Inform Lykos S.A. - Romania, which level represents the lowest within the Inform Lykos S.A. – Romania Group in which goodwill is monitored for internal management purposes and is not larger than one operating unit.

The recoverable amount of the unit was determined based on the calculations of the use value of the unit, as it results from an estimate of the future cash inflows and outflows arising from the continued use of the CGU and its final disposal. The estimated value also reflects the time value of money, represented by the current interest rate (free of market risk) and the cost of dealing with the uncertainty inherent in the CGU.

The key assumptions used to estimate the recoverable amount are presented in the following table. The values attributed to key assumptions represent management's estimate of future trends in similar enterprises and are based on historical data from external and internal sources.

	2020	2019
Discount rate	8,2%	10,6%
Residual value growth rate	1,5%	1,5%
EBITDA growth rate forecast (5-year average)	0,2%	2%

The discount rate is an estimate free of tax effects and based on the historical weighted average cost of capital of the unit to which the unit belongs.

Cash flow forecasts contain specific estimates for five years and an estimated growth rate in perpetuity for the following years. This growth rate in perpetuity was determined on the basis of management's estimate of the long-term compound annual growth rate of EBITDA which is reasonable based on market conditions.

Management's core assumptions include consistent profit margins based on past experience. The management of the Group considers that it is the best available information for the market forecast. Cash flow projections reflect profit margins based on historical period data. Prices and wages reflect the available inflation forecasts for the location of the unit.

Management has determined that a reasonably probable change in two key assumptions could result in such a change in the estimated recoverable amount of the two units that it becomes less than its carrying amount. These changes are as follows:

<b>Sensitivity analysis</b> (percentage)	<b>Change required to equal the recoverable amount to the carrying amount of the unit</b>	
	2020	2019
Discount rate	4	4
EBITDA growth rate forecast	(6,8)	(5,6)

**Unit of document management services of Next Docs**

The goodwill allocated to this unit amounts to a total of € 873.457 (2020: € 873.457). This goodwill arose in the previous fiscal year 2019 during the acquisition through the Romanian subsidiary of the company S.C. INFORM LYKOS S.A., owned and controlled by two new subsidiaries NEXT DOCS ECM EXPERT S.R.L. and NEXT DOCS CONFIDENTIAL S.R.L. with an initial participation rate of 65,07% and 65,45% respectively (see note 27 on this).

The recoverable amount of the unit was determined based on the calculations of the use value of the unit, as it results from an estimate of the future cash inflows and outflows arising from the continued use of the CGU and its final disposal. The estimated value also reflects the time value of money, represented by the current interest rate (free of market risk) and the cost of dealing with the uncertainty inherent in the CGU.

The key assumptions used to estimate the recoverable amount are presented in the following table. The values attributed to key assumptions represent management's estimate of future trends in similar enterprises and are based on historical data from external and internal sources.

<b>NEXT DOCS ECM EXPERT S.R.L</b>	2020
Discount rate	7,4%
Residual value growth rate	1,5%
EBITDA growth rate forecast (5-year average)	5,9%

<b>NEXT DOCS CONFIDENTIAL S.R.L</b>	2020
Discount rate	7,4%

Residual value growth rate	1,5%
EBITDA growth rate forecast (5-year average)	6,7%

The discount rate is an estimate free of tax effects and based on the historical weighted average cost of capital of the unit to which the unit belongs.

Cash flow forecasts contain specific estimates for five years and an estimated growth rate in perpetuity for the following years. This growth rate in perpetuity was determined on the basis of management's estimate of the long-term compound annual growth rate of EBITDA which is reasonable based on market conditions.

Management's core assumptions include consistent profit margins based on past experience. The management of the Group considers that it is the best available information for the market forecast. Cash flow projections reflect profit margins based on historical period data. Prices and wages reflect the available inflation forecasts for the location of the unit.

Management has determined that a reasonably probable change in two key assumptions could result in such a change in the estimated recoverable amount of the two units that it becomes less than its carrying amount. These changes are as follows:

<b>Sensitivity analysis</b> <b>NEXT DOCS ECM EXPERT S.R.L</b> <i>(percentage)</i>	<b>Change required to equal the recoverable amount to the carrying amount of the unit</b> <b>2020</b>
Discount rate	17,1
EBITDA growth rate forecast (5-year average)	(15,0)

<b>Sensitivity analysis</b> <b>NEXT DOCS CONFIDENTIAL S.R.L</b> <i>(percentage)</i>	<b>Change required to equal the recoverable amount to the carrying amount of the unit</b> <b>2020</b>
Discount rate	2,6
EBITDA growth rate forecast (5-year average)	(8,8)

#### **Production unit of printed information products in Albania (Inform Albania Sh.p.k)**

In accordance with the above principles followed by the Group during the audit of any impairment of goodwill of units in Romania, it also examined the impairment of goodwill allocated to the unit in Albania amounting to 31/12/2020 € 89.339 (2019: 89.339).

The key assumptions are as follows:

	<b>2020</b>
Discount rate	8,4%
Residual value growth rate	1,5%
EBITDA growth rate forecast (5-year average)	4,0%

The sensitivity analysis is as follows:

<b>Sensitivity analysis</b> <i>(percentage)</i>	<b>Change required to equal the recoverable amount to the carrying amount of the unit</b> <b>2020</b>
Discount rate	4,6
EBITDA growth rate forecast	(4,7)

#### **D. Development Costs**

Development costs are mainly staff payroll costs employed in software development tools that the Group uses to generate economic benefits, either providing services, or by incorporating the technical skills of software used by the Group to produce goods and services.



## 16. Inventory

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Raw materials and consumables	3.830.345	4.684.889	0	0
Work in progress	0	0	0	0
Finished and semi-finished goods	203.654	449.186	0	0
Merchandise	532.322	683.795	0	0
Prepayments for inventory purchase	383.287	419.978	0	0
<b>Total</b>	<b>4.949.608</b>	<b>6.237.849</b>	<b>0</b>	<b>0</b>

In 2020, inventories of the Group amounts of € 20.651.233 (2019: € 27.252.171) were recognized as cost during the period and were included in "Cost of Sales" of the Group (see relevant note 7(B)).

During 2020, part of the Group's inventories (relating entirely to the Company) recorded at net realisable value lower of acquisition or production cost, as a consequence to burden the results (Other expenses) of an amount of € 75.374 (2019: € 43.695).

## 17. Trade and other receivables

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Trade receivables	12.851.612	12.576.015	0	0
Minus: Allowance for doubtful accounts	(1.194.714)	(1.121.488)	0	0
<b>Total trade receivables</b>	<b>11.656.898</b>	<b>11.454.526</b>	<b>0</b>	<b>0</b>
Trade receivables due from related parties	535.254	302.810	1.208.667	1.203.512
<b>Total trade receivables due from related parties</b>	<b>535.254</b>	<b>302.810</b>	<b>1.208.667</b>	<b>1.203.512</b>
Debtors-Prepayments to creditors	94.829	92.272	0	0
Personnel prepayments and loans	84.502	76.319	581	0
VAT and other Tax related receivables	29.105	66.108	0	0
Deferred expenses	326.530	313.428	2.508	0
Other non-financial receivables and assets	40.519	(24.830)	0	0
<i>Other receivables - non-financial instruments</i>	<i>575.486</i>	<i>523.298</i>	<i>3.089</i>	<i>0</i>
Accruals	141.130	93.791	0	0
Other financial receivables and assets	111.674	393.427	0	0
<i>Other receivables - financial instruments</i>	<i>252.804</i>	<i>487.218</i>	<i>0</i>	<i>0</i>
<b>Other receivables</b>	<b>828.290</b>	<b>1.010.515</b>	<b>3.089</b>	<b>0</b>
<b>Total</b>	<b>13.020.442</b>	<b>12.767.852</b>	<b>1.211.756</b>	<b>1.203.512</b>
Non-current	27.741	27.521	0	0
Current	12.992.701	12.740.331	1.211.756	1.203.512
	<b>13.020.442</b>	<b>12.767.852</b>	<b>1.211.756</b>	<b>1.203.512</b>

Information in relation to exposure to credit risk is included in note 26.

### A. Transfer of trade receivables

The companies of the Group have concluded contracts with factoring companies **without recourse**, according to law 1905/90 as in force. During the fiscal year 2020, the amount of trade receivables assigned to the above factoring companies amounted to € 18,6 million and from this amount the company received a net amount of € 18,4 million. The uncollected amount was € 3,9 million as reflected in the accounts of the factoring companies.

