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INFORM P. LYKOS S.A. (Symbol ASE: LYK)
Financial results for the nine months period of 2013

The consolidated financial statements of Inform Lykos are published today November 29th 2013, according to the International Financial Reporting Standards (I.F.R.S.) and include the companies: INFORM P. LYKOS S.A., LYKOS PAPERLESS SOLUTIONS S.A., ALBANIAN DIGITAL PRINTING SOLUTIONS Sh.p.k., as well as the consolidated financial statements of TERRANE LTD (INFORM LYKOS SA - Romania) and SAGIME GmbH (AUSTRIA CARD GmbH - Austria).

The sales of the Group for the nine months period of 2013 reached € 82,6 mil., compared to € 71,8 mil. in the corresponding period of 2012, representing an increase of € 10,8 mil., or 15%. Especially by excluding the intercompany transactions, the sales of the parent company INFORM P. LYKOS S.A., increased by € 3,6 mil., or 18,2% compared to the corresponding period of 2012 and reached € 23,2 mil. from 19,6 ml.. Through the most competitive commercial policy, which was followed by the parent company, was achieved to increase significantly its share in the Greek market, to take new projects in all areas of business, as well as to develop the exports channel. The sales of the subsidiary INFORM LYKOS SA in Romania increased by € 4,3 mil. or 28,9% compared to the corresponding period of 2012 and reached € 19,3 mil. from € 15 mil, mainly due to the implementation of a new service in statement mailing and postal fees management, as well as the acquisition of significant new projects mainly in statement enveloping and mailing services in the Sector of Common Utilities, with result the strengthening of its share in the Romanian market. Finally, the sales of the subsidiary AUSTRIA CARD in Austria reached € 44,6 mil. compared to €40,2 mil. in the corresponding period of 2012, representing an increase of € 4,4 mil., or 11,1%, both in domestic sales, as well as abroad. It is worth noted that significant part of the volume of the sales from the mass renewals of the bank cards expected to take place in the fourth quarter of 2013.

Despite the significant increase in the sales in all Group companies, as well as the significant increase in the operating profitability in the Printing Division in Greece and Romania, where

earnings before income tax, interest, depreciation and amortization (EBITDA) increased by € 1,3 mil, or 145% and reached € 2,2 mil. from € 0,9mil. the corresponding period of 2012, the figures of profitability of the Group show a mixed trend in the nine months period of 2013, mainly due to extraordinary expenses for the operation of the new centers of production and personalization of cards in Poland and Romania.. The main profitability figures of the Group are presented as following:

- Earnings before income tax, interest, depreciation and amortization (EBITDA) of the Group increased marginally by € 0,1 mil. or 1,2% and reached € 6,8 mil. compared to € 6,7 mil. in the corresponding period of 2012,
- Consolidated earnings before income tax, interest (EBIT) of the Group, decreased marginally by € 0,2 mil. or 0% and reached € 2,7 mil. compared to € 2,9 mil. in the corresponding period of 2012,
- Earnings before taxes (EBT) of the Group, reached € 1,8 mil. from € 2,3 mil. in the corresponding period of 2012, decreased by € 0,5 ml. or 22,9%.
- Consolidated earnings after taxes (EAT), reached to € 0,7 mil. from € 1,3 mil. in the corresponding period of 2012, affected by the application of the higher rate income tax in Greek Group companies to 26% from 20%.

It should be noted that the above mentioned mixed trend of the figures of profitability of the Group in the nine months period of 2013, estimated as not representative of the performance of the Group for the whole of the current year and is expected to be improved further in the fourth quarter of 2013, in which is estimated that significant part of the volume of the sales of our subsidiary AUSTRIA CARD GmbH will take place, due to seasonality in the mass renewals of the bank cards in the market of Austria.

The operating cash flow of the Group for the nine months period of 2013 was negative € 9,3 mil. compared to negative € 2,4 mil in the corresponding period of 2012, mainly due to the increased needs in stocks in Austria for the expected mass renewals of the bank cards in the second half of 2013, as well as the delay in collections in Greece. The cash & cash equivalents reached € 2,2 mil. from € 4,9 mil. in the corresponding period of 2012, decreased mainly from the investments of Austria in the new centers of production and personalization of cards in Romania, Poland and Turkey. Finally, the bank debt of the Group reached € 42,5 mil. from € 32,4 mil. in the corresponding period of 2012, increased by € 10,1 mil., affected, both from the above investments and the above mentioned increased needs of the Group in working capital.

About Inform Lykos (www.lykos.gr)

Inform Lykos was founded in 1897, has been listed on the Athens Stock Exchange since 1994 and today is an international Group with a leading presence in the Central and Eastern Europe in the area of Information Management & Business Communication. The Group is active internationally in development, production and personalization of Smart Cards for Banks, Telecommunications, Public Organizations and Retail chains holding international certificates by Visa, MasterCard & Diners. Inform Lykos is a leader in the area of printing management, production of secured documents, production of prepaid cards and Business Process Outsourcing offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group Inform Lykos currently occupies about 870 employees.