

Koropi, 31/08/2010

INFORM P. LYKOS S.A. (Symbol A.S.E.: LYK)

Financial results for the First Half 2010

The consolidated financial statements of Inform Lykos are published today August 31st 2010, according to the International Financial Reporting Standards (I.F.R.S.) and include the companies: INFORM P. LYKOS S.A., EKTIPOTIKI VOREIOU ELLADOS S.A. (until 14/1/2010), LYKOS PAPERLESS SOLUTIONS S.A., TERRANE LTD (consolidated financial statements) and SAGIME GMBH (consolidated financial statements).

The sales of the Group in the first half 2010 reached \leq 49,9 mil.compared to \leq 50,6 mil. in the corresponding period of 2009, representing a marginal decrease of 1,4%. Despite the significant recession realized in most of the markets we operate, the sales of the Group in the second quarter of 2010 increased in all companies compared with the corresponding quarter of 2009. In Greece, the execution of projects with the Public Sector started after considerable delays. In Romania, the business activity of offering integrated bill printing services, mailing and postal fees management strengthened. Finally in Austria, the international sales increased, as the company exports in more than thirty countries.

Specifically, the sales of the parent company, INFORM P. LYKOS S.A, decreased marginally by 1.2% and reached € 16,2 mil. in the first six months of 2010 compared to € 16,4 mil. in the corresponding period of 2009. The sales of our subsidiary in Romania increased by 3,7% in the first six months of 2010 compared to the corresponding period of 2009 reaching € 11,1 mil. from € 10,7 mil. The sales of our subsidiary in Austria reached € 25 mil. in the first six months compared to € 23,7 mil. in the corresponding period of 2009, representing an increase of 5,4%.











The consolidated earnings before income tax, interest, depreciation and amortization (EBITDA) of the Group increased by 7,1% and reached € 6,1 mil. compared to € 5,7 mil. in the corresponding period of 2009. This improvement of 0,4 mil., was mainly caused by the reduction of the operating costs, in line with our productivity improvement plan which was effected in all companies of the Group from the beginning of 2009. The overall improvement of operating costs in all the companies of the Group at the First Half of 2010, generated savings of \in 1,1 mil or a 7,4% reduction from previous year level.

The consolidated earnings before taxes of the Group reached € 2,1 mil. compared to € 0,8 mil. in the corresponding period of 2009, an increase of 165,8% or € 1,3 mil. compared to 2009. This positive development is a result of the reduction in our operating and financial expenses.

The consolidated earnings after taxes of the Group reached € 0,9 mil. compared to € 0,6 mil. in the corresponding period of 2009, increased by 44,1%. It should be noted, that the net income of the Group includes an extraordinary "support" tax of ≤ 0.2 mil. imposed on the earnings of the year 2009, in the Greek companies of the Group.

The cash flow of the Group was significantly improved. In the first half, the operational cash flow reached € 5,2 mil, whereas the cash & cash equivalents reached € 20,6 mil. compared to € 18,4 mil in the corresponding period of 2009. The bank dept of the Group reduced by € 8 mil. compared to the corresponding period of 2009, and reached € 45 mil. from € 53 mil.

As stated by Mr Pavlos Tryposkiadis, Executive Vice President, "the improvement of the results of the Group was anticipated, as we managed to stabilize the sales of the Group at levels before the international crisis of 2009, while at the same time we reduced the operating costs and significantly increased the operational cash flow. The increased liquidity of the Group was primarily used for the reduction of bank dept by €8 mil. compared to the corresponding period of 2009. Our expectations for the second half of 2010 are mixed. We expect the progress in our activity of the bank cards which mainly comes from Austria to continue. We are sceptical about the development of our business activity in print management which comes exclusively from Greece and Romania. The economic recession which affects both countries is stronger than











expected and the risk of a negatively impacting of the financial performance of the Group is limited but real."

About Inform Lykos (www.lykos.gr)

Inform Lykos was founded in 1897, is listed in the Athens Stock Exchange since 1994 and today consists of five companies with a leading presence in the Central and Eastern Europe in the area of Information Management & Business Communication. The Group is active internationally in the development, production and personalization of Smart Cards for Banks, Telecommunications, Public Organizations and Retail chains holding international certificates by Visa, MasterCard & Diners. Inform Lykos is a leader in the area of printing management, production of secured documents, production of prepaid cards and Business Process Outsourcing offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group Inform Lykos occupies today about 900 employees.