## 18. Cash and cash equivalents

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Cash at hand	30.626	20.093	23.849	0
Short term bank balances	5.009.119	4.046.765	710.734	1.932.751
<b>Total</b>	<b>5.039.745</b>	<b>4.066.858</b>	<b>734.583</b>	<b>1.932.751</b>

The Group does not hold deposits pledged to secure any obligation.

## Equity and liabilities

### 19. Capital and reserves

#### A. Share capital and share premium

The Company's share capital is freely traded on the Athens Stock Exchange and in the sector of Industrial Goods & Services / Business Support Services.

The share capital consists exclusively of ordinary shares, fully paid up. In the Company's shares are not included shares with revoke right or preference shares. Moreover, the Company has not issued any bonds or other securities convertible into shares.

The share premium of the Group and the Company comes from previous issuing of shares for cash at a value higher than their nominal value.

The share capital and share premium of the Group and the Company as at December 31, 2020 were as follows:

Number of shares	Value in Euro			Total
	Price/ share	Share capital	Share premium	
20.578.374	0,62	12.758.592	9.436.797	22.195.388

#### B. Nature and purpose of reserves

The reserves of the Group and the Company are analyzed as follows:

Reserves	GROUP	
	31/12/2020	31/12/2019
Translation reserve	(2.815.570)	(2.436.962)
Revaluation reserve	16.446.306	16.001.048
IAS 19 reserve	(234.377)	(205.390)
<b>Total</b>	<b>13.396.360</b>	<b>13.358.696</b>

Reserves	COMPANY	
	31/12/2020	31/12/2019
IAS 19 reserve	(52.849)	0
Other reserve	13.074.144	13.074.144
<b>Total</b>	<b>13.021.296</b>	<b>13.074.144</b>

Other reserves of the Company constitute reserves which formed from its realized profits according to the regulations of trade and tax legislation and analyzed as following:

##### i. Statutory reserve amount € 4.261.895

The statutory reserve is formed under the provisions of Greek Law (4548/2018) in which an amount at least equal to 5% of the profit (after tax) must be transferred to the reserve until it reaches one third of the paid share capital. The statutory reserve is used exclusively to cover losses before each dividend distribution.

##### ii. Spin-off reserve € 8.803.845

The above reserve was formed due to the spin-off of company's sector and can be used exclusively in accordance with the tax provisions of the Law 4172/2013 and the provisions of commercial Law 4548/2018. An extensive report on the subject is presented in the Information Memorandum of the Group published at 12/11/2019 ([www.informlykos.com](http://www.informlykos.com)).

#### C. Dividends

According to the relevant proposal of the Board of Directors of the Company, the Ordinary General Meeting of the fiscal year 2020 that took place on 09/07/2020 decided to distribute dividend € 0,04 (after tax € 0,038) per share for the fiscal year 2019 for a total of € 823.134,96 before withholding tax. This amount was paid in full in July of the fiscal year 2020.

The Board of Directors of the Company on August 12, 2020 decided to distribute interim dividend for the FY 2020 based on the interim financial statements of the period 01/01/2020 - 30/06/2020. The interim dividend amounted to € 1.028.918,70 before withholding tax, corresponding to an amount of € 0,05 (after taxes € 0,0475) per share. This amount was paid in full in November of the fiscal year 2020.

The Board of Directors of the Company intends to propose to the 39th Ordinary General Meeting of Shareholders, the distribution of dividend.

## 20. Capital management

The Group's policy is to maintain a strong capital base so as to maintain a high level of confidence of shareholders, creditors and the market, as well as to sustain future development of the business. Management monitors the return on capital and aims at a medium-term performance of dividends to shareholders.

The Board of Directors tries to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital base.

Consistent with others practices in the industry, the Group monitors capital using a leverage ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as "Total debt" (including "current and non-current borrowings" as shown in the Statement of Financial Position) minus "Cash and cash equivalents". Total capital employed is calculated as 'equity' as shown in the statement of financial position plus net debt.

The leverage ratios of 31/12/2020 and 31/12/2019 were as follows:

	GROUP	
	31/12/2020	31/12/2019
Total loan liabilities	23.639.352	24.074.099
Minus: Cash and cash equivalents	(5.039.745)	(4.066.858)
<b>Adjusted net debt</b>	<b>18.599.607</b>	<b>20.007.241</b>
<b>Total equity</b>	<b>37.368.811</b>	<b>39.410.502</b>
<b>Adjusted net debt to adjusted equity ratio</b>	<b>0,33</b>	<b>0,34</b>

## 21. Loans and borrowings

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
<b>Non-current liabilities</b>				
Secured bank loans	3.658.993	5.091.269	0	0
Unsecured bank loans	3.300.000	5.900.000	0	0
Bonds	8.062.500	6.000.000	0	0
Finance lease liabilities	2.541.003	3.261.259	23.332	18.481
	<b>17.562.496</b>	<b>20.252.529</b>	<b>23.332</b>	<b>18.481</b>
<b>Current liabilities</b>				
Secured bank loans	1.399.743	2.257.601	0	0
Unsecured bank loans	2.022.404	327.841	0	0
Bonds	1.437.500	0	0	0
Finance lease liabilities	1.217.209	1.236.128	13.642	9.951
	<b>6.076.856</b>	<b>3.821.570</b>	<b>13.642</b>	<b>9.951</b>

As of December 31, 2020, all contractual terms stipulated in the loan agreements are met.

### A. Terms and maturity

The terms and conditions of Group's loans at 31/12/2020 are as follows:

Lender/Bank	Currency	Nominal interest rate	Year of maturity	Pledge type	Carrying amount
Secured bank loans					<b>5.058.737</b>
	EUR	Robor 3m + 2,9%	2024	Pledge on receivables	3.266.945
	EUR	Robor 3m + 2,9%	2024	Pledge on receivables	1.791.791
Unsecured bank loans					<b>5.322.404</b>
	EUR	Euribor 6m+3,85%	2021	-	2.000.000
	EUR	Euribor 1m+3,6%	2023	-	3.300.000
	EUR	1Y Euribor + 3,5%	2021	-	22.404

Bonds					<b>9.500.000</b>
	EUR	Euribor 6m+2,5%	2025		3.500.000
	EUR	Euribor 3m+3,3%	2027		6.000.000
Finance lease liabilities					<b>3.758.212</b>
	EUR	6,0%	2021	Pledge on leased	378.394
	EUR	4,0%	2023	Pledge on leased	917.924
	EUR	5,0%	2023	Pledge on leased	252.496
	EUR	1,5%	2024	Pledge on leased	632.177
	EUR	1Y Euribor + 3,5% > 3,99%	2024	Pledge on leased	16.911
	EUR	5,2%	2025	Pledge on leased	338.299
	EUR	4,5%	2025	Pledge on leased	49.903
	EUR	1Y Euribor + 3,5% > 3,99%	2025	Pledge on leased	27.580
	EUR	1,8%	2026	Pledge on leased	587.622
<i>IFRS 16</i>			Less than 1 year		208.311
			More than 1 year		348.596
					<b>23.639.352</b>

For the coverage of secured loans, there are encumbrances of an amount € 2,6 million.

## B. Finance lease liabilities

Finance lease liabilities are payable as follows:

	GROUP					
	Future minimum lease payments 2020	Interest 2020	Present value of minimum lease payments 2020	Future minimum lease payments 2019	Interest 2019	Present value of minimum lease payments 2019
Less than one year	1.330.211	113.002	1.217.209	1.229.133	120.609	1.108.524
Between one and five years	2.709.343	168.340	2.541.003	3.194.831	233.203	2.961.628
More than five years	0	0	0	15.968	3	15.965
	<b>4.039.553</b>	<b>281.342</b>	<b>3.758.212</b>	<b>4.439.932</b>	<b>353.815</b>	<b>4.086.117</b>

	COMPANY					
	Future minimum lease payments 2020	Interest 2020	Present value of minimum lease payments 2020	Future minimum lease payments 2019	Interest 2019	Present value of minimum lease payments 2019
Less than one year	14.785	1.143	13.642	15.788	718	15.070
Between one and five years	24.553	1.221	23.332	13.809	447	13.362
More than five years	0	0	0	0	0	0
	<b>39.338</b>	<b>2.364</b>	<b>36.974</b>	<b>29.597</b>	<b>1.165</b>	<b>28.432</b>

