

Koropi, 31/08/2009

INFORM P. LYKOS S.A. (Reuters.: LYKr.AT)

Financial results for the H1 2009

The consolidated financial statements of Inform Lykos are published today August 31 2009, according to the International Financial Reporting Standards (I.F.R.S.) and include the companies: INFORM P. LYKOS S.A., EVE S.A., LYKOS PAPERLESS SOLUTIONS S.A., TERRANE LTD (with consolidated financial statements) and SAGIME GMBH (with consolidated financial statements).

Total sales of the Group came up to € 50,6 mil. compared to € 65,9 mil. in 2008, presenting a 23,3% decrease compared to the corresponding period in 2008.

The sales of the parent company came up to \leq 16,4 mil. instead of \leq 19,2 mil. in 2008 presenting a 14,5% decrease compared to the corresponding period in 2008. This decrease was caused mainly by significant delays in the beginning of projects of the public sector, reduction of sales volume of the private sector and also the reduction of sales of mobile phone cards in the sector of Telecommunications.

The sales of the subsidiary in Romania came up to $\leq 10,7$ mil. instead of $\leq 15,7$ mil. in 2008, presenting a reduction of 31,8% compared to the corresponding period of 2008, at the presenting currency euro, due to the general reduction of the economic activity. If the exchange rate (RON) has remained stable, sales would have been decreased by 21,4%, coming up to $\leq 12,3$ mil.











The sales of the subsidiary in Austria came up to €23,7 mil. instead of € 30,6 mil. in 2008, presenting a 22,5% decrease compared to the corresponding period of 2008. This decrease was caused by delays in publishing massive cards renewal and the reduction of prices.

The consolidated Earnings before income tax, interest, depreciation and amortization (EBITDA) of the Group came up to ≤ 5.7 mil. instead of ≤ 9.8 mil. compared to the corresponding period of 2008, presenting a decrease of 41.6%. This decrease was caused by the reduction of sales which has been partially offset by the significant reduction of cost.

Operating cost was reduced by almost 6% in all the companies of the Group saving up to $\mathbf{0.9}$ mil.

Earnings before income tax of the Group came up to \leqslant 0,8 mil. instead of \leqslant 6,9 mil. in 2008, reduced by 88,8% or by \leqslant 6,2 mil. compared to 2008. Earnings before income tax of 2008 include extraordinary income of \leqslant 1,7 mil. from the sale of a participation share of Austria Card in the Swedish company. Xpon Card and \leqslant 1 mil. negative premium generated by the acquisition of Austria Card.

The main figures per country for the A' semester of 2009 (IAS) are presented in the following table in mil. €:

	1/1-30/06/2009	1/1-30/06/2008	D 09-08 %
Sales			
Greece	17,86	21,30	-16,1%
Romania	10,71	15,70	-31,8%
Austria	23,74	30,61	-22,5%
Total	52,31	67,61	-22,6%
Intercompany sales	1,73	1,66	
Total sales	50,58	65,96	-23,3%
Gross Earnings	15,46	21,36	-27,6%
Earnings before income tax, interest, depreciation and amortisation (EBITDA)	5,74	9,83	-41,6%
Earnings before income tax	0,78	6,99	-88,8%
Earnings after income tax	0,63	4,98	-87,3%











Leverage		
Long term borrowings	41,96	40,98
Short term Borrowings	11,40	13,71
Total Borrowings	53,36	54,69
Cash and cash equivalents	18,40	14,81
Net Borrowing position	34,96	39,87

Regarding the earnings of the first semester of Group Lykos as stated by Pavlos Tryposkiadis, Executive Vice President, «the global economic recession caused an increasing negative effect on the markets where the Group operates such as printed software, payment cards, outsourcing services and software development. Especially the markets of central and eastern Europe were seriously affected by the financial crisis. The respond of the Group to this negative international situation was immediate. A plan of operating cost reduction has been applied and in the same time the needs for working capital have been reduced and liquidity has been managed efficiently in order to reduce borrowings. At the end of the A' Semester of 2009 net borrowings came up to € 34,9 mil. instead of € 39,8 mil. compared to the corresponding period of 2008. In The Second Semester of 2009 the pressure in the markets is expected to continue, while a partial improvement of figures is expected by the fourth trimester of 2009. More specifically in Greece the Group expects the beginning of significant projects of the Public Sector, while in Romania a reverse of the negative trend is anticipated and in Austria the execution of important contracts of EMV cards will begin. The efforts for further reduction of operating cost, will be even increased in the second semester and the existence of positive cash flows in all the companies of the Group will be the first priority of the management».

About Inform Lykos (www.lykos.gr)

Inform Lykos was founded in 1897, is listed in the Athens Stock Exchange since 1994 and today consists of five companies with a leading presence in the Central and Eastern Europe in the area of Information Management & Business Communication. The Group is active internationally in the development, production and personalization of Smart Cards for Banks, Telecommunications, Public Organizations and Retail chains holding











international certificates by Visa, MasterCard & Diners. Inform Lykos is a leader in the area of printing management, production of secured documents, production of prepaid cards and Business Process Outsourcing offering services of printing and posting statements, electronic presentation of statements and printing management for Banks, Telecommunication companies, Public sector and Industrial/Trade companies. The Group Inform Lykos occupies today about 1.150 employees.

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