## 22. Trade and other payables

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Trade payables	11.630.725	11.087.758	59.923	0
Accrued expenses	660.460	303.018	0	0
<b>Trade payables</b>	<b>12.291.185</b>	<b>11.390.777</b>	<b>59.923</b>	<b>0</b>
Other trade payables due to related parties	361.496	1.517.414	216.530	1.265.986
<b>Trade payables due to related parties</b>	<b>361.496</b>	<b>1.517.414</b>	<b>216.530</b>	<b>1.265.986</b>
Social security	410.212	421.228	25.615	291.589
Wages and salaries payable	159.169	154.046	0	0
Accruals - personnel related	106.187	48.436	0	0
VAT payable and other taxes	683.355	552.483	129.062	578.089
Other non-financial payables	38.963	45.448	38.976	22.183
<b>Other payables - non-financial instruments</b>	<b>1.397.886</b>	<b>1.221.641</b>	<b>193.652</b>	<b>891.861</b>
Dividends payable	47.358	695.722	23.631	20.417
Accruals	221.999	251.910	0	16.410
Other financial payables	87.262	53.426	0	0
<b>Other payables - financial instruments</b>	<b>356.619</b>	<b>1.001.059</b>	<b>23.631</b>	<b>36.828</b>
<b>Other payables</b>	<b>1.754.505</b>	<b>2.222.700</b>	<b>217.284</b>	<b>928.688</b>
<b>Total</b>	<b>14.407.185</b>	<b>15.130.890</b>	<b>493.737</b>	<b>2.194.674</b>
Non current	16.883	23.265	16.883	0
Current	14.390.302	15.107.625	476.854	2.194.674
	<b>14.407.185</b>	<b>15.130.890</b>	<b>493.737</b>	<b>2.194.674</b>

Information about the Group's exposure to currency and liquidity risk is included in note 26.

## 23. Contract assets

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Contract assets	1.275.001	1.337.474	0	0
<b>Total</b>	<b>1.275.001</b>	<b>1.337.474</b>	<b>0</b>	<b>0</b>

In application of IFRS 15, the total contract assets of the Group amounting to € 1.275.001 represent uninvoiced amounts related to contracts of production of products, which are classified as products without alternative use (custom-made), as they are designed specifically for the customer such as personalized bank cards, bank account statements, telecommunication statements, personalized security forms and other similar products, as presented below:

	31/12/2020	31/12/2019
Personalised security forms	911.955	997.788
Personalised statements	290.935	287.728
Personalised cards	72.111	51.959
<b>Total</b>	<b>1.275.001</b>	<b>1.337.474</b>

## 24. Contract liabilities

	GROUP		COMPANY	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
Contract liabilities	493.241	205.135	0	0
<b>Total</b>	<b>493.241</b>	<b>205.135</b>	<b>0</b>	<b>0</b>

The above contract liabilities concern advances of contracts with customers.

## 25. Provisions

	GROUP	
	Litigations costs *	Total
<b>Balance at 1 January 2020</b>	<b>285.948</b>	<b>285.948</b>
Provisions	505.182	<b>505.182</b>
Exchange rate differences	(5.291)	<b>(5.291)</b>
<b>Balance at 31 December 2020</b>	<b>785.838</b>	<b>785.838</b>
Non current	0	0
Current	785.838	785.838
	<b>785.838</b>	<b>785.838</b>

\*Please refer to note 31.

## Financial instruments

### 26. Financial instruments – Fair values and risk management

#### A. Accounting classification and fair value

The following table shows the carrying amounts of the financial instruments of the Group. The specific financial assets and liabilities are not measured at fair value:

31/12/2020	GROUP		
	Financial assets measured at amortised cost	Carrying amount Financial assets measured at amortised cost	Total
<b>Financial assets not measured at fair values</b>			
Trade and other receivables	12.444.956	0	<b>12.444.956</b>
Cash and cash equivalents	5.039.745	0	<b>5.039.745</b>
	<b>17.484.702</b>	<b>0</b>	<b>17.484.702</b>
<b>Financial liabilities not measured at fair values</b>			
Bank loans	0	19.881.140	<b>19.881.140</b>
Finance lease liabilities	0	3.758.212	<b>3.758.212</b>
Trade payables	0	13.009.300	<b>13.009.300</b>
	<b>0</b>	<b>36.648.652</b>	<b>36.648.652</b>

  

31/12/2019	Carrying amount		
	Financial assets measured at amortised cost	Financial assets measured at amortised cost	Total
<b>Financial assets not measured at fair values</b>			
Trade and other receivables	12.244.554	0	<b>12.244.554</b>
Cash and cash equivalents	4.066.858	0	<b>4.066.858</b>
	<b>16.311.412</b>	<b>0</b>	<b>16.311.412</b>
<b>Financial liabilities not measured at fair values</b>			
Bank loans	0	19.576.711	<b>19.576.711</b>
Finance lease liabilities	0	4.497.387	<b>4.497.387</b>
Trade payables	0	13.909.249	<b>13.909.249</b>
	<b>0</b>	<b>37.983.348</b>	<b>37.983.348</b>

#### B. Risk management

The Group has exposure to various risks arising from financial instruments. Financial assets and financial liabilities of the Group by category are summarized in note 26 (A). The main types of these risks are the following:

- Credit Risk
- Liquidity Risk
- Market Risk

##### i. Risk management framework

Risk management is coordinated at group level, in close cooperation with the Board of Directors and is focused primarily on actively ensuring short and medium-term cash inflows by minimizing exposure to volatile financial markets.

The Group does not actively participate in the purchase or sale of financial instruments for profit. The major risks to which the Group is exposed are described below.



## ii. Credit risk

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk of the industry and country in which customers operate. Further details of revenue collection are included in note 7.

### Trade receivables

In managing credit risk, the Board of Directors formulates the procedures and policies necessary for the effective prevention and management of credit risk.

The Board of Directors, in collaboration mainly with General, Finance and Commercial Division:

- Establish and apply credit control procedures in order to minimize credit risk and immediately covering claims with promissory notes.
- Assess the needs of the Group's equity for credit risk.
- Carry out the separation of assets and other exposure requirements overdue and doubtful debts (impaired).
- Check the requirements, either individually or by group, and incorporates this information to the controls of credit control.
- Determine the amounts of required impairments for doubtful debts.
- Identify policies and valuation procedures and management processes of any collaterals.
- Analyze the various categories of exposures based on their residual maturity.
- Evaluate the collateral provided for the Group.
- Check the integrity, reliability and accuracy of the data sources used and the procedure of such date version.
- Evaluate in cooperation with the Commercial Division, the creditworthiness of the counterparties clients.

To reduce credit risk, are taken into account the creditworthiness of the counterparty, the risk of the country and the economy of the area in which it operates, as well as qualitative and quantitative characteristics.

It is noted, that sales related to the vast majority and wholesale sales to customers with credit history and with great dispersion in their balances. The Group's policy is to work only with reputable clients.

Finally, the Group applies the simplified approach for customer receivables and contract assets for the calculation of expected credit losses. Therefore, in every reference date, the Group measures the provision for a financial instrument for an amount equal to the expected credit losses over the lifetime. For determining the expected credit losses, a chronological analysis and percentages table is applied using historical data and reasonable assumptions.

At 31 December 2020, the maximum exposure to credit risk for trade and other receivables by geographic region was as follows:

Trade receivables per country	Gross amount 2020	Expected credit loss allowance (ECL)	Credit impaired	Total allowance	Net amount 2020
Romania	8.451.080	(9.527)	(239.024)	(248.551)	8.202.528
Greece	3.442.512	(375.634)	(559.773)	(935.406)	2.507.106
Austria	443.172	0	(10.738)	(10.738)	432.434
Albania	197.805	0	0	0	197.805
Morocco	191.703	0	0	0	191.703
Spain	64.055	0	0	0	64.055
Bulgaria	44.699	0	0	0	44.699
Cyprus	12.808	0	0	0	12.808
Other Countries	3.778	(18)	0	3.760	(364)
<b>Total</b>	<b>12.851.612</b>	<b>(385.178)</b>	<b>(809.535)</b>	<b>(1.194.714)</b>	<b>11.656.898</b>

At 31 December 2020, the ageing of trade and other receivables that were not impaired was as follows:

	31/12/2020
Current - not past due	7.729.475
Past due 1 - 30 days	1.418.231
Past due 31-90 days	986.512
Past due 91-120 days	194.925
Past due more than 121 days	1.327.755
	<b>11.656.898</b>

The movement of the provisions of financial assets is as follows:

<b>Balance at 31 December 2018</b>	<b>(1.096.308)</b>
Provision for expected credit losses	(40.903)
Provision for uncollected receivables	(100.498)
Utilization of provision	116.221
<b>Balance at 31 December 2019</b>	<b>(1.121.488)</b>
Provision for expected credit losses	(51.311)
Provision for uncollected receivables	(41.205)
Utilization of provision	19.290
<b>Balance at 31 December 2020</b>	<b>(1.194.713)</b>

Based on the simplified approach in the context of estimating expected credit losses, the Group uses a relevant "provision matrix", in which all uncollected trade receivables of the Group are classified in:

- Seven (7) basic categories concerning areas of activity with common characteristics in terms of credit risk (e.g. degree of credit risk, existence of collateral, etc.) and
- Six (6) subcategories depending on the age of each receivable (1-30, 31-60, 61-90, 91-180, 180-360, 360+).

Then for each subcategory using the relevant percentages, the expected credit losses are calculated. These percentages are adjusted in each reporting period based on updated historical data of 5 years.

With the above mentioned methodology, the expected credit losses were calculated for each category and each reporting period as follows:

<b>Client category (thousand of €)</b>	<b>31/12/2020</b>	<b>31/12/2019</b>
Telecommunication sector	0	0
Financial sector	17	11
Public sector	112	112
Utilities sector	19	18
Private sector	158	144
Exports sector	26	20
Intercompany sector	53	39
<b>Total</b>	<b>385</b>	<b>344</b>

In addition to the above expected credit losses, some receivables have been impaired as they have become uncollectible. The total amount as at 31/12/2020 amounted to € 810 thousand (2019: 777 thousand).

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term, easy liquidated investments that are convertible into cash and are so near maturity, that present insignificant risk of changes to the valuation at the time of liquidation.

#### iii. Liquidity risk

Liquidity risk is the risk that the Group faces difficulty in paying its liabilities. The Group manages its liquidity needs by monitoring the contractual payments on the debt for the long-term financial liabilities, and the cash flow forecasts and outputs needed for daily operations. Liquidity needs are monitored in various time bands, on a daily and weekly basis and on the basis of a rolling projection of 30 days. Long-term liquidity needs are determined monthly for a period of 180 and 360 days. Net cash requirements are compared to available borrowing limits, to determine the maximum amount or any deficiencies. This analysis shows that available borrowing limits are expected to be adequate.

The Group aims to maintain cash and deposits to meet its liquidity needs for periods of 30 days at least. The objective is met for the reporting periods. Funding for long-term liquidity needs is ensured in addition by an adequate amount of committed credit facilities. Emphasis is given on proper management of inventories, receivables and liabilities in order to provide the maximum of liquidity to the Group.

#### Exposure to liquidity risk

At 31 December 2020, the Group's financial liabilities (not derivatives) have contractual maturities (including interest payments where applicable) as summarized below:

<b>31 December 2020</b>	<b>Carrying amount</b>	<b>Total</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027 and later</b>
<b>Financial liabilities</b>									
Secured bank loans	5.058.737	<b>5.342.408</b>	1.533.157	1.496.233	1.454.050	858.969	0	0	0

Unsecured bank loans	5.322.404	<b>5.756.262</b>	2.218.662	118.800	3.418.800	0	0	0	0
Bonds	9.500.000	<b>10.658.500</b>	1.717.000	1.411.563	1.580.088	1.542.213	1.566.838	1.086.400	1.754.400
Finance lease liabilities	3.758.212	<b>4.039.553</b>	1.330.211	1.361.832	714.101	404.683	220.052	8.674	0
Trade payables	12.291.185	<b>12.291.185</b>	12.291.185	0	0	0	0	0	0
Other payables - financial instruments	356.619	<b>356.619</b>	356.619	0	0	0	0	0	0
	<b>36.287.156</b>	<b>38.444.527</b>	<b>17.913.677</b>	<b>2.892.195</b>	<b>5.712.989</b>	<b>1.946.895</b>	<b>1.786.890</b>	<b>1.095.074</b>	<b>1.754.400</b>

#### iv. Market risk

In relation to the market risk arising from the general market conditions, the Group has reduced exposure to this risk due to the geographical dispersion of an equal allocation of sales between Greece, Romania and Other Countries with major exposure in Central and Eastern Europe. An important part of these sales is addressed to the financial sector, especially in Banks. The ongoing economic downturn makes the markets in which the Group operates more vulnerable. However, the products produced for the private and government organizations are essential both for their daily operations and for their development. In addition the Group has achieved significant reductions in operating costs. As a result Group is highly competitive and can provide the high level of products and services in competitive prices.

The Group is not using derivatives to manage market risks.

In relation to the risks arising from volatility in interest and exchange rates:

##### Currency risk

The Group is exposed to currency risk to the extent that there is a mismatch between the currencies in which sales, purchases and borrowings are denominated and the respective functional currencies of Group companies. The functional currency of Group companies is primarily the Euro (EUR). The currencies in which these transactions are primarily denominated as shown in the following table are mainly RON.

##### Exposure to currency risk

The summary quantitative data about the Group's exposure to currency risk as reported to the management of the Group is as follows:

<b>31 December 2020</b>	<b>EUR</b>	<b>RON</b>	<b>ALL</b>	<b>USD</b>	<b>Total</b>
Trade receivables	3.788.995	8.291.186	111.971	0	12.192.152
Other receivables	545.623	254.361	28.305	0	828.290
Cash and cash equivalents	4.127.263	862.910	49.431	141	5.039.745
Bank loans	(23.426.039)	(213.313)	0	0	(23.639.352)
Trade payables	(3.955.816)	(8.604.980)	(91.885)	0	(12.652.681)
Other payables	(1.162.623)	(558.920)	(32.962)	0	(1.754.505)
<b>Net statement of financial position exposure</b>	<b>(20.082.596)</b>	<b>31.243</b>	<b>64.862</b>	<b>141</b>	<b>(19.986.351)</b>

Exposure to currency fluctuations is mainly in the exchange differences arising on the incorporation in the consolidated financial statements of the financial statements of the Group's subsidiaries in Romania and their conversion from functional currency RON to presentation currency EUR.

##### Sensitivity analysis

A reasonable change of the Romanian RON against the Euro would result about the following changes:

<b>RON (10% increase)</b>	<b>2020</b>
Earnings before taxes	(166.806)
Equity	(2.036.012)
<b>RON (10% decrease)</b>	<b>2020</b>
Earnings before taxes	203.874
Equity	2.488.459

##### Interest rate risk

Interest rate risk is the risk of the results from the fluctuation of interest rates.

##### Exposure to interest rate risk

The interest rate profile of the Group's interest-bearing financial instruments as reported to the management of the Group is as follows:

	2020
<b>Variable - rate instruments</b>	
Cash and cash equivalent	5.039.745
Loans	23.639.352
	<b>28.679.097</b>

#### Sensitivity analysis

A reasonable change in interest rates in the range of +/- 100bp would result the following changes in the income before taxes and equity of the Group:

<b>Profit or loss</b>	2020
100bp increase	236.394
100bp decrease	(236.394)
<b>Equity, net of tax</b>	
100bp increase	179.659
100bp decrease	(179.659)

## Group composition

### 27. List of subsidiaries

Set out below is a list of all subsidiaries of the Group as at 31/12/2020:

Company	Country	Participation percentage	Consolidation method	Participation relationship
INFORM P. LYKOS HOLDINGS S.A.	Greece	Parent	-	Parent
LYKOS PAPERLESS SOLUTIONS S.A.	Greece	99,91%	Full	Direct
INFORM LYKOS (HELLAS) S.A. (former INFORM LYKOS (HELLAS) SINGLEMEMBER S.A.)	Greece	99,99%	Full	Direct
INFORM ALBANIA Sh.p.k	Albania	75,50%	Full	Direct
TERRANE LTD	Cyprus	100,00%	Full	Direct
S.C. INFORM LYKOS S.A.	Romania	99,99%	Full	Indirect
COMPAPER CONVERTING S.A.	Romania	97,44%	Full	Indirect
NEXT DOCS ECM EXPERT S.R.L. (former SISTEC NEXT DOCS S.R.L.)	Romania	65,07%	Full	Indirect
NEXT DOCS CONFIDENTIAL S.R.L. (former SISTEC CONFIDENTIAL S.R.L.)	Romania	65,44%	Full	Indirect

The investments in subsidiaries are analyzed as follows:

Investments in subsidiaries	31/12/2020	31/12/2019
TERRANE LTD	20.402.500	20.402.500
INFORM LYKOS (HELLAS) S.A. (former INFORM LYKOS (HELLAS) SINGLEMEMBER S.A.)	14.295.632	12.994.001
LYKOS PAPERLESS SOLUTIONS S.A.	0	1.301.631
INFORM ALBANIA Sh.p.k	317.000	317.000
	<b>35.015.132</b>	<b>35.015.132</b>

For each reporting period of the financial statements (as defined in paragraph 9 IAS 36), the Group assesses whether and to what extent any indication of asset impairment is present. If any such indication arises, a relevant assessment of the recoverable amount of the asset shall be made. During the above assessment of investments in subsidiaries, in the context of the preparation of the consolidated financial statements of 31/12/2020, no indication of material impairment arose.

In December 2020, the merger of the societies anonymes of the Group, INFORM LYKOS (HELLAS) SA and LYKOS PAPERLESS SOLUTIONS S.A. took place by absorption of the second from the first according to the provisions of Law 4601/2019, Law 4548/2018 and Law 4172/2013. The merger of the two companies was carried out in the context of an intercompany transformation, by consolidating the assets and liabilities of the Acquired company, as they appear in the Transformation Balance Sheet of June 30, 2020, with the assets and liabilities of the Absorbing Company and their transfer as balance sheet items of the latter.

As described in note 34 below, on February 18, 2021, INFORM LYKOS Romania (INFORM LYKOS S.A.), a subsidiary of INFORM P. LYKOS S.A. HOLDINGS, increased its majority stake in the share capital of NEXT DOCS ECM EXPERT S.R.L. and NEXT DOCS CONFIDENTIAL S.R.L., which are already members of the Group. Specifically, INFORM LYKOS Romania now owns 80.59% of NEXT DOCS ECM EXPERT S.R.L. and 80% of NEXT DOCS CONFIDENTIAL S.R.L. The purchase price of 15.52% and 14.55% respectively of the above-mentioned companies amounted to 1.3 million euros.

### 28. Non - controlling interests (NCI)

The Group does not include subsidiary with material non-controlling interests.

## Other disclosures

### 29. Operating leases

Leases are classified as finance lease, when the terms of the relevant contracts transfer substantially all the risks and benefits of the object which is rented to the lessee. Leases where substantially all the risks and rewards of ownership are retained by the lessor are classified as operating leases (net of any incentives received from the lessor) and are charged to the income statement on a straight line basis over the term of the lease.

Group does not lease important contracts in terms of duration or value except those relating to property leases with related companies.

At December 31st, the future minimum finance lease payments are set out in note 21 (B).

### 30. Commitments

The Group has not entered into important commitments apart from those mentioned in subsections (loans, finance lease contracts etc.).

### 31. Contingencies

The expenses of the Group include an amount of € 509 thousand (see note 7 (f)) which concerns a fine imposed and awarded by the Competition Council of Romania which was not covered by a relevant provision. The fine amounted to a total of € 800 thousand and was imposed in 2016 on the subsidiary of the Inform Lykos S.A. Group (ILR) based in Romania. On the initial imposition and given that the management was convinced that the Group had followed the competition law in this case and that the verdict was unjustified and disproportionate, it had appealed to the courts in the first and second degree. Finally, on December 2, 2020, the Supreme Court of Romania rejected the Company's refutation with a final and binding court decision. It should be noted that the Group during the year 2016 had formed a provision of € 300 thousand to cover the risk of imposing the estimated fine.

The Management is currently assessing the possibility that the Group to recourse according to the European Convention for the Human Rights (ECHR) to the European Court of Human Rights for breach of rules of that Convention.

Besides the aforementioned case, there are no other judicial or legal claims that are expected to affect significantly the financial position of the company as at 31/12/2020.

For the Greek companies of the Group, for the years 2011-2019, an unqualified conclusion formed from the conducted tax audits, in accordance with the provisions of Article 82, par. 5, of Law 2238/1994 and Article 65a of Law 4174/2013. Tax audit regarding fiscal year 2020 is in progress although the Group Management does not expect a significant tax burden when the audit is completed and for this reason has not recognized a relevant provision.

Regarding subsidiaries and related companies, they have not been tax inspected by tax authorities for the years, presented below, and therefore, their tax liabilities in respect of these years have not been finalized:

Company	Domicile	Tax unaudited years
INFORM P. LYKOS S.A. HOLDINGS	Greece	2020
LYKOS PAPERLESS SOLUTIONS S.A.	Greece	2020
INFORM LYKOS (HELLAS) S.A. (former INFORM LYKOS (HELLAS) SINGLEMEMBER S.A.)	Greece	2020
INFORM ALBANIA Sh.p.k	Albania	2011-2020
TERRANE L.T.D	Cyprus	2015-2020
S.C. INFORM LYKOS S.A.	Romania	2005-2020
COMPAPER CONVERTING S.A.	Romania	2005-2020
NEXT DOCS ECM EXPERT S.R.L. (former SISTEC NEXT DOCS S.R.L.)	Romania	2008-2020
NEXT DOCS CONFIDENTIAL S.R.L. (former SISTEC CONFIDENTIAL S.R.L.)	Romania	2010-2020

Apart from the aforementioned, there are no other cases of contingent liabilities or contingent receivables which could significantly affect the Group or the Company's financial position or operation.

### Encumbrances

There are encumbrances on the Group's fixed assets with value of € 2,6 million in order to cover loan obligations. There are no encumbrances on the parent company's fixed assets.

### 32. Audit fees

Auditors' fees for the independent external audit of the Group's financial statements for the year 2020 amounted to € 141 thousand. Also, fees related to non-audit services amounted to € 28 thousand.

### 33. Related parties

Within the framework of the operational and investment activity of the Group, certain earnings, assets or liabilities concern other than others, related companies or individuals persons. These transactions are realised in commercial base and according to the laws of market. The Group did not participate in any transaction of uncommon nature or content that is material to the Group, or the companies and the individuals closely connected with it, and does not aim to participate in such kind of transactions in the future.

The table below presents analytically all the transactions between the Company and the related parties during the fiscal years 2020 and 2019 as well as the balances arising from these transactions as at 31/12/2020 and 31/12/2019 respectively:

#### Sales of goods or services

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Subsidiaries	0	0	1.157.984	774.006
Other related parties	1.570.846	471.968	0	146.716
<b>Total</b>	<b>1.570.846</b>	<b>471.968</b>	<b>1.157.984</b>	<b>920.722</b>

#### Purchases of goods or services

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Subsidiaries	0	0	0	1.602.690
Other related parties	4.888.004	2.275.350	0	2.239.867
<b>Total</b>	<b>4.888.004</b>	<b>2.275.350</b>	<b>0</b>	<b>3.842.557</b>

#### Granted loans

	GROUP		COMPANY	
	2020	2019	2020	2019
Subsidiaries	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

#### Balances of receivables from sales of goods or services

	GROUP		COMPANY	
	2020	2019	2020	2019
Subsidiaries	0	0	1.208.667	41.510
Other related parties	535.254	216.396	0	0
<b>Total</b>	<b>535.254</b>	<b>216.396</b>	<b>1.208.667</b>	<b>41.510</b>

#### Balances of liabilities from purchases of goods or services

	GROUP		COMPANY	
	2020	2019	2020	2019
Subsidiaries	0	0	216.530	1.265.986
Other related parties	361.496	287.466	0	0
<b>Total</b>	<b>361.496</b>	<b>287.466</b>	<b>216.530</b>	<b>1.265.986</b>

#### Income from dividends

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Subsidiaries	0	0	2.500.000	1.162.002
Other related parties	0	18	11	18
<b>Total</b>	<b>0</b>	<b>18</b>	<b>2.500.011</b>	<b>1.162.020</b>

## Balances of receivables from key executives

	GROUP		COMPANY	
	2020	2019	2020	2019
Key executives	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Balances of liabilities to key executives

	GROUP		COMPANY	
	2020	2019	2020	2019
Key executives	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

## Remuneration of key executives

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Key executives	453.765	490.129	453.765	490.129
<b>Total</b>	<b>453.765</b>	<b>490.129</b>	<b>453.765</b>	<b>490.129</b>

## Remuneration of non-executive members of the Board of Directors

	GROUP		COMPANY	
	01/01 - 31/12/2020	01/01 - 31/12/2019	01/01 - 31/12/2020	01/01 - 31/12/2019
Non-executive members of the Board of Directors	190.869	42.674	190.869	42.674
<b>Total</b>	<b>190.869</b>	<b>54.674</b>	<b>190.869</b>	<b>42.674</b>

## 34. Subsequent events

On February 10, 2021, INFORM P. LYKOS SA HOLDINGS signed an agreement for the acquisition of a majority stake of 56.5% of the share capital and at the same time the acquisition of control of the Cypriot company CLOUDFIN LTD at a price of 1 million euro. With this investment, INFORM expands the range of services provided to its existing customers and the ability to reach new customers, providing management, automatic identification and registration services (Process Automation), all types of invoices and other documents (purchase documents, expenses, contracts, etc.) using Machine Learning (ML) and connection with ERP systems. In addition, through the investment, INFORM will provide Document Management services, including electronic archiving, as well as document recognition products for Know Your Customer / Business (KYC / KYB) processes, with authentication control and extraction of data from identification documents (IDs, passports, driving licenses), tax, corporate and utility documents.

On February 18, 2021, INFORM LYKOS Romania (INFORM LYKOS S.A.), a subsidiary of INFORM P. LYKOS SA HOLDINGS, increased its majority stake in the share capital of NEXT DOCS ECM EXPERT S.R.L. and NEXT DOCS CONFIDENTIAL S.R.L., who are already members of the Group. Specifically, INFORM LYKOS Romania now owns 80.59% of NEXT DOCS ECM EXPERT S.R.L. and 80% of NEXT DOCS CONFIDENTIAL S.R.L. The purchase price of 15.52% and 14.55% respectively of the above mentioned companies amounted to 1.3 million euros.

The activities of NEXT DOCS companies are related to the provision of document management services (including electronic archiving, workflow and business process development, meter reading, indexing, creation of internal documents, procedural control and access), as well as physical archiving and certification secure destruction of documents.

Apart from the aforementioned events, there are no other events subsequent to 31/12/2020 that could have a significant impact on the financial statements of the Group.



## Accounting Policies

### 35. Basis of measurement

The attached separate and consolidated financial statements have been prepared on the historical cost basis except for the assets, which are measured on fair values and are described in the relevant note 4(v).

### 36. Changes in accounting policies

#### (a) New Standards, Interpretations, Revisions and Amendments to existing Standards that are effective and have been adopted by the European Union

The following new Standards, Interpretations and amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), are adopted by the European Union, and their application is mandatory from or after 01/01/2020.

- [Revision of the Conceptual Framework for Financial Reporting \(effective for annual periods starting on or after 01/01/2020\)](#)

In March 2018, the IASB issued the revised Conceptual Framework for Financial Reporting (Conceptual Framework), the objective of which was to incorporate some important issues that were not covered, as well as update and clarify some guidance that was unclear or out of date. The revised Conceptual Framework includes a new chapter on measurement, which analyzes the concept on measurement, including factors to be considered when selecting a measurement basis, concepts on presentation and disclosure, and guidance on derecognition of assets and liabilities from financial statements. In addition, the revised Conceptual Framework includes improved definitions of an asset and a liability, guidance supporting these definitions, update of recognition criteria for assets and liabilities, as well as clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting. The amendments do not affect the consolidated Financial Statements.

- [Amendments to References to the Conceptual Framework in IFRS Standards \(effective for annual periods starting on or after 01/01/2020\)](#)

In March 2018, the IASB issued Amendments to References to the Conceptual Framework, following its revision. Some Standards include explicit references to previous versions of the Conceptual Framework. The objective of these amendments is to update those references so that they refer to the revised Conceptual Framework and to support transition to the revised Conceptual Framework. The amendments do not affect the consolidated Financial Statements.

- [Amendments to IAS 1 and IAS 8: "Definition of Material" \(effective for annual periods starting on or after 01/01/2020\)](#)

In October 2018, the IASB issued amendments to its definition of material to make it easier for companies to make materiality judgements. The definition of material helps companies decide whether information should be included in their financial statements. The updated definition amends IAS 1 and IAS 8. The amendments clarify the definition of material and how it should be applied by including in the definition guidance that until now has featured elsewhere in IFRS Standards. The amendments do not affect the consolidated Financial Statements.

- [Amendments to IFRS 9, IAS 39 and IFRS 7: "Interest Rate Benchmark Reform" \(effective for annual periods starting on or after 01/01/2020\)](#)

In September 2019, the IASB issued amendments to some specific hedge accounting requirements to provide relief from potential effects of the uncertainty caused by the Interest Rate Benchmark reform. The amendments are designed to support the provision of useful financial information by companies during the period of uncertainty arising from the phasing out of interest – rate benchmarks such as interbank offered rates (IBORs). It requires companies to provide additional information to investors about their hedging relationships which are directly affected by these uncertainties. The amendments do not affect the consolidated Financial Statements.

- [Amendments to IFRS 3: "Definition of a Business" \(effective for annual periods starting on or after 01/01/2020\)](#)

In October 2018, the IASB issued narrow-scope amendments to IFRS 3 to improve the definition of a business. The amendments will help companies determine whether an acquisition made is of a business or a group of assets. The amended definition emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. In addition to amending the wording of the definition, the Board has provided supplementary guidance. The amendments do not affect the consolidated Financial Statements.

- [Amendments to IFRS 16 "Leases" Covid-19 – Related Rent Concessions \(effective for annual periods starting on or after 01/06/2020\)](#)

In May 2020, the IASB issued amendments to IFRS 16 that provide lessees with an exemption from assessing whether a Covid-19-related rent concession is a lease modification. More specifically, the amendments clarify that if certain conditions are met, lessees are not required to assess whether particular Covid-19-related rent concessions are lease modifications. Instead, lessees that apply the practical expedient, would account for those rent concessions as if they were not lease modifications. It applies to Covid-19-related rent concessions that reduce lease payments due on or before June 30, 2021. The amendments do not affect the consolidated Financial Statements.

### 37. Significant accounting principles

Except for the changes explained in note 36, the Group has consistently applied the following accounting policies to all periods presented in these consolidated financial statements.

## A. Basis of Consolidation

### i. Business Combination

The Group accounts for business combinations using the acquisition method when control is transferred to the Group (see (A) (ii)). At the date of acquisition the Group recognizes separately from goodwill, the recognized assets acquired, the liabilities incurred and any non-controlling participations to the merged subsidiary. The recognized assets and the liabilities incurred should satisfy the definitions of assets and liabilities in the framework of preparation and presentation of Financial Statements at the date of acquisition, in order to fulfil the criteria of recognition by the purchase method. The Group measures the acquired recognized assets and the liabilities incurred at fair values at the date of acquisition. The amount paid in return for the acquisition is measured at fair value, which is estimated as the sum of fair value at the date of acquisition of the assets by the Group, the liabilities incurred if any to the previous owners and non-controlling interests of the Group.

A cash element, receivable by or payable to a foreign activity, whose settlement has not been programmed or expected to be in the near future, consists, practically, a part of the net investment of the Group in this activity. Long-term receivables or loans and borrowings are included in such cash elements. These elements do not include trade receivables or payable accounts.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as net equity, then it is not remeasured and settlement is accounted for within net equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

### i. Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of the parent company and its subsidiaries, used for the preparation of consolidated financial statements, are prepared at the same reference date.

Consolidated financial statements are prepared based on uniform accounting policies for similar transactions and other events, under similar conditions. Accounting principles of subsidiaries are modified, if required, in order to be uniform to those adopted by the Group.

In its separate financial statements, the Company accounts for investments in subsidiaries at acquisition cost less potential impairment.

### ii. Non-controlling interests

NCI are measured at their proportionate share of the acquiree's identifiable fair value of net assets at the date of acquisition.

Changes in the Group's rights in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### iii. Loss of control

When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary, and any related NCI and other components of equity. A potential gain or loss is recognized in profit or loss.

### iv. Participations in net equity of companies

The Group does not include participations in associates or joint ventures, therefore it does not include equity participations in other companies.

### v. Intra-group transactions eliminated on consolidation

Intra-group balances and transactions and any unrealized income and expenses arising from intra-group transactions, are eliminated.

## B. Foreign currency

The elements of financial statements of the Group companies are measured using the currency of the economic environment in which every entity operates (the functional currency). The financial statements are presented in Euro € which is the functional and presentation currency of the parent. The functional currency of subsidiaries is also the Euro €, except for the subsidiary in Romania, where the functional currency is the Romanian RON and the subsidiary in Albania, where the functional currency is the ALL.

### i. Foreign currency transactions

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Foreign currency differences are generally recognised in profit or loss. Non-monetary assets that are measured based on historical cost in a foreign currency are not translated.

However, foreign currency differences arising from the translation of the following items are recognised in OCI:

- Available-for-sale equity investments (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss).
- A financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective.
- Qualifying cash flow hedges to the extent that the hedges are effective.

## ii. Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into euro at the exchange rates at the reporting date. The income and expenses of foreign operations are translated into euro at the exchange rates at the dates of the transactions.

Foreign currency differences are recognised in OCI and accumulated in the translation reserve, except to the extent that the translation difference is allocated to NCI.

When a foreign operation is disposed of in its entirety or partially such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. If the Group disposes of part of its interest in a subsidiary but retains control, then the relevant proportion of the cumulative amount is reattributed to NCI.

## iii. Hedge of a net investment in foreign currency

The Group does not use risk hedging for foreign currency differences arising between the functional currency of the foreign operation and the Company's functional currency.

## C. Discontinued operations

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographic area of operations
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographic area of operations
- is a subsidiary acquired exclusively with a view to re-sale

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale.

When an operation is classified as a discontinued operation, the comparative statement of profit or loss and OCI are re-presented as if the operation had been discontinued from the start of the comparative year.

## D. Revenue

**Revenue:** Revenues comprise the fair value of sale of goods and render of services, net of value added tax, rebates and discounts. Revenues within the Group are eliminated fully.

The Group recognizes revenue when (or as) satisfies the obligation to execute a contract by transferring a promised good or services to a client. A promised good or services are transferred when (or as) the customer acquires control of that item. The customer acquires control of the good or service when it can direct its use and take substantially all the remaining benefits from the good or service. Control is passed over a period or at a specific time.

The recognition of revenues is as follows:

**Sales of goods:** Revenue from the sale of goods is recognized when the control of the good is transferred to the customer and there is no unfulfilled obligation that could affect the acceptance of the good by the customer.

**Revenue from services:** Revenue from services is accounted for in the period in which the services are rendered, based on the stage of completion of the service rendered in relation to all the services provided.

The customer requirement is recognized when there is an unconditional right for the entity to receive the consideration for the contractual obligations performed to the customer.

A contract asset is recognized when the Group executes its contractual obligations by transferring goods or services to a customer before the client pays the consideration or before the payment is due.

The contract liability is recognized when the Group receives a consideration from the customer or when it reserves the right to a price that is unconditional (deferred income) before the performance of the contract's obligations and the transfer of the goods or services. The Group ceases to recognize the contractual obligation (and recognizes revenue) when it transfers the goods or services in question and thus fulfills the obligation to execute.

**Interest income:** Interest income is recognized on a time proportion basis using the effective interest rate.

**Dividends:** Dividends are recognized as income when is established the right to receive them.

## E. Employee benefits

### i. Short-term benefits

Short-term employee benefits include:

- Wages, salaries and social security contributions
- Short term compensated absences, such as annual paid leave and sick paid leave when the absences are expected to happen in the next 12 months, after the end of the year in which the employees offer the relevant service.
- Profit appropriation and exceptional benefits paid in the next 12 months after the end of the year, in which the employees offer the relevant service
- Non-monetary benefits (like medical care, residence, cars and free or subsidized goods or services) for current employees.

Short-term employee benefits (except for termination of employment benefits) monetary and in kind are recognized as an expense when they accrue. Any unpaid amount is recorded as a liability, while in the case where the amount paid exceeds the amount of services rendered, the

company recognizes the excess amount as an asset (prepaid expense) only to the extent that the prepaid expense will lead to a reduction of future payments or to reimbursement.

## **ii. Defined contribution plans**

Obligations for contributions to defined contribution plans are expensed as the related service is provided. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in potential, future payments is available.

## **iii. Defined benefit plan**

The Group's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit obligations is performed annually by an independent qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognised immediately in OCI. The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognised in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognised immediately in profit or loss. The Group recognises gains and losses on the settlement of a defined benefit plan when the settlement occurs.

## **iv. Other long-term employee benefits**

The Group's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That future benefit is discounted to determine its present value. Remeasurements are recognised in profit or loss in the period in which they arise.

## **v. Termination benefits**

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the reporting date, then they are discounted.

## **F. Government Grants**

Government Grant is a financial aid provided by the State in a form of a fund transfer to a company, in return to its direct compliance by certain conditions regarding its operations. Government grants which cannot be evaluated because of their form, are not included to the above concept and the same applies to the transactions with the State which cannot be separated from the usual transactions of the company.

Grants regarding assets are government grants with a basic condition that in order for a company to be entitled for it, must buy, construct or acquire by any other way, usefully long lived assets.

Grants regarding income are government grants not related to the acquisition of assets.

The Group recognizes government grants which satisfy cumulative the following criteria: a) there is a concluded certainty that the company complies or is about to comply with the conditions of the grant and b) the amount of the grant has been received or is thought possible to be received. Grants are recorded at fair value and recognized systematically as income, based on the principle of relating grants to the respective costs that they finance.

Grants regarding assets are included in the long-term liabilities as income of following years and systematically recognized as income during the useful life of the fixed asset.

## **G. Income Tax**

Income tax expense comprises current and deferred tax. It is recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in OCI.

### **i. Current Tax**

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year and any adjustment to tax payable or receivable in respect of previous years.

Current tax assets and liabilities are offset only if certain criteria are met.

### **ii. Deferred Tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- Temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

- Temporary differences related to investments in subsidiaries, associates and joint ventures to the extent that the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not be reversed in the foreseeable future.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

The measurement of deferred tax reflects the tax consequences that will arise from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For this purpose, the carrying amount of investment property measured at fair value is presumed to be recovered through sale, and the Group has not rebutted this presumption.

Deferred tax assets and liabilities are offset only if certain criteria are met.

## H. Inventories

Inventories are measured at the lower of cost and net realizable value. The cost of inventories is based on the weighted average method. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity of the unit. Cost of inventories does not include any financial expenses.

### I. Property, plant and equipment

#### i. Recognition and measurement

Property, plant & equipment used for production, disposal of goods or services, or for cover of needs of administrative services of Company, are presented in the balance sheet at their readjusted values, less their accumulated depreciation and potential impairment. The management decides on readjustments of value of these assets at intervals, so that the balances in the statement of Financial Position do not essentially differ from fair values as at reporting date.

When the carrying amount of property, plant & equipment is increased by a re-adjustment, this increase will be recorded in the statement of comprehensive income and then accumulated to equity as a readjustment surplus. In case the accounting value of buildings or land is reduced in the future following a readjustment, this reduction will be recorded in the statement of comprehensive income up to the amount of the existing credit balance of readjustment surplus. Any excess of impairment loss over this surplus will be recorded in the income statement.

The remaining categories of tangible assets are measured at cost less accumulated depreciation and any accumulated impairment losses.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss.

#### ii. Subsequent expenditure

Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will inflow to the Group.

#### iii. Depreciation

Depreciation is calculated to write off the acquisition cost of items of property, plant and equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives of property, plant and equipment for current and comparative years are as follows:

	Years
Buildings	20-50
Plant and machinery	3-20
Means of transport	10
Other equipment	3-20

The residual values and useful economic lives of tangible fixed assets are subject to reassessment at every date of balance sheet. When an asset's carrying amount is higher than its estimated recoverable amount, the difference (devaluation) is carried directly to the income statement as an expense.

### i. Reclassification from investment property to owner-occupied property

For a transfer from investment property carried at fair value to owner-occupied property or inventories, the property's deemed cost for subsequent accounting shall be its fair value at the date of change in use.

## J. Intangible assets and Goodwill

### i. Recognition and measurement

Element	Measurement
Goodwill	Goodwill arising on the acquisition of subsidiaries is measured at cost less accumulated impairment losses.
Research and development expenses	Expenditure on research activities is recognised in profit or loss as incurred. Development expenditure is capitalised only if the expenditure can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Group intends to and has sufficient resources to complete development and to use or sell the asset. Otherwise, it is recognised in profit or loss as incurred. Subsequent to initial recognition, development expenditure is measured at cost less accumulated amortisation and any accumulated impairment losses.
Customer relationships	Customer relationships are part of assets acquired through Group's business combinations. Fair value was recognized by the income approach (in the particular multi-period excess earnings method). After the initial recognition, the Group measures the above assets at cost minus any accumulated depreciation and any impairment losses.
Other intangible assets	Other intangible assets, which are mainly software licenses when acquired by the Group and have a limited useful life are measured at acquisition cost less accumulated amortisation and any accumulated impairment losses.

### ii. Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.

### iii. Amortisation

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss. Goodwill is not amortised but tested (at least) annually for impairment according to IAS 36.

The estimated useful lives for current and comparative years are as follows:

	Years
Development costs	2-5
Software licenses	5-10
Customer Relations	10-15

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

## K. Investment property

Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in profit or loss. Any gain or loss on disposal of investment property (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss. For a transfer from investment property carried at fair value to owner-occupied property or inventories, the property's deemed cost for subsequent accounting shall be its fair value at the date of change in use.

## L. Assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held-for-sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use.

Such assets, or disposal groups, are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Group's other accounting policies.

Once classified as held-for-sale, intangible assets and property, plant and equipment are no longer amortised or depreciated, and any equity-accounted investee is no longer equity accounted.

## M. Financial instruments

### i. Financial assets-initial recognition, classification and subsequent measurement

A financial asset is recognized in the Group's statement of financial position when it occurs or when the Group becomes a party of the contractual provisions of the instrument.



The Group initially evaluates financial assets or financial liability at fair value plus transaction costs, in the case of a financial asset or financial liability not at fair value through profit or loss. Trade receivables are valued at the transaction price.

Financial assets are classified at initial recognition and subsequently measured at fair value through profit or loss or at fair value through other comprehensive income.

The classification is based on two criteria: (a) the Group's business model for managing the asset and the business model for managing the financial asset, ie whether the objective is to hold for the purpose of collecting contractual cash flows or to collect contractual cash flows and the sale of financial assets; and (b) assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ("SPPI" criterion).

Financial assets measured at amortized cost include the financial instruments that are retained under the business model for the purpose of holding and collecting contractual cash flows that meet the "SPPI" criterion. All financial assets of the Group are included in this category.

The Group does not hold financial assets that are measured at fair value through profit or loss or other comprehensive income at the reporting date.

Financial assets at amortized cost are subsequently measured using the effective interest method and are tested for impairment. Profits and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

## ii. Financial assets - impairment

The Group applies the simplified approach for trade receivables and contingent assets for the calculation of expected credit losses. Therefore, at each reporting date, the Group measures the provision for a financial instrument for an amount equal to the expected credit losses over the lifetime. For determining the expected credit losses, a chronological analysis and rates table is used using historical data and reasonable assumptions.

## iii. Financial assets - derecognition

The Group derecognizes a financial asset when:

- the contractual rights to receive the cash flows from the assets have expired
- the contractual rights to receive the cash flows from the assets have been transferred or the Group has an obligation to remit any cash it collects from the assets without material delay and either (a) the Group transfers substantially all the risks and rewards of ownership, or (b) the Group neither transfers nor retains substantially all the risks and rewards of ownership and the Group has not retained control.

## iv. Financial liabilities - Measurement

Financial liabilities are initially recognised at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method.

## N. Share capital

Incremental external costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

## O. Impairment

### i. Financial assets

Financial assets are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired includes:

- default or delinquency by a debtor
- restructuring of an amount due to the Group on terms that the Group would not consider otherwise;
- indications that a debtor or issuer will not enter bankruptcy;
- adverse changes in the payment status of borrowers or issuers;
- the disappearance of an active market for a security; or
- observable data indicating that there is a measurable decrease in the expected cash flows from a group of financial assets.

### ii. Non – financial assets

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than biological assets, investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or Cash Generating Units (CGUs). Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## P. Provisions

Provisions are calculated by discounting expected future cash flows with a pre-tax rate that reflects current market estimates for the time value of money and the risks specific to the liability. Reversal of discount is recognized as finance cost.

Categories	Accounting Principle
Warranties	A provision for warranties is recognised when the underlying products or services are sold, based on historical warranty data and a weighting of possible outcomes against their associated probabilities.
Restructuring	A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating losses are not provided for.
Onerous contracts	A provision for onerous contracts is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

## Q. Leases

### i. Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether the arrangement is or contains a lease.

At inception or on reassessment of an arrangement that contains a lease, the Group separates payments and other consideration required by the arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset; subsequently, the liability is reduced as payments are made and an imputed finance cost on the liability is recognised using the Group's incremental borrowing rate.

### ii. Leased assets

Assets held by the Group under leases that transfer to the Group substantially all of the risks and rewards of ownership are classified as finance leases. The leased assets are measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets are accounted for in accordance with the accounting policy applicable to that asset.

Assets held under other leases are classified as operating leases and are not recognized in the statement of financial position of the Group.

### iii. Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.



### 38. New Standards, Interpretations, Revisions and Amendments to existing Standards that have not been applied yet or have not been adopted by the European Union

The following new Standards, Interpretations and amendments of IFRSs have been issued by the International Accounting Standards Board (IASB), but their application has not started yet or they have not been adopted by the European Union.

- **Amendments to IFRS 4 “Insurance Contracts” – deferral of IFRS 9 (effective for annual periods starting on or after 01/01/2021)**

In June 2020, the IASB issued amendments that declare deferral of the date of initial application of IFRS 17 by two years, to annual periods beginning on or after January 1, 2023. As a consequence, the IASB also extended the fixed expiry date for the temporary exemption from applying IFRS 9 “Financial Instruments” in IFRS 4 “Insurance Contracts”, so that the entities are required to apply IFRS 9 for annual periods beginning on or after January 1, 2023. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have been adopted by the European Union with effective date of 01/01/2021.

- **Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16: “Interest Rate Benchmark Reform – Phase 2” (effective for annual periods starting on or after 01/01/2021)**

In August 2020, the IASB has finalized its response to the ongoing reform of IBOR and other interest benchmarks by issuing a package of amendments to IFRS Standards. The amendments complement those issued in 2019 and focus on the effects on financial statements when a company replaces the old interest rate benchmark with an alternative benchmark rate as a result of the reform. More specifically, the amendments relate to how a company will account for changes in the contractual cash flows of financial instruments, how it will account for a change in its hedging relationships as a result of the reform, as well as relevant information required to be disclosed. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have been adopted by the European Union with effective date of 01/01/2021.

- **Amendments to IFRS 3 “Business Combinations”, IAS 16 “Property, Plant and Equipment”, IAS 37 “Provisions, Contingent Liabilities and Contingent Assets” and “Annual Improvements 2018-2020” (effective for annual periods starting on or after 01/01/2022)**

In May 2020, the IASB issued a package of amendments which includes narrow-scope amendments to three Standards as well as the Board’s Annual Improvements, which are changes that clarify the wording or correct minor consequences, oversights or conflicts between requirements in the Standards. More specifically

- *Amendments to IFRS 3 Business Combinations* update a reference in IFRS 3 to the Conceptual Framework for Financial Reporting without changing the accounting requirements for business combinations.
- *Amendments to IAS 16 Property, Plant and Equipment* prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognize such sales proceeds and related cost in profit or loss.
- *Amendments to IAS 37 Provisions, Contingent Liabilities and Contingent Assets* specify which costs a company includes when assessing whether a contract will be loss-making.
- *Annual Improvements 2018-2020* make minor amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture and the Illustrative Examples accompanying IFRS 16 Leases.

The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

- **IFRS 17 “Insurance Contracts” (effective for annual periods starting on or after 01/01/2023)**

In May 2017, the IASB issued a new Standard, IFRS 17, which replaces an interim Standard, IFRS 4. The aim of the project was to provide a single principle-based standard to account for all types of insurance contracts, including reinsurance contracts that an insurer holds. A single principle-based standard would enhance comparability of financial reporting among entities, jurisdictions and capital markets. IFRS 17 sets out the requirements that an entity should apply in reporting information about insurance contracts it issues and reinsurance contracts it holds. Furthermore, in June 2020, the IASB issued amendments, which do not affect the fundamental principles introduced when IFRS 17 has first been issued. The amendments are designed to reduce costs by simplifying some requirements in the Standard, make financial performance easier to explain, as well as ease transition by deferring the effective date of the Standard to 2023 and by providing additional relief to reduce the effort required when applying the Standard for the first time. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

- **Amendments to IAS 1 “Classification of Liabilities as Current or Non-current” (effective for annual periods starting on or after 01/01/2023)**

In January 2020, the IASB issued amendments to IAS 1 that affect requirements for the presentation of liabilities. Specifically, they clarify one of the criteria for classifying a liability as non-current, the requirement for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments include: (a) specifying that an entity’s right to defer settlement must exist at the end of the reporting period; (b) clarifying that classification is unaffected by management’s intentions or expectations about whether the entity will exercise its right to defer settlement; (c) clarifying how lending conditions affect classification; and (d) clarifying requirements for classifying liabilities an entity will or may settle by issuing its own equity instruments. Furthermore, in July 2020, the IASB issued an amendment to defer by one year the effective date of the initially issued amendment to IAS 1, in response to the Covid-19 pandemic. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

- **Amendments to IAS 1 “Presentation of Financial Statements” (effective for annual periods starting on or after 01/01/2023)**

In February 2021, the IASB issued narrow-scope amendments that pertain to accounting policy disclosures. The objective of these amendments is to improve accounting policy disclosures so that they provide more useful information to investors and other primary users of the financial statements. More specifically, companies are required to disclose their material accounting policy information rather than their significant

accounting policies. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

- [Amendments to IAS 8 “Accounting Policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates” \(effective for annual periods starting on or after 01/01/2023\)](#)

In February 2021, the IASB issued narrow-scope amendments that they clarify how companies should distinguish changes in accounting policies from changes in accounting estimates. That distinction is important because changes in accounting estimates are applied prospectively only to future transactions and other future events, but changes in accounting policies are generally also applied retrospectively to past transactions and other past events. The Group will examine the impact of the above on its Financial Statements, though it is not expected to have any. The above have not been adopted by the European Union.

Koropi Attica, 31<sup>st</sup> March 2021

CHAIRMAN OF THE BoD

VICE CHAIRMAN & GROUP CEO

